# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

<b>☑</b> QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE S	ECURITIES EXCHANGE AC	CT OF						
1934								
For the quarterly period ended March 31, 2015								
OR								
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE S 1934	SECURITIES EXCHANGE AC	CT OF						
For the transition period from to								
Commission file number 1-13692								
AMERIGAS PARTNERS, I (Exact name of registrant as specified in its charters)	<b>P.</b>							
Delaware	23-2787918							
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)							
460 North Gulph Road, King of Prussia, PA 19406 (Address of Principal Executive Offices) (Zip Code)								
(610) 337-7000 (Registrant's Telephone Number, Including Area Code)								
Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or during the preceding 12 months (or for such shorter period that the registrant was required to file such regulirements for the past 90 days. Yes $\boxtimes$ No $\square$								
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web sit be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) during the preceding registrant was required to submit and post such files). Yes $\boxtimes$ No $\square$								
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, "accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the		any. See						
Large accelerated filer ⊠	Accelerated filer							
Non-accelerated filer $\Box$	Smaller reporting company							
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Ad	ct). Yes □ No ⊠							
At April 30, 2015, there were 92,889,543 Common Units of AmeriGas Partners, L.P. outstanding.								

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## CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited) (Thousands of dollars)

(Thousands of donais)		March 31, 2015	:	September 30, 2014		March 31, 2014
ASSETS						
Current assets:						
Cash and cash equivalents	\$	21,385	\$	13,480	\$	38,461
Accounts receivable (less allowances for doubtful accounts of \$18,141, \$17,681 and \$29,176, respectively)		393,145		278,995		568,306
Accounts receivable - related parties		3,241		1,925		2,016
Inventories		115,666		181,946		185,545
Derivative instruments		_		272		8,824
Prepaid expenses and other current assets		49,298		29,290		19,530
Total current assets		582,735		505,908		822,682
Property, plant and equipment (less accumulated depreciation and amortization of \$1,302,098, \$1,239,767 and \$1,245,916, respectively)		1,359,353		1,386,910		1,401,449
Goodwill		1,950,327		1,945,748		1,934,585
Intangible assets, net		448,598		464,338		478,139
Derivative instruments		_		_		513
Other assets		65,608		61,154		53,133
Total assets	\$	4,406,621	\$	4,364,058	\$	4,690,501
LIABILITIES AND PARTNERS' CAPITAL			_		=	
Current liabilities:						
Current maturities of long-term debt	\$	10,319	\$	11,589	\$	9,817
Short-term borrowings		55,000		109,000		198,000
Accounts payable - trade		159,617		154,053		230,173
Accounts payable - related parties		314		1,081		1,548
Customer deposits and advances		57,941		129,840		53,217
Derivative instruments		55,426		6,653		120
Other current liabilities		192,028		205,298		187,942
Total current liabilities		530,645		617,514		680,817
Long-term debt		2,279,762		2,280,145		2,286,222
Derivative instruments		14,401		26		95
Other noncurrent liabilities		113,380		105,483		93,074
Total liabilities		2,938,188		3,003,168		3,060,208
Commitments and contingencies (Note 5)						
Partners' capital:						
AmeriGas Partners, L.P. partners' capital:						
Common unitholders (units issued - 92,888,829, 92,867,204 and 92,866,796, respectively)		1,407,497		1,299,260		1,559,217
General partner		21,576		20,460		18,006
Accumulated other comprehensive income		512		2,794		11,934
Total AmeriGas Partners, L.P. partners' capital	_	1,429,585		1,322,514	_	1,589,157
Noncontrolling interest		38,848		38,376		41,136
Noncontrolling interest  Total partners' capital		38,848 1,468,433		38,376 1,360,890		41,136 1,630,293

See accompanying notes to condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited) (Thousands of dollars, except per unit amounts)

	Three Months Ended March 31,					Six Mon Mar	ths E ch 31	
		2015		2014		2015		2014
Revenues:								
Propane	\$	1,028,080	\$	1,421,423	\$	1,840,815	\$	2,391,725
Other		72,237		72,200		148,294		147,724
		1,100,317		1,493,623		1,989,109		2,539,449
Costs and expenses:								
Cost of sales - propane (excluding depreciation shown below)		411,745		867,213		990,286		1,429,661
Cost of sales - other (excluding depreciation shown below)		18,822		18,255		40,862		38,514
Operating and administrative expenses		257,346		281,318		503,997		518,866
Depreciation		37,402		38,353		76,084		79,856
Amortization		10,713		10,804		21,399		21,623
Other operating income, net		(7,392)		(7,242)		(17,540)		(13,686)
		728,636		1,208,701		1,615,088		2,074,834
Operating income		371,681		284,922		374,021		464,615
Interest expense		(41,096)		(42,046)		(82,130)		(83,636)
Income before income taxes		330,585		242,876		291,891		380,979
Income tax (expense) benefit		(806)		74		(1,676)		(1,357)
Net income	<u></u>	329,779		242,950		290,215		379,622
Deduct net income attributable to noncontrolling interest		(3,724)		(2,847)		(3,731)		(4,621)
Net income attributable to AmeriGas Partners, L.P.	\$	326,055	\$	240,103	\$	286,484	\$	375,001
General partner's interest in net income attributable to AmeriGas Partners, L.P.	\$	9,795	\$	7,794	\$	15,932	\$	14,534
Limited partners' interest in net income attributable to AmeriGas Partners, L.P.	\$	316,260	\$	232,309	\$	270,552	\$	360,467
Income per limited partner unit - basic and diluted:								
Basic	\$	2.18	\$	1.71	\$	2.36	\$	2.85
Diluted	\$	2.17	\$	1.71	\$	2.36	\$	2.84
Average limited partner units outstanding (thousands):								
Basic		92,914		92,883		92,905		92,867
Diluted		92,963		92,934		92,970		92,940

See accompanying notes to condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (Thousands of dollars)

	Three Mo Mare	nded		nded			
	 2015 2014				2015	2014	
Net income	\$ 329,779	\$	242,950	\$	290,215	\$	379,622
Other comprehensive income (loss):							
Net gains on derivative instruments	_		11,105		_		45,347
Reclassifications of net gains on derivative instruments	(711)		(35,154)		(2,305)		(48,427)
Other comprehensive loss	 (711)		(24,049)		(2,305)		(3,080)
Total comprehensive income	 329,068		218,901		287,910		376,542
Deduct comprehensive income attributable to noncontrolling interest	 (3,717)		(2,630)		(3,708)		(4,593)
Comprehensive income attributable to AmeriGas Partners, L.P.	\$ 325,351	\$	216,271	\$	284,202	\$	371,949

See accompanying notes to condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (Thousands of dollars)

Six Months Ended

	March 31,				
	 2015		2014		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income	\$ 290,215	\$	379,622		
Adjustments to reconcile net income to net cash from operating activities					
Depreciation and amortization	97,483		101,479		
Provision for uncollectible accounts	11,145		19,837		
Unrealized losses on derivative instruments	66,580		_		
Other, net	(9,151)		10,194		
Net change in:					
Accounts receivable	(142,162)		(297,853)		
Inventories	66,815		(26,553)		
Accounts payable	6,925		59,944		
Other current assets	(5,744)		4,525		
Other current liabilities	(87,138)		(83,895)		
Net cash provided by operating activities	 294,968	,	167,300		
CASH FLOWS FROM INVESTING ACTIVITIES:					
Expenditures for property, plant and equipment	(57,217)		(51,009)		
Proceeds from disposals of assets	14,632		6,496		
Acquisitions of businesses, net of cash acquired	(9,018)		(1,933)		
Net cash used by investing activities	(51,603)		(46,446)		
CASH FLOWS FROM FINANCING ACTIVITIES:					
Distributions	(178,318)		(168,450)		
Noncontrolling interest activity	(3,236)		(2,491)		
(Decrease) increase in short-term borrowings	(54,000)		81,100		
Repayments of long-term debt	(3,331)		(4,600)		
Proceeds associated with equity-based compensation plans, net of tax withheld	3,391		(598)		
Capital contributions from General Partner	34		11		
Net cash used by financing activities	 (235,460)		(95,028)		
Cash and cash equivalents increase	\$ 7,905	\$	25,826		
CASH AND CASH EQUIVALENTS:					
End of period	\$ 21,385	\$	38,461		
Beginning of period	13,480		12,635		
Increase	\$ 7,905	\$	25,826		
	 		*		

See accompanying notes to condensed consolidated financial statements. \\

Balance March 31, 2014

## AMERIGAS PARTNERS, L.P.

## CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL

(unaudited)

(Thousands of dollars, except unit data)

	Number of Common Units						other eneral comprehensive				other comprehensive P		other mprehensive I		N	Joncontrolling interest		Total partners' capital
For the six months ended March 31, 2015:																		
Balance September 30, 2014	92,867,204	\$	1,299,260	\$	20,460	\$	2,794	\$	1,322,514	\$	38,376	\$	1,360,890					
Net income			270,552		15,932				286,484		3,731		290,215					
Reclassification of net gains on derivative instruments							(2,282)		(2,282)		(23)		(2,305)					
Distributions			(163,468)		(14,850)				(178,318)		(2,592)		(180,910)					
Unit-based compensation expense			1,705						1,705				1,705					
Common Units issued in connection with employee and director plans, net of tax withheld	21,625		(552)		34				(518)				(518)					
Distribution related to common control transaction (Note 8)									_		(644)		(644)					
Balance March 31, 2015	92,888,829	\$	1,407,497	\$	21,576	\$	512	\$	1,429,585	\$	38,848	\$	1,468,433					
For the six months ended March 31,	Number of Common Units		Common unitholders	General partner		<del>-</del>	Accumulated other comprehensive income (loss)	Total AmeriGas Partners, L.P. partners' capital		Noncontrollir al interest		_	Total partners' capital					
2014:	02.024.520	¢	1 254 107	¢.	15.000	r.	14,000	¢.	1 205 102	¢	20.024	ď	1 424 127					
Balance September 30, 2013  Net income	92,824,539	\$	1,354,187	\$	15,930	\$	14,986	\$	1,385,103	\$	39,034	\$	1,424,137					
Net gains on derivative instruments			360,467		14,534		44.000		375,001		4,621		379,622					
Reclassification of net gains on derivative instruments							44,886 (47,938)		44,886 (47,938)		461 (489)		45,347 (48,427)					
Distributions			(155,981)		(12,469)				(168,450)		(2,491)		(170,941)					
Unit-based compensation expense			1,487						1,487				1,487					
Common Units issued in connection with employee and director plans, net of tax withheld	42,257		(943)		11				(932)				(932)					

See accompanying notes to condensed consolidated financial statements.

92,866,796

18,006

11,934

1,589,157

41,136

1,630,293

1,559,217

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

#### Note 1 — Nature of Operations

AmeriGas Partners, L.P. ("AmeriGas Partners") is a publicly traded limited partnership that conducts a national propane distribution business through its principal operating subsidiary AmeriGas Propane, L.P. ("AmeriGas OLP"), which is referred to herein as the "Operating Partnership." AmeriGas Partners and AmeriGas OLP are Delaware limited partnerships. AmeriGas Partners, the Operating Partnership and all of their subsidiaries are collectively referred to herein as "the Partnership" or "we."

The Operating Partnership is engaged in the distribution of propane and related equipment and supplies. The Operating Partnership comprises the largest retail propane distribution business in the United States serving residential, commercial, industrial, motor fuel and agricultural customers in all 50 states.

At March 31, 2015, AmeriGas Propane, Inc. (the "General Partner"), an indirect wholly owned subsidiary of UGI Corporation ("UGI"), held a 1% general partner interest in AmeriGas Partners and a 1.01% general partner interest in AmeriGas OLP. The General Partner and its wholly owned subsidiary, Petrolane Incorporated ("Petrolane," a predecessor company of the Partnership), also owned 23,756,882 AmeriGas Partners Common Units ("Common Units"). The remaining Common Units outstanding comprise 69,131,947 publicly held Common Units. Common Units represent limited partner interests in AmeriGas Partners holds a 98.99% limited partner interest in AmeriGas OLP.

AmeriGas Partners and the Operating Partnership have no employees. Employees of the General Partner conduct, direct and manage our operations. The General Partner is reimbursed monthly for all direct and indirect expenses it incurs on our behalf (see Note 8).

#### Note 2 — Summary of Significant Accounting Policies

The condensed consolidated financial statements include the accounts of AmeriGas Partners, its majority-owned subsidiary AmeriGas OLP, and its 100%-owned finance subsidiaries AmeriGas Finance Corp., AP Eagle Finance Corp. and AmeriGas Finance LLC. The accounts of the AmeriGas Partners' majority-owned subsidiary, AmeriGas OLP, are included based upon the determination that, given the Partnership's structure, AmeriGas Partners will absorb a majority of AmeriGas OLP's expected losses, will receive a majority of AmeriGas OLP's expected residual returns and is AmeriGas OLP's primary beneficiary. AmeriGas OLP includes the accounts of its wholly owned subsidiaries. We eliminate intercompany accounts and transactions when we consolidate. We account for the General Partner's 1.01% interest in AmeriGas OLP as a noncontrolling interest in the condensed consolidated financial statements.

AmeriGas Finance Corp., AP Eagle Finance Corp. and AmeriGas Finance LLC are 100%-owned finance subsidiaries of AmeriGas Partners. Their sole purpose is to serve as issuers or co-obligors for debt securities issued or guaranteed by AmeriGas Partners.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). They include all adjustments which we consider necessary for a fair statement of the results for the interim periods presented. Such adjustments consist only of normal recurring items unless otherwise disclosed. The September 30, 2014, condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP").

These financial statements should be read in conjunction with the financial statements and related notes included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2014 ("the Partnership's 2014 Annual Report"). Weather significantly impacts demand for propane and profitability because many customers use propane for heating purposes. Due to the seasonal nature of the Partnership's propane business, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

**Allocation of Net Income.** Net income attributable to AmeriGas Partners, L.P. for partners' capital and statement of operations presentation purposes is allocated to the General Partner and the limited partners in accordance with their respective ownership percentages after giving effect to amounts distributed to the General Partner in excess of its 1% general partner interest in AmeriGas Partners based on its incentive distribution rights ("IDRs") under the Fourth Amended and Restated Agreement of Limited Partnership of AmeriGas Partners, L.P., as amended ("Partnership Agreement").

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

**Net Income (Loss) Per Unit.** Income (loss) per limited partner unit is computed in accordance with GAAP regarding the application of the two-class method for determining income (loss) per unit for master limited partnerships ("MLPs") when IDRs are present. The two-class method requires that income per limited partner unit be calculated as if all earnings for the period were distributed and requires a separate calculation for each quarter and year-to-date period. In periods when our net income attributable to AmeriGas Partners exceeds our Available Cash, as defined in the Partnership Agreement, and is above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the General Partner. Generally, in periods when our Available Cash in respect of the quarter or year-to-date periods exceeds our net income (loss) attributable to AmeriGas Partners, the calculation according to the two-class method results in an allocation of earnings to the General Partner greater than its relative ownership interest in the Partnership).

The following table sets forth reconciliations of the numerators and denominators of the basic and diluted income per limited partner unit computations:

	Three Mon Marc	 nded		ths Ended ch 31,		
	2015	2014	2015		2014	
Net income attributable to AmeriGas Partners, L.P.	\$ 326,055	\$ 240,103	\$ 286,484	\$	375,001	
Adjust for general partner share and theoretical distributions of net income attributable to AmeriGas Partners, L.P. to the general partner in accordance with the two-class method for MLPs	(123,918)	(81,389)	(66,894)		(110,727)	
Common Unitholders' interest in net income attributable to AmeriGas Partners, L.P. under the two-class method for MLPs	\$ 202,137	\$ 158,714	\$ 219,590	\$	264,274	
Weighted average Common Units outstanding—basic (thousands)	92,914	92,883	92,905		92,867	
Potentially dilutive Common Units (thousands)	49	51	65		73	
Weighted average Common Units outstanding—diluted (thousands)	92,963	92,934	92,970		92,940	

Theoretical distributions of net income attributable to AmeriGas Partners, L.P. in accordance with the two-class method for the three months ended March 31, 2015 and 2014, resulted in an increased allocation of net income attributable to AmeriGas Partners, L.P. to the General Partner in the computation of income per limited partner unit which had the effect of decreasing earnings per limited partner unit by \$1.23 and \$0.79. Theoretical distributions of net income attributable to AmeriGas Partners, L.P. in accordance with the two-class method for the six months ended March 31, 2015 and 2014, resulted in an increased allocation of net income attributable to AmeriGas Partners, L.P. to the General Partner in the computation of income per limited partner unit which had the effect of decreasing earnings per limited partner unit by \$0.55 and \$1.04.

Potentially dilutive Common Units included in the diluted limited partner units outstanding computation reflect the effects of restricted Common Unit awards granted under the General Partner's incentive compensation plans.

**Derivative Instruments.** Effective October 1, 2014, the Partnership de-designated its remaining commodity derivative instruments accounted for as cash flow hedges. Previously, the Partnership had discontinued cash flow hedge accounting for all commodity derivative instruments entered into beginning April 1, 2014. Changes in the fair values of these commodity derivative instruments are reflected in cost of sales on the Condensed Consolidated Statements of Operations. For additional information on the accounting for our derivative instruments, see Note 2, "Summary of Significant Accounting Policies," in the Partnership's 2014 Annual Report.

**Reclassifications.** Certain prior period amounts have been reclassified to conform to current period presentation.

**Correction of Error.** We identified an error in the amount recorded for insurance indemnification receivables on the March 31, 2014, Condensed Consolidated Balance Sheet related to the netting of insurance recoveries with the related liabilities to which right of set off does not exist. We evaluated the impact of the error and have determined that such error is not material. We have revised the March 31, 2014, Consolidated Balance Sheet to correct the error which resulted in the following increases: prepaid expenses and other current assets, total current assets, other current liabilities, and total current liabilities increased by \$6,466;

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Thousands of dollars, except per unit)

other assets, and other noncurrent liabilities, increased by \$14,355; and total assets, total liabilities, and total liabilities and partners' capital, increased by \$20.821.

*Use of Estimates.* The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and costs. These estimates are based on management's knowledge of current events, historical experience and various other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results may be different from these estimates and assumptions.

#### Note 3 — Accounting Changes

## **Accounting Standards Not Yet Adopted**

Consolidation. In February 2015, the Financial Accounting Standards Board ("FASB") issued new guidance regarding whether a reporting entity should consolidate certain types of legal entities. Among other things, the new guidance modifies the evaluation of whether limited partnerships and similar entities are variable interest entities ("VIEs") or voting interest entities, and also eliminates the presumption that a general partner should consolidate a limited partnership. The new guidance also affects the consolidation analysis of reporting entities that are involved with VIEs including those that have fee arrangements and related party relationships. The new guidance is effective for the Partnership beginning in Fiscal 2017. Early adoption is permitted. The Partnership is in the process of assessing the impact on our financial statements, if any, from the adoption of the new guidance.

**Debt Issuance Costs.** In April 2015, the FASB issued Accounting Standards Update ("ASU") No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs." This ASU amends existing guidance to require the presentation of debt issuance costs in the balance sheet as a direct deduction from the carrying amount of the related debt liability instead of a deferred charge. The amendments in this ASU are effective for annual reporting periods beginning after December 15, 2015. Early adoption is permitted. Entities would apply the new guidance retrospectively to all periods presented. The Partnership expects to adopt the new guidance in the fourth quarter of Fiscal 2015.

**Revenue Recognition.** In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." This ASU supersedes the revenue recognition requirements in Accounting Standards Codification ("ASC") 605, "Revenue Recognition," and most industry-specific guidance included in the ASC. The standard requires that an entity recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This standard is effective for the Partnership for interim and annual periods beginning October 1, 2017 (Fiscal 2018) and allows for either full retrospective adoption or modified retrospective adoption. On April 29, 2015, the FASB issued for public comment a proposal to delay the effective date by one year. The Partnership is in the process of assessing the impact of the adoption of ASU 2014-09 on its results of operations, cash flows and financial position.

#### Note 4 — Goodwill and Intangible Assets

The Partnership's goodwill and intangible assets comprise the following:

	March 31, 2015	S	eptember 30, 2014	March 31, 2014
Goodwill (not subject to amortization)	\$ 1,950,327	\$	1,945,748	\$ 1,934,585
Intangible assets:				
Customer relationships and noncompete agreements	\$ 512,436	\$	519,103	\$ 513,716
Accumulated amortization	(146,782)		(137,709)	(118,521)
Intangible assets, net (definite-lived)	365,654		381,394	395,195
Trademarks and tradenames (indefinite-lived)	82,944		82,944	82,944
Total intangible assets, net	\$ 448,598	\$	464,338	\$ 478,139

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

Amortization expense of intangible assets was \$9,521 and \$9,610 for the three months ended March 31, 2015 and 2014, respectively. Amortization expense of intangible assets was \$19,014 and \$19,240 for the six months ended March 31, 2015 and 2014, respectively. No amortization expense is included in cost of sales in the Condensed Consolidated Statements of Operations. The estimated aggregate amortization expense of intangible assets for the remainder of Fiscal 2015 and the next four fiscal years is as follows: remainder of Fiscal 2015 — \$18,764; Fiscal 2016 — \$36,589; Fiscal 2017 — \$34,416; Fiscal 2018 — \$32.964; Fiscal 2019 — \$31.768.

#### Note 5 — Commitments and Contingencies

#### **Contingencies**

**Purported Class Action Lawsuit.** Between May and October of 2014, more than 35 purported class action lawsuits were filed in multiple jurisdictions against the Partnership/UGI Corporation and a competitor by certain of their direct and indirect customers. The class action lawsuits allege, among other things, that the Partnership and its competitor colluded, beginning in 2008, to reduce the fill level of portable propane cylinders from 17 pounds to 15 pounds and combined to persuade its common customer, Walmart Stores, Inc., to accept that fill reduction, resulting in increased cylinder costs to retailers and end-user customers in violation of federal and certain state antitrust laws. The claims seek treble damages, injunctive relief, attorneys' fees and costs on behalf of the putative classes. On October 16, 2014, the United States Judicial Panel on Multidistrict Litigation transferred all of these purported class action cases to the Western District of Missouri. We are unable to reasonably estimate the impact, if any, arising from such litigation. We believe we have strong defenses to the claims and intend to vigorously defend against them.

In addition to the matter described above, there are other pending claims and legal actions arising in the normal course of our businesses. Although we cannot predict the final results of these pending claims and legal actions, we believe, after consultation with counsel, that the final outcome of these matters will not have a material effect on our consolidated financial position, results of operations or cash flows.

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Thousands of dollars, except per unit)

#### Note 6 — Fair Value Measurements

#### **Derivative Instruments**

The following table presents on a gross basis our derivative assets and liabilities including both current and noncurrent portions, that are measured at fair value on a recurring basis within the fair value hierarchy, as of March 31, 2015, September 30, 2014 and March 31, 2014:

	Asset (Liability)									
		Level 1		Level 2	Level 3			Total		
March 31, 2015:										
Assets:										
Propane contracts	\$	_	\$	282	\$	_	\$	282		
Liabilities:										
Propane contracts	\$	_	\$	(73,269)	\$	_	\$	(73,269)		
September 30, 2014:										
Assets:										
Propane contracts	\$	_	\$	3,065	\$	_	\$	3,065		
Liabilities:										
Propane contracts	\$	_	\$	(9,472)	\$	_	\$	(9,472)		
March 31, 2014 (a):										
Assets:										
Propane contracts	\$	_	\$	9,991	\$	_	\$	9,991		
Liabilities:										
Propane contracts	\$	_	\$	(869)	\$	_	\$	(869)		

<sup>(</sup>a) Certain immaterial amounts have been revised to correct the classification of derivatives.

The fair values of our non-exchange traded commodity derivative contracts included in Level 2 are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. For commodity option contracts not traded on an exchange, we use a Black Scholes option pricing model that considers time value and volatility of the underlying commodity.

#### **Other Financial Instruments**

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. At March 31, 2015, the carrying amount and estimated fair value of our long-term debt (including current maturities) were \$2,290,081 and \$2,425,179, respectively. At March 31, 2014, the carrying amount and estimated fair value of our long-term debt (including current maturities) were \$2,296,039 and \$2,482,558, respectively. We estimate the fair value of long-term debt by using current market prices and by discounting future cash flows using rates available for similar type debt (Level 2).

We have other financial instruments such as short-term investments and trade accounts receivable which could expose us to concentrations of credit risk. We limit our credit risk from short-term investments by investing only in investment-grade commercial paper and U.S. Government securities. The credit risk arising from concentrations of trade accounts receivable is limited because we have a large customer base which extends across many different U.S. markets.

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

#### Note 7 — Derivative Instruments and Hedging Activities

The Partnership is exposed to certain market risks related to its ongoing business operations. Management uses derivative financial and commodity instruments, among other things, to manage these risks. The primary risks managed by derivative instruments are commodity price risk and interest rate risk. Although we use derivative financial and commodity instruments to reduce market risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes. The use of derivative instruments is controlled by our risk management and credit policies which govern, among other things, the derivative instruments the Partnership can use, counterparty credit limits and contract authorization limits. For information on the accounting for our derivative instruments, see Note 2, "Summary of Significant Accounting Policies," in the Partnership's 2014 Annual Report.

#### **Commodity Price Risk**

In order to manage market risk associated with the Partnership's fixed-price programs, the Partnership uses over-the-counter derivative commodity instruments, principally price swap contracts. In addition, the Partnership uses over-the-counter price swap and option contracts to reduce propane price volatility associated with a portion of forecasted propane purchases. In addition, the Partnership from time to time enters into price swap and put option agreements to reduce the effects of short-term commodity price volatility. At March 31, 2015 and 2014, total volumes associated with propane commodity derivatives totaled 317.0 million gallons and 110.0 million gallons, respectively. At March 31, 2015, the maximum period over which we are economically hedging propane market price risk is 45 months .

At March 31, 2015, the amount of net gains associated with our commodity derivative instruments previously designated and qualified as cash flow hedges expected to be reclassified into earnings during the next twelve months is \$517.

#### **Derivative Instruments Credit Risk**

The Partnership is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Our counterparties principally comprise major energy companies and major U.S. financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by the Partnership in the forms of letters of credit, parental guarantees or cash. Certain of our derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade in the Partnership's debt rating. At March 31, 2015, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

#### **Fair Value of Derivative Instruments**

The following table presents the Partnership's derivative assets and liabilities on a gross basis as of March 31, 2015 and 2014:

	l	March 31, 2015		March 31, 2014 (a)
Derivative assets:				
Derivatives designated as hedging instruments:				
Propane contracts	\$	_	\$	9,991
Derivatives not designated as hedging instruments:				
Propane contracts		282		_
Total derivative assets	\$	282	\$	9,991
Derivative liabilities:				
Derivatives designated as hedging instruments:				
Propane contracts	\$	_	\$	(869)
Derivatives not designated as hedging instruments:				
Propane contracts		(73,269)		_
Total derivative liabilities	\$	(73,269)	\$	(869)

(a) Certain immaterial amounts have been revised to correct the classification of derivatives.

#### Offsetting Derivative Assets and Liabilities

Derivative assets and liabilities are presented net by counterparty on our Condensed Consolidated Balance Sheets if the right of offset exists. Our derivative instruments comprise over-the-counter transactions. Over-the-counter contracts are bilateral contracts that are transacted directly with a third party. Certain over-the-counter contracts contain contractual rights of offset through master netting arrangements and contract default provisions. In addition, the contracts are subject to conditional rights of offset through counterparty nonperformance, insolvency, or other conditions.

In general, most of our over-the-counter transactions are subject to collateral requirements. Types of collateral generally include cash or letters of credit. Cash collateral paid by us to our over-the-counter derivative counterparties, if any, is reflected in the table below to offset derivative liabilities. Cash collateral received by us from our over-the-counter derivative counterparties, if any, is reflected in the table below to offset derivative assets. Certain other accounts receivable and accounts payable balances recognized on our Condensed Consolidated Balance Sheets with our derivative counterparties are not included in the table below but could reduce our net exposure to such counterparties because such balances are subject to master netting or similar arrangements.

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Thousands of dollars, except per unit)

The following table presents the Partnership's derivative assets and liabilities, as well as the effects of offsetting, as of March 31, 2015 and 2014:

	(	Gross Amounts Recognized	Gr	oss Amounts Offset in Balance Sheet	Net Amounts Recognized	Cash Collateral (Received) Pledged	Re	Net Amounts ecognized in Balance Sheet
March 31, 2015								
Derivative assets	\$	282	\$	(282)	\$ _	\$ _	\$	_
Derivative liabilities	\$	(73,269)	\$	282	\$ (72,987)	\$ 3,160	\$	(69,827)
March 31, 2014								
Derivative assets	\$	9,991	\$	(654)	\$ 9,337	\$ _	\$	9,337
Derivative liabilities	\$	(869)	\$	654	\$ (215)	\$ _	\$	(215)

#### **Effect of Derivative Instruments**

The following tables provide information on the effects of derivative instruments in the Condensed Consolidated Statements of Operations and changes in AOCI and noncontrolling interests for the three and six months ended March 31, 2015 and 2014:

		Gain Recognized in AOCI and Noncontrolling Interest		Gain Reclassified from AOCI and Noncontrolling Interest into Income			Location of Gain Reclassified from AOCI and Noncontrolling	
Three Months Ended March 31,		2015		2014	2015		2014	Interest into Income
Cash Flow Hedges:								
Propane contracts	\$		\$	11,105	\$ 711	\$	35,154	Cost of sales - propane
Three Months Ended March 31,		Recognize	ain ed in Inco	ome 2014		ion of Gai zed in Inc		
Derivatives Not Designated as Hedging Instruments:								
Propane contracts	\$	(4,086)	\$		Cost of sales - prop	ane		
		Gain Recognized in AOCI and Noncontrolling Interest		Gain Reclassified from AOCI and Noncontrolling Interest into Income			Location of Gain Reclassified from AOCI and Noncontrolling	
Six Months Ended March 31,	-	2015		2014	2015 2014		Interest into Income	
Cash Flow Hedges:								
Propane contracts	\$		\$	45,347	\$ 2,305	\$	48,427	Cost of sales - propane
		Gain Recognize	(Loss) ed in Inco	ome	Location of Gain (Loss)			
					Recognized in Income			
Six Months Ended March 31,		2015		2014	Recogni	zed in Inc	ome	
Six Months Ended March 31,  Derivatives Not Designated as Hedging Instruments:		2015		2014	Recogni	zed in Inc	ome	

For those derivative instruments accounted for as cash flow hedges during the three and six months ended March 31, 2014, the amounts of derivative gains or losses representing ineffectiveness, and the amounts of gains or losses recognized in income as a result of excluding derivatives from ineffectiveness testing, were not material.

We are also a party to a number of contracts that have elements of a derivative instrument. These contracts include, among others, binding purchase orders, contracts which provide for the purchase and delivery of propane and service contracts that require the counterparty to provide commodity storage or transportation service to meet our normal sales commitments. Although many of these contracts have the requisite elements of a derivative instrument, these contracts qualify for normal purchase and normal sales

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)
(Thousands of dollars, except per unit)

exception accounting under GAAP because they provide for the delivery of products or services in quantities that are expected to be used in the normal course of operating our business and the price in the contract is based on an underlying that is directly associated with the price of the product or service being purchased or sold.

## Note 8 — Related Party Transactions

Pursuant to the Partnership Agreement and a management services agreement, the General Partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of the Partnership. These costs, which totaled \$155,997 and \$155,414 for the three months ended March 31, 2015 and 2014, respectively, and \$305,315 and \$299,950 for the six months ended March 31, 2015 and 2014, respectively, include employee compensation and benefit expenses of employees of the General Partner and general and administrative expenses.

UGI provides certain financial and administrative services to the General Partner. UGI bills the General Partner monthly for all direct and indirect corporate expenses incurred in connection with providing these services and the General Partner is reimbursed by the Partnership for these expenses. The allocation of indirect UGI corporate expenses to the Partnership utilizes a weighted, three-component formula based on the relative percentage of the Partnership's revenues, operating expenses and net assets employed to the total of such items for all UGI operating subsidiaries for which general and administrative services are provided. The General Partner believes that this allocation method is reasonable and equitable to the Partnership. Such corporate expenses totaled \$7,804 and \$7,463 during the three months ended March 31, 2015 and 2014, respectively, and \$13,102 and \$10,957 during the six months ended March 31, 2015 and 2014, respectively. In addition, UGI and certain of its subsidiaries provide office space, stop loss medical coverage and automobile liability insurance to the Partnership. The costs related to these items totaled \$712 and \$1,084 for the three months ended March 31, 2015 and 2014, respectively, and \$1,460 and \$2,215 for the six months ended March 31, 2015 and 2014, respectively.

From time to time, AmeriGas OLP purchases propane on an as needed basis from UGI Energy Services, LLC ("Energy Services"). The price of the purchases are generally based on market price at the time of purchase. Purchases of propane by AmeriGas OLP from Energy Services totaled \$701 and \$843 for the three and six months ended March 31, 2014. There were no purchases of propane by AmeriGas OLP from Energy Services during the three and six months ended March 31, 2015.

In addition, the Partnership sells propane to affiliates of UGI. Sales of propane to affiliates of UGI totaled \$795 and \$915 for the three months ended March 31, 2015 and 2014, respectively, and \$1,093 and \$946 for the six months ended March 31, 2015 and 2014, respectively.

Pursuant to an Asset Sale and Purchase Agreement, on October 13, 2014, AmeriGas OLP purchased from UGI HVAC Enterprises, Inc. ("HVAC"), a second-tier, wholly owned subsidiary of UGI, a residential heating, ventilation, air conditioning, plumbing and related services business for \$2,000 cash. Because the transaction was between entities under common control, the purchase price in excess of the carrying value of assets transferred was considered an equity transaction and has been recorded as a distribution in the Condensed Consolidated Statements of Partners' Capital. In connection with this transaction, AmeriGas OLP entered into a Shared Service Agreement ("SSA") whereby HVAC provides certain financial and administrative services to the Partnership with respect to the business purchased. Expenses associated with the SSA totaled \$256 and \$478 during the three and six months ended March 31, 2015.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward-Looking Statements**

Information contained in this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such statements use forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," or other similar words. These statements discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We believe that we have chosen these assumptions or bases in good faith and that they are reasonable. However, we caution you that actual results almost always vary from assumed facts or bases, and the differences between actual results and assumed facts or bases can be material, depending on the circumstances. When considering forwardlooking statements, you should keep in mind the following important factors that could affect our future results and could cause those results to differ materially from those expressed in our forward-looking statements: (1) adverse weather conditions resulting in reduced demand; (2) cost volatility and availability of propane, and the capacity to transport propane to our customers; (3) the availability of, and our ability to consummate, acquisition or combination opportunities; (4) successful integration and future performance of acquired assets or businesses and achievement of anticipated synergies; (5) changes in laws and regulations, including safety, tax, consumer protection and accounting matters; (6) competitive pressures from the same and alternative energy sources; (7) failure to acquire new customers and retain current customers thereby reducing or limiting any increase in revenues; (8) liability for environmental claims; (9) increased customer conservation measures due to high energy prices and improvements in energy efficiency and technology resulting in reduced demand; (10) adverse labor relations; (11) large customer, counterparty or supplier defaults; (12) liability in excess of insurance coverage for personal injury and property damage arising from explosions and other catastrophic events, including acts of terrorism, resulting from operating hazards and risks incidental to transporting, storing and distributing propane, butane and ammonia; (13) political, regulatory and economic conditions in the United States and foreign countries; (14) capital market conditions, including reduced access to capital markets and interest rate fluctuations; (15) changes in commodity market prices resulting in significantly higher cash collateral requirements; (16) the impact of pending and future legal proceedings; and (17) the timing and success of our acquisitions and investments to grow our business.

These factors, and those factors set forth in Item 1A. Risk Factors in the Partnership's 2014 Annual Report, are not necessarily all of the important factors that could cause actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors could also have material adverse effects on future results. We undertake no obligation to update publicly any forward-looking statement whether as a result of new information or future events except as required by the federal securities laws.

#### ANALYSIS OF RESULTS OF OPERATIONS

The following analyses compare the Partnership's results of operations for the three months ended March 31, 2015 ("2015 three-month period") with the three months ended March 31, 2014 ("2014 three-month period") and the six months ended March 31, 2015 ("2015 six-month period") with the six months ended March 31, 2014 ("2014 six-month period").

Effective April 1, 2014, the Partnership discontinued cash flow hedge accounting for all commodity derivative instruments entered into beginning April 1, 2014. In addition, effective October 1, 2014, AmeriGas Propane de-designated its remaining commodity derivative instruments accounted for as cash flow hedges. As a result of these changes, volatility in net income attributable to AmeriGas Partners as determined in accordance with U.S. generally accepted accounting principles ("GAAP") can occur as changes in unrealized (non-cash) gains and losses, and certain realized gains and losses, on commodity derivative instruments not associated with current-period transactions are reflected in cost of sales in accordance with GAAP.

As a result of the discontinuance of cash flow hedge accounting as described above, AmeriGas Partners' management presents the non-GAAP measures "adjusted EBITDA," "adjusted net income attributable to AmeriGas Partners," "adjusted total margin," and "adjusted operating income" (in addition to "net income attributable to AmeriGas Partners" determined in accordance with GAAP) in order to assist in the evaluation of the Partnership's overall performance. Management believes that these non-GAAP measures provide meaningful information to investors about AmeriGas Partners' performance because they eliminate the impact of (1) changes in unrealized gains and losses, and certain realized gains and losses, on commodity derivative instruments not associated with current-period transactions and (2) certain other gains and losses that competitors do not necessarily have, to provide additional insight into the comparison of year-over-year profitability to that of other master limited partnerships. For additional information on these non-GAAP measures as well as the non-GAAP measure, "EBITDA," including reconciliations

of these non-GAAP measures to the most closely associated GAAP terms, see the non-GAAP information included in the section "Non-GAAP Financial Measures" below.

#### **Executive Overview**

#### Three Months Ended March 31, 2015

We recorded GAAP net income attributable to AmeriGas Partners for the 2015 three-month period of \$326.1 million compared to GAAP net income attributable to AmeriGas Partners for the 2014 three-month period of \$240.1 million. The significant increase in GAAP net income reflects the effects of a \$74.7 million net gain on commodity derivative instruments not associated with current-period transactions.

Adjusted net income attributable to AmeriGas Partners for the 2015 three-month period was \$252.1 million compared with adjusted net income attributable to AmeriGas Partners for the 2014 three-month period of \$240.1 million. The \$12.0 million increase in adjusted net income attributable to AmeriGas Partners principally reflects the effects of lower Partnership operating and administrative costs during the 2015 three-month period due in part to the effects of the lower propane product costs on uncollectible accounts expenses and lower vehicle expenses. Average temperatures based upon heating degree days were approximately normal during the 2015 three-month period but 7.2% warmer than the prior year. The warmer temperatures decreased total retail volumes sold and adjusted total margin.

#### Six Months Ended March 31, 2015

We recorded GAAP net income attributable to AmeriGas Partners for the 2015 six-month period of \$286.5 million compared to GAAP net income attributable to AmeriGas Partners for the 2014 six-month period of \$375.0 million. The significant decrease in GAAP net income in the 2015 six-month period reflects the effects of \$63.5 million of losses on commodity derivative instruments not associated with current-period transactions. The significant 2015 six-month period losses on commodity derivative instruments not associated with current-period transactions resulted from substantial declines in energy commodity prices, including propane, principally during first quarter of Fiscal 2015.

Adjusted net income attributable to AmeriGas Partners for the 2015 six-month period was \$349.3 million compared with adjusted net income attributable to AmeriGas Partners for the 2014 six-month period of \$375.0 million. The \$25.7 million decline in adjusted net income attributable to AmeriGas Partners principally reflects the effects on volumes sold of weather that was warmer than normal and significantly warmer than in the prior-year six-month period. Average temperatures during the 2015 six-month period based upon heating degree days were 2.5% warmer than normal and 8.2% warmer than the prior-year six-month period. Adjusted total margin in the 2015 six-month period decreased \$49.8 million (4.6%) as a result of the lower retail volumes sold partially offset by slightly higher average retail unit margin. Adjusted operating income in the 2015 six-month period decreased \$27.1 million principally reflecting the lower adjusted total margin offset in part by lower operating, administrative and depreciation expenses and slightly higher other operating income.

## **Non-GAAP Financial Measures**

The Partnership's management uses certain non-GAAP financial measures, including adjusted total margin, EBITDA, adjusted EBITDA, adjusted operating income, and adjusted net income attributable to AmeriGas Partners, when evaluating the Partnership's overall performance. These financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures.

Management believes earnings before interest, income taxes, depreciation and amortization ("EBITDA"), as adjusted for the effects of gains and losses on commodity derivative instruments not associated with current-period transactions and other gains and losses that competitors do not necessarily have ("adjusted EBITDA"), is a meaningful non-GAAP financial measure used by investors to (1) compare the Partnership's operating performance with that of other companies within the propane industry and (2) assess the Partnership's ability to meet loan covenants. The Partnership's definition of adjusted EBITDA may be different from those used by other companies. Management uses adjusted EBITDA to compare year-over-year profitability of the business without regard to capital structure as well as to compare the relative performance of the Partnership to that of other master limited partnerships without regard to their financing methods, capital structure, income taxes, the effects of gains and losses on commodity derivative instruments not associated with current-period transactions or historical cost basis. In view of the omission of interest, income taxes, depreciation and amortization, gains and losses on commodity derivative instruments not associated with current-period transactions and other gains and losses that competitors do not necessarily have from adjusted EBITDA, management also assesses the profitability of the business by comparing net income attributable to AmeriGas Partners for the relevant years. Management also uses adjusted EBITDA to assess the Partnership's profitability because its parent, UGI Corporation, uses the

Partnership's adjusted EBITDA to assess the profitability of the Partnership which is one of UGI Corporation's industry segments. UGI Corporation discloses the Partnership's adjusted EBITDA in its disclosure about industry segments as the profitability measure for its domestic propane segment.

Our other non-GAAP financial measures comprise adjusted total margin, adjusted operating income and adjusted net income attributable to AmeriGas Partners. Management believes the presentations of these non-GAAP financial measures provide useful information to investors to more effectively evaluate the period-over-period results of operations of the Partnership. Management uses these non-GAAP financial measures because they eliminate the impact of (1) gains and losses on commodity derivative instruments not associated with current-period transactions and (2) other gains and losses that competitors do not necessarily have to provide insight into the comparison of period-over-period profitability to that of other master limited partnerships.

The following tables include reconciliations of adjusted total margin, adjusted operating income, adjusted net income attributable to AmeriGas Partners, EBITDA and adjusted EBITDA to the most directly comparable financial measures calculated and presented in accordance with GAAP for the periods presented:

	Three Mo Mar	nths E ch 31,	nded	Six Mon Mar	ths Ei	
(Millions of dollars)	 2015		2014	2015		2014
Adjusted total margin:						
Total revenues	\$ 1,100.3	\$	1,493.6	\$ 1,989.1	\$	2,539.4
Cost of sales - propane	(411.7)		(867.2)	(990.3)		(1,429.7)
Cost of sales - other (a)	(18.9)		(18.2)	(40.8)		(38.4)
Total margin	669.7		608.2	958.0		1,071.3
Add net losses (subtract net gains) on commodity derivative instruments not associated with current-period transactions	(74.7)		_	63.5		_
Adjusted total margin	\$ 595.0	\$	608.2	\$ 1,021.5	\$	1,071.3
Adjusted operating income:						
Operating income	\$ 371.7	\$	284.9	\$ 374.0	\$	464.6
Add net losses (subtract net gains) on commodity derivative instruments not associated with current-period transactions	(74.7)		_	63.5		_
Adjusted operating income	\$ 297.0	\$	284.9	\$ 437.5	\$	464.6
Adjusted net income attributable to AmeriGas Partners:						
Net income attributable to AmeriGas Partners	\$ 326.1	\$	240.1	\$ 286.5	\$	375.0
Add net losses (subtract net gains) on commodity derivative instruments not associated with current-period transactions	(74.7)		_	63.5		_
Noncontrolling interest in net (losses) gains on commodity derivative instruments not associated with current-period transactions (a)	0.7		_	(0.7)		_
Adjusted net income attributable to AmeriGas Partners	\$ 252.1	\$	240.1	\$ 349.3	\$	375.0
EBITDA and Adjusted EBITDA:						
Net income attributable to AmeriGas Partners	\$ 326.1	\$	240.1	\$ 286.5	\$	375.0
Income tax expense (benefit)	8.0		(0.1)	1.7		1.4
Interest expense	41.1		42.0	82.1		83.6
Depreciation	37.4		38.4	76.1		79.9
Amortization	 10.7		10.8	21.4		21.6
EBITDA	416.1		331.2	467.8		561.5
Add net losses (subtract net gains) on commodity derivative instruments not associated with current-period transactions	(74.7)		_	63.5		_
Noncontrolling interest in net (losses) gains on commodity derivative instruments not associated with current-period transactions (a)	0.7		_	(0.7)		_
Adjusted EBITDA	\$ 342.1	\$	331.2	\$ 530.6	\$	561.5

<sup>(</sup>a) Includes the impact of rounding.

#### **RESULTS OF OPERATIONS**

#### 2015 three-month period compared with 2014 three-month period

Three Months Ended March 31,		2015		2014		2014		Increase (Decr	ease)
(millions of dollars)									
Gallons sold (millions):									
Retail		448.0		474.9		(26.9)	(5.7)%		
Wholesale		16.6		35.3		(18.7)	(53.0)%		
		464.6		510.2		(45.6)	(8.9)%		
Revenues:	<u> </u>		-						
Retail propane	\$	1,014.4	\$	1,365.5	\$	(351.1)	(25.7)%		
Wholesale propane		13.7		55.9		(42.2)	(75.5)%		
Other		72.2		72.2		_	— %		
	\$	1,100.3	\$	1,493.6	\$	(393.3)	(26.3)%		
Total margin (a) (b)	\$	669.7	\$	608.2	\$	61.5	10.1 %		
Operating and administrative expenses	\$	257.3	\$	281.3	\$	(24.0)	(8.5)%		
Operating income (b)	\$	371.7	\$	284.9	\$	86.8	30.5 %		
Net income attributable to AmeriGas Partners (b)	\$	326.1	\$	240.1	\$	86.0	35.8 %		
Non-GAAP financial measures (d):									
Adjusted total margin	\$	595.0	\$	608.2	\$	(13.2)	(2.2)%		
EBITDA (b)	\$	416.1	\$	331.2	\$	84.9	25.6 %		
Adjusted EBITDA	\$	342.1	\$	331.2	\$	10.9	3.3 %		
Adjusted operating income	\$	297.0	\$	284.9	\$	12.1	4.2 %		
Adjusted net income attributable to AmeriGas Partners	\$	252.1	\$	240.1	\$	12.0	5.0 %		
Degree days — % colder than normal (c)		0.3%		8.1%		_	_		

- (a) Total margin represents total revenues less cost of sales propane and cost of sales other.
- (b) Total margin, EBITDA, operating income and net income attributable to AmeriGas Partners for the 2015 three-month period include the impact of net gains of \$74.7 million on commodity derivative instruments not associated with current-period transactions.
- (c) Deviation from average heating degree days for the 30-year period 1971-2000 based upon national weather statistics provided by NOAA for 335 airports in the United States, excluding Alaska.
- (d) These financial measures are non-GAAP financial measures and are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not a substitute for, the comparable GAAP measures. See section "Non-GAAP Financial Measures" above.

AmeriGas Propane's retail gallons sold during the 2015 three-month period decreased 5.7% compared with the prior-year period. The decline in retail gallons sold in the 2015 three-month period principally reflects average temperatures based upon heating degree days that were near normal but 7.2% warmer than the prior-year three-month period.

Retail propane revenues decreased \$351.1 million during the 2015 three-month period reflecting lower average retail selling prices (\$273.8 million), principally the result of the significantly lower propane product costs, and, to a much lesser extent, the effects of the lower retail volumes sold (\$77.3 million). Wholesale propane revenues decreased \$42.2 million during the 2015 three-month period reflecting the effects of lower wholesale volumes sold (\$29.6 million) and lower wholesale selling prices (\$12.6 million). Average daily wholesale propane commodity prices during the 2015 three-month period at Mont Belvieu, Texas, one of the major supply points in the U.S., were approximately 60% lower than such prices during the 2014 three-month period. Revenues from fee income and other ancillary sales and services in the 2015 three-month period were equal to such revenues in the prior-year period.

Total cost of sales during the 2015 three-month period decreased \$454.9 million. Cost of sales in the 2015 three-month period are net of \$74.7 million of gains on commodity derivative instruments not associated with current-period transactions. In the prior-year period, the Partnership accounted for commodity derivative instruments as cash flow hedges and deferred such gains and losses in accumulated other comprehensive income until the underlying transaction affected earnings. Excluding these net gains

on derivative commodity instruments in the 2015 three-month period, total cost of sales decreased \$380.2 million principally reflecting the effects of the lower average propane product costs (\$306.3 million) and the lower retail and wholesale volumes sold (\$74.4 million) on propane cost of sales.

Total margin, which includes \$74.7 million of gains on commodity derivative instruments not associated with current-period transactions, increased \$61.5 million in the 2015 three-month period. Adjusted total margin, excluding the effects of such gains on retail propane cost of sales, decreased \$13.2 million principally reflecting a \$10.7 million decline in retail propane total margin and, to a much lesser extent, lower margin from wholesale sales and ancillary sales and services. The decrease in retail propane total margin largely reflects the previously mentioned decline in retail gallons sold partially offset by the impact of slightly higher average retail propane unit margin.

EBITDA and operating income in the 2015 three-month period, which include the \$74.7 million of gains on commodity derivative instruments not associated with current-period transactions, increased \$84.9 million and \$86.8 million, respectively, compared with the prior-year period. Adjusted EBITDA in the 2015 three-month period increased \$10.9 million principally reflecting the lower adjusted total margin (\$13.2 million) more than offset by lower operating and administrative expenses (\$24.0 million). The decrease in operating and administrative expenses reflects, among other things, lower uncollectible accounts expenses (\$8.1 million); lower vehicle expenses (\$7.4 million) due in large part to lower vehicle fuel expenses; and lower compensation and benefits expenses (\$2.0 million). Adjusted operating income increased \$12.1 million in the 2015 three-month period principally reflecting the \$10.9 million increase in adjusted EBITDA and slightly lower depreciation expenses.

#### 2015 six-month period compared with 2014 six-month period

Six Months Ended March 31,	2015	_	2014	 Increase (Dec	rease)
(millions of dollars)					·
Gallons sold (millions):					
Retail	788.2		849.0	(60.8)	(7.2)%
Wholesale	30.8		72.8	(42.0)	(57.7)%
	 819.0		921.8	(102.8)	(11.2)%
Revenues:		_			
Retail propane	\$ 1,812.1	\$	2,283.5	\$ (471.4)	(20.6)%
Wholesale propane	28.7		108.2	(79.5)	(73.5)%
Other	148.3		147.7	0.6	0.4 %
	\$ 1,989.1	\$	2,539.4	\$ (550.3)	(21.7)%
Total margin (a) (b)	\$ 958.0	\$	1,071.3	\$ (113.3)	(10.6)%
Operating and administrative expenses	\$ 504.0	\$	518.9	\$ (14.9)	(2.9)%
Operating income (b)	\$ 374.0	\$	464.6	\$ (90.6)	(19.5)%
Net income attributable to AmeriGas Partners (b)	\$ 286.5	\$	375.0	\$ (88.5)	(23.6)%
Non-GAAP financial measures (d):					
Adjusted total margin	\$ 1,021.5	\$	1,071.3	\$ (49.8)	(4.6)%
EBITDA (b)	\$ 467.8	\$	561.5	\$ (93.7)	(16.7)%
Adjusted EBITDA	\$ 530.6	\$	561.5	\$ (30.9)	(5.5)%
Adjusted operating income	\$ 437.5	\$	464.6	\$ (27.1)	(5.8)%
Adjusted net income attributable to AmeriGas Partners	\$ 349.3	\$	375.0	\$ (25.7)	(6.9)%
Degree days — % (warmer) colder than normal (c)	(2.5)%	)	6.2%	_	_

- (a) Total margin represents total revenues less cost of sales propane and cost of sales other.
- (b) Total margin, EBITDA, operating income and net income attributable to AmeriGas Partners for the 2015 six-month period include the impact of \$63.5 million of net losses on commodity derivative instruments not associated with current-period transactions.
- (c) Deviation from average heating degree days for the 30-year period 1971-2000 based upon national weather statistics provided by NOAA for 335 airports in the United States, excluding Alaska.

(d) These financial measures are non-GAAP financial measures and are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not a substitute for, the comparable GAAP measures. See section "Non-GAAP Financial Measures" above.

The Partnership's retail gallons sold during the 2015 six-month period decreased 7.2% compared with the prior-year period. The decline in retail gallons sold in the 2015 six-month period principally reflects average temperatures based upon heating degree days that were 2.5% warmer than normal and 8.2% warmer than the prior-year period.

Retail propane revenues decreased \$471.4 million during the 2015 six-month period reflecting lower average retail selling prices (\$307.9 million), principally the result of the lower propane product costs, and the effects of lower retail volumes sold (\$163.5 million). Wholesale propane revenues decreased \$79.5 million during the 2015 six-month period reflecting the effects of lower wholesale volumes sold (\$62.4 million) and lower wholesale selling prices (\$17.1 million). Average daily wholesale propane commodity prices during the 2015 six-month period at Mont Belvieu, Texas, one of the major supply points in the U.S., were approximately 50% lower than such prices during the 2014 six-month period. Revenues from fee income and other ancillary sales and services in the 2015 six-month period were about equal to such revenues in the prior-year period.

Total cost of sales during the 2015 six-month period decreased \$437.0 million from the prior-year period. Cost of sales in the 2015 six-month period includes \$63.5 million of net losses on commodity derivative instruments not associated with current-period transactions. In the prior-year period, the Partnership accounted for commodity derivative instruments as cash flow hedges and deferred such gains and losses in accumulated other comprehensive income until the underlying transaction affected earnings. Excluding the effects on cost of sales of the net losses on derivative commodity instruments, total cost of sales decreased \$500.5 million principally reflecting the effects of the significantly lower average propane product costs (\$348.0 million) and the effects of the lower retail and wholesale volumes sold (\$154.9 million) on propane cost of sales.

Total margin, which includes \$63.5 million of net losses on commodity derivative instruments not associated with current-period transactions, decreased \$113.3 million in the 2015 six-month period. Adjusted total margin, which excludes the effects of such losses, decreased \$49.8 million principally reflecting lower retail propane total margin (\$44.8 million) and, to a much lesser extent, lower margin from wholesale sales and ancillary sales and services. The decrease in retail propane total margin largely reflects the previously mentioned decline in retail gallons sold partially offset by slightly higher average propane retail unit margin.

EBITDA and operating income in the 2015 six-month period, both of which which include \$63.5 million of losses on commodity derivative instruments not associated with current-period transactions, decreased \$93.7 million and \$90.6 million, respectively, from the prior-year six-month period. Adjusted EBITDA in the 2015 six-month period decreased \$30.9 million principally reflecting the lower adjusted total margin (\$49.8 million) offset in part by lower operating and administrative expenses (\$14.9 million) and higher other operating income resulting, in large part, from sales of excess assets. The decrease in operating and administrative expenses reflects, among other things, lower uncollectible accounts expenses (\$8.7 million), reflecting lower propane prices, and lower vehicle expenses (\$9.9 million), principally reflecting lower vehicle fuel expenses. Adjusted operating income decreased \$27.1 million in the 2015 six-month period principally reflecting the lower Partnership adjusted EBITDA (\$30.9 million) partially offset by lower depreciation expense.

#### FINANCIAL CONDITION AND LIQUIDITY

The Partnership's debt outstanding at March 31, 2015, totaled \$2,345.1 million (including current maturities of long-term debt of \$10.3 million and Credit Agreement borrowings of \$55.0 million). The Partnership's debt outstanding at September 30, 2014, totaled \$2,400.7 million (including current maturities of long-term debt of \$11.6 million and Credit Agreement borrowings of \$109.0 million). Total long-term debt outstanding at March 31, 2015, including current maturities, comprises \$2,250.8 million of AmeriGas Partners' Senior Notes, \$26.2 million of HOLP Senior Notes and \$13.1 million of other long-term debt.

AmeriGas OLP's short-term borrowing needs are seasonal and are typically greatest during the fall and winter heating-season months due to the need to fund higher levels of working capital.

At March 31, 2015, there were \$55.0 million of borrowings outstanding under AmeriGas OLP's 2014 Amended and Restated Credit Agreement ("Credit Agreement") which are classified as short-term borrowings on the Condensed Consolidated Balance Sheets. The Credit Agreement provides for borrowings up to \$525 million (including a \$125 million sublimit for letters of credit) and expires in June 2019. Issued and outstanding letters of credit under the Credit Agreement, which reduce the amounts available for borrowings, totaled \$64.7 million at March 31, 2015. The average daily and peak short-term borrowings outstanding under the Credit Agreement during the 2015 six-month period were \$179.5 million and \$349.0 million, respectively. The average daily and peak bank loan borrowings outstanding under the prior credit agreement during the 2014 six-month period were \$203.4 million

and \$320.0 million, respectively. At March 31, 2015, the Partnership's available borrowing capacity under the Credit Agreement was \$405.3 million.

The Partnership's management believes that the Partnership has sufficient liquidity in the forms of cash and cash equivalents on hand, cash expected to be generated from operations, and short-term borrowings available under the Credit Agreement to meet its anticipated contractual and projected cash commitments.

On April 27, 2015, the General Partner's Board of Directors approved a quarterly distribution of \$0.92 per Common Unit, equal to an annual rate of \$3.68. This distribution represents a 4.5% increase from the previous quarterly rate of \$0.88 per Common Unit. The new quarterly rate is effective with the distribution payable on May 18, 2015, to unitholders of record on May 11, 2015. During the six months ended March 31, 2015, the Partnership declared and paid quarterly distributions on all limited partner units at a rate of \$0.88 per Common Unit for each of the quarters ended December 31, 2014, and September 30, 2014.

The ability of the Partnership to declare and pay the quarterly distribution on its Common Units in the future depends upon a number of factors. These factors include (1) the level of Partnership earnings; (2) the cash needs of the Partnership's operations (including cash needed for maintaining and increasing operating capacity); (3) changes in operating working capital; and (4) the Partnership's ability to borrow under its Credit Agreement, refinance maturing debt, and increase its long-term debt. Some of these factors are affected by conditions beyond the Partnership's control including weather, competition in markets we serve, the cost of propane and changes in capital market conditions.

#### **Cash Flows**

**Operating activities**. Due to the seasonal nature of the Partnership's business, cash flows from operating activities are generally greatest during the second and third fiscal quarters when customers pay for propane consumed during the heating season months. Conversely, operating cash flows are generally at their lowest levels during the first and fourth fiscal quarters when the Partnership's investment in working capital, principally accounts receivable and inventories, is generally greatest. The Partnership may use its Credit Agreement to satisfy its seasonal operating cash flow needs.

Cash flow provided by operating activities was \$295.0 million in the 2015 six-month period compared to cash flow provided by operating activities of \$167.3 million in the 2014 six-month period. The Partnership's operating cash flow during the six-months ended March 31, 2015, benefited significantly from lower net operating working capital amounts resulting from the significant decline in LPG commodity costs. Cash flow from operating activities before changes in operating working capital was \$456.3 million in the 2015 six-month period compared with \$511.1 million in the prior-year period reflecting, in large part, the lower adjusted net income attributable to AmeriGas Partners. Cash used to fund changes in operating working capital was \$161.3 million in the 2015 six-month period compared to cash used to fund changes in working capital of \$343.8 million in the 2014 six-month period. The significant decrease in net cash used to fund changes in working capital reflects, in large part, the impact on such cash flows resulting from the previously mentioned significant decline in LPG commodity costs during the 2015 six-month period.

Investing activities. Investing activity cash flow is principally affected by investments in property, plant and equipment, cash paid for acquisitions of businesses and proceeds from sales of assets. Cash flow used in investing activities was \$51.6 million in the 2015 six-month period compared with \$46.4 million in the prior-year period. The Partnership spent \$57.2 million for property, plant and equipment (comprising \$31.8 million of maintenance capital expenditures and \$25.4 million of growth capital expenditures) in the 2015 six-month period compared with \$51.0 million (comprising \$30.4 million of maintenance capital expenditures) in the 2014 six-month period. Investing activity cash flow in the 2015 six-month period includes higher cash proceeds from sales of excess assets.

**Financing activities.** The Partnership's financing activities cash flows are typically the result of repayments and issuances of long-term debt, borrowings under the Credit Agreement, issuances of Common Units and distributions on partnership interests. Cash used by financing activities was \$235.5 million in the 2015 six-month period compared with cash used of \$95.0 million in the prior-year period. Distributions in the 2015 six-month period totaled \$178.3 million compared with \$168.5 million in the prior-year period principally reflecting the impact of higher quarterly per-unit distribution rates. Cash used to repay short-term borrowings under the Credit Agreement in the 2015 six-month period totaled \$54 million compared with cash provided from short-term borrowings in the 2014 six-month period of \$81.1 million. The higher repayments of short-term borrowings in the 2015 six-month period compared with the net borrowings in the prior year reflects the use of the previously mentioned significant increase in 2015 six-month period cash flow from operating activities.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary financial market risks include commodity prices for propane and interest rates on borrowings. Although we use derivative financial and commodity instruments to reduce market price risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes.

#### **Commodity Price Risk**

The risk associated with fluctuations in the prices the Partnership pays for propane is principally a result of market forces reflecting changes in supply and demand for propane and other energy commodities. The Partnership's profitability is sensitive to changes in propane supply costs and the Partnership generally passes on increases in such costs to customers. The Partnership may not, however, always be able to pass through product cost increases fully or on a timely basis, particularly when product costs rise rapidly. In order to reduce the volatility of the Partnership's propane market price risk, we use contracts for the forward purchase or sale of propane, propane fixed-price supply agreements, and over-the-counter derivative commodity instruments including price swap and option contracts. Over-the-counter derivative commodity instruments utilized by the Partnership to economically hedge forecasted purchases of propane are generally settled at expiration of the contract. These derivative financial instruments contain collateral provisions. The fair value of unsettled commodity price risk sensitive instruments at March 31, 2015, was a loss of \$73.0 million. A hypothetical 10% adverse change in the market price of propane would result in a decrease in such fair value of approximately \$17.1 million.

#### **Derivative Instruments Credit Risk**

The Partnership is exposed to credit loss in the event of nonperformance by counterparties to derivative financial and commodity instruments. Our counterparties principally comprise major energy companies and major U.S. financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by the Partnership in the forms of letters of credit, parental guarantees or cash. Although we have concentrations of credit risk associated with derivative instruments held by certain derivative instrument counterparties, the maximum amount of loss due to credit risk that, based upon the gross fair values of the derivative instruments, we would incur if these counterparties that make up the concentration failed to perform according to the terms of their contracts was not material at March 31, 2015. Certain of our derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade in the Partnership's debt rating. At March 31, 2015, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

#### ITEM 4. CONTROLS AND PROCEDURES

#### (a) Evaluation of Disclosure Controls and Procedures

The General Partner's disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by the Partnership in reports filed or submitted under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The General Partner's management, with the participation of the General Partner's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Partnership's disclosure controls and procedures as of the end of the period covered by this Report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Partnership's disclosure controls and procedures, as of the end of the period covered by this Report, were effective at the reasonable assurance level.

#### (b) Change in Internal Control over Financial Reporting

No change in the Partnership's internal control over financial reporting occurred during the Partnership's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Partnership's internal control over financial reporting.

#### PART II OTHER INFORMATION

#### ITEM 1A. RISK FACTORS

In addition to the information presented in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended September 30, 2014, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing the Company. Other unknown or unpredictable factors could also have material adverse effects on future results.

## **ITEM 6. EXHIBITS**

The exhibits filed as part of this report are as follows:

Exhibit No.	Exhibit	Registrant	Filing	Exhibit
10.1	Form of AmeriGas Propane, Inc. 2010 Long-Term Incentive Plan on Behalf of AmeriGas Partners, L.P., Performance Unit Grant Letter for Employees dated January 21, 2015.*			
10.2	Form of AmeriGas Propane, Inc. 2010 Long-Term Incentive Plan on Behalf of AmeriGas Partners, L.P., Phantom Unit Grant Letter for Non Employee Directors, dated January 8, 2015.			
10.3	Form of UGI Corporation 2013 Omnibus Incentive Compensation Plan Nonqualified Stock Option Grant Letter for AmeriGas Employees, dated January 21, 2015.			
10.4	Description of oral compensation arrangement between AmeriGas Propane, Inc. and Mr. Anthony Rosback.	AmeriGas Partners, L.P.	Form 8-K (3/2/2015)	10.1
10.5	Form of UGI Corporation 2013 Omnibus Incentive Compensation Plan, Stock Unit Grant Letter for Non Employee Directors, dated January 8, 2015.	UGI	Form 10-Q (3/31/15)	10.2
10.6	Form of UGI Corporation 2004 Omnibus Equity Compensation Plan Nonqualified Stock Option Grant Letter for Non Employee Directors, dated January 8, 2015.	UGI	Form 10-Q (3/31/15)	10.3
31.1	Certification by the Chief Executive Officer relating to the Registrant's Report on Form 10-Q for the quarter ended March 31, 2015, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			
31.2	Certification by the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended March 31, 2015, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			
32	Certification by the Chief Executive Officer and the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended March 31, 2015, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.			
101.INS	XBRL.Instance			
101.SCH	XBRL Taxonomy Extension Schema			
101.CAL	XBRL Taxonomy Extension Calculation Linkbase			
101.DEF	XBRL Taxonomy Extension Definition Linkbase			
101.LAB	XBRL Taxonomy Extension Labels Linkbase			
101.PRE	XBRL Taxonomy Extension Presentation Linkbase			

<sup>\*</sup> Confidential portions of this exhibit have been redacted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request in accordance with Rule 24b-2 of the Securities Exchange Act of 1934, as amended.

May 8, 2015

May 8, 2015

Date:

Date:

## AMERIGAS PARTNERS, L.P.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERIGAS PARTNERS, L.P.

(Registrant)

By: AmeriGas Propane, Inc.

as General Partner

By: /s/ Hugh J. Gallagher

Hugh J. Gallagher

Vice President - Finance and Chief Financial Officer

By: /s/ Robert J. Cane

Robert J. Cane

Controller and Chief Accounting Officer

## AMERIGAS PARTNERS, L.P.

## **EXHIBIT INDEX**

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**EXHIBIT 10.1** 

## AMERIGAS PROPANE, INC. 2010 LONG-TERM INCENTIVE PLAN ON BEHALF OF AMERIGAS PARTNERS, L.P.

## FORM OF PERFORMANCE UNIT GRANT LETTER

This PERFORMANCE UNIT GRANT, dated January 21, 2015 (the "Date of Grant"), is delivered by AmeriGas Propane, Inc. (the "Company") to you (the "Participant").

## **RECITALS**

WHEREAS, the AmeriGas Propane, Inc. 2010 Long-Term Incentive Plan on Behalf of AmeriGas Partners, L.P. (the "Plan") provides for the grant of performance units ("Performance Units") with respect to common units of AmeriGas Partners, L.P. ("APLP");

WHEREAS, the Plan has been adopted by the Board of Directors of the Company, and approved by the common unit holders of APLP ("Unitholders");

WHEREAS, a Performance Unit is a performance unit that represents the value of one common unit of APLP ("Common Unit");

WHEREAS, the Compensation/Pension Committee of the Board of Directors of the Company (the "Committee") has decided to grant Performance Units to the Participant on the terms described below; and

WHEREAS, the Participant's portal in the Morgan Stanley website for Plan participants (the "Grant Summary") sets forth the target number of Performance Units granted to the Participant with respect to this grant as described in this grant letter (the "Grant Letter").

NOW, THEREFORE, the parties to this Grant Letter, intending to be legally bound hereby, agree as follows:

1. <u>Grant of Performance Units</u>. Subject to the terms and conditions set forth in this Grant Letter and in the Plan, the Committee hereby grants to the Participant a target award of the number of Performance Units specified in the Grant Summary (the "Target Award"), which consists of the TUR Target Award and the Customer Gain/Loss Target Award described below. The Performance Units are contingently awarded and will be earned and payable if and to the extent that the Performance Goals (described below) and other conditions of the Grant Letter are met. The Performance Units are granted with Distribution Equivalents (as defined in the Plan).

## 2. Performance Goals: Overview.

- (a) <u>Conditions to Payment</u>. The Participant shall earn the right to payment of the Performance Units if the Performance Goals described below are met for the applicable Performance Period (as described below), and if the Participant continues to be employed by, or provide service to, the Company and its Affiliates (as defined in the Plan) through December 31, 2017. All payments described in this Section 2 with respect to the Performance Units are subject to the Participant's continued employment or service through December 31, 2017, except as provided in Section 6 or 9.
- (b) <u>Performance Period and Performance Goals</u>. The Performance Period with respect to the Total Unitholder Return ("TUR") goals is the period beginning January 1, 2015 and ending December 31, 2017 and the Performance Period with respect to the Customer Gain/Loss ("Customer Gain/Loss") goals is the period beginning October 1, 2014 and ending September 30, 2017. The TUR goals and Customer Gain/Loss goals are referred to as the "Performance Goals." The Performance Goals based on TUR are referred to as the "TUR Performance Goals," and the Performance Goals based on Customer Gain/Loss are referred to as the "Customer Gain/Loss Performance Goals."
- (c) <u>Target Awards</u>. Payment of Performance Units will be based on achievement of the Performance Goals and continued employment as follows:
  - (i) A portion of the Target Award specified in the Grant Summary will be based on attainment of the TUR Performance Goals and continued employment or service as described herein (the "TUR Target Award").
  - (ii) A portion of the Target Award specified in the Grant Summary will be based on attainment of the Customer Gain/Loss Performance Goals and continued employment or service as described herein (the "Customer Gain/Loss Target Award").
- (d) <u>Certification by the Committee</u>. After the end of the applicable Performance Period, the Committee will determine whether and to what extent the Performance Goals have been met and the amount, if any, to be paid with respect to the Performance Units.

## 3. TUR Performance Goals.

- (a) Subject to adjustment as described in Section 4 below, the TUR Target Award will be payable if and to the extent that the TUR for APLP equals the median TUR of the Alerian Index comparison group described below (the "Alerian Peer Group") for the Performance Period and the Participant continues in employment or service through December 31, 2017, subject to Sections 6 and 9 below.
- (b) For purposes of calculations under this Section 3, the Alerian Peer Group consists of those master limited partnerships that are in the Alerian MLP Index as in effect as of the beginning of the Performance Period, as set forth on the attached <u>Exhibit A</u> (the "Alerian MLP Index"). If a company is added to the Alerian MLP Index during the Performance Period, that

company is not included in the TUR calculation. A company that is included in the Alerian MLP Index at the beginning of the Performance Period will be removed from the TUR calculation only if the company ceases to exist as a publicly traded entity during the Performance Period, consistent with the methodology described in subsection (c) below. The actual award of Performance Units with respect to TUR performance may be higher or lower than the TUR Target Award, or it may be zero, based on APLP's TUR percentile rank relative to the companies in the Alerian Peer Group, as follows:

APLP's TUR Rank Based on the Alerian Peer Group	Percentage of TUR Target Award <u>Contingently Earned</u>
( <u>Percentile)</u>	200%
90th	162.5%
75th	125%
60th	100%
50th	70%
40th	25%
25th	0%
less than 25th	

The award percentage will be interpolated between each of the measuring points and will be adjusted as described in Section 4.

- (c) For purposes of calculating TUR for the TUR Performance Goals under this Section 3, TUR shall be calculated by the Company using the comparative returns methodology used by Bloomberg L.P. or its successor at the time of the calculation. The price used for determining TUR at the beginning and the end of the Performance Period will be the average price for the calendar quarter preceding the beginning of the Performance Period (i.e., the calendar quarter ending on December 31, 2014) and the calendar quarter ending on the last day of the Performance Period (i.e., the calendar quarter ending on December 31, 2017), respectively. The TUR calculation gives effect to all dividends throughout the Performance Period as if they had been reinvested.
- (d) The TUR Target Award is the amount designated for 100% (50th TUR rank) performance. Under this Section 3, the Participant can earn up to 200% of the TUR Target Award if APLP's TUR percentile rank exceeds the 50th TUR percentile rank, according to the foregoing schedule and subject to adjustment as described in Section 4.

- 4. <u>Adjustment to TUR Results Based on Peer MLP Performance Goals</u>. The TUR performance results based on the Alerian Peer Group in Section 3 shall be adjusted as described in this Section 4 to determine the actual award of Performance Units that is payable based on attainment of the TUR Performance Goals.
- (a) <u>Modifier</u>. To determine the modifier, the TUR for APLP shall be compared to the TUR of Suburban Propane Partners, L.P. and Ferrellgas Partners, L.P. (collectively the "Peer MLPs") for the Performance Period, as follows:

APLP rank compared to the Peer MLPs	Modifier
1 <sup>st</sup>	130%
2 <sup>nd</sup>	100%
3 <sup>rd</sup>	70%

The modifier shall be applied at the end of the Performance Period, after the TUR performance results under Section 3 have been determined. Notwithstanding the foregoing, in no event may the percentage exceed 200% of the TUR Target Award.

- (b) Examples. For example, if the TUR results under Section 3 would produce a 100% award and the modifier under this Section 4 is 130%, the award based on attainment of the TUR Performance Goals would be 130% of the TUR Target Award, subject to continued employment or service as described herein. If the TUR results under Section 3 would produce a 200% award and the modifier under this Section 4 is 130%, the award based on attainment of the TUR Performance Goals would be 200% of the TUR Target Award, subject to continued employment or service as described herein.
- (c) <u>Adjustment Events</u>. If one of the Peer MLPs ceases to exist as a publicly traded entity during the Performance Period, as determined consistent with the methodology described in subsection (d) below, or declares bankruptcy (each, an "Adjustment Event"), the modification described in subsection (a) shall be changed as follows:
  - (i) <u>Adjustment Event on or before December 31, 2015</u>. If an Adjustment Event occurs on or before December 31, 2015, no adjustment shall be made under this Section 4 to the TUR performance results under Section 3. Instead, the amount of Performance Units that will become payable based on TUR performance shall be based solely on achievement of the Alerian MLP Index Performance Goals as set forth in Section 3 above.
  - (ii) Adjustment Event on or after January 1, 2016 through December 31, 2016. If an Adjustment Event occurs on or after January 1, 2016 through December 31, 2016, APLP's TUR shall be compared to the TUR of the Peer MLPs as of the day immediately prior to the first public announcement of the Adjustment Event to determine APLP's performance ranking against the Peer MLPs. One-half of the modifier that would otherwise be applied under subsection (a) shall be applied to the TUR performance

results described in Section 3 at the end of the Performance Period. For example, if the TUR results under Section 3 would produce a 100% award and the modifier otherwise calculated under this Section 4 is 130%, the award based on attainment of the TUR Performance Goals would be 115% of the TUR Target Award, subject to continued employment as described herein.

- (iii) Adjustment Event on or after January 1, 2017. If an Adjustment Event occurs on or after January 1, 2017 through December 31, 2017, APLP's TUR shall be compared to the TUR of the Peer MLPs as of the day immediately prior to the first public announcement of the Adjustment Event to determine APLP's performance ranking against the Peer MLPs. The full modifier described in subsection (a) shall be applied to the TUR performance results described in Section 3 at the end of the Performance Period. For example, if the TUR results under Section 3 would produce a 100% award and the modifier otherwise calculated under this Section 4 is 130%, the award based on attainment of the TUR Performance Goals would be 130% of the TUR Target Award, subject to continued employment as described herein.
- (d) <u>Calculation of TUR for Peer MLP Performance Goals</u>. For purposes of calculating TUR for the Peer MLP Performance Goals, TUR shall be calculated by the Company using the comparative returns methodology used by Bloomberg L.P. or its successor at the time of the calculation. The price used for determining TUR at the beginning of the Performance Period will be the average price for the calendar quarter preceding the beginning of the Performance Period (i.e., the calendar quarter ending on December 31, 2014). If TUR is measured as of December 31, 2017, the price used for determining TUR at the end of the Performance Period ending December 31, 2017 will be the average price for the calendar quarter ending on the last day of the Performance Period (i.e., the calendar quarter ending on December 31, 2017). If TUR is measured as of the day immediately prior to the first public announcement of an Adjustment Event, the price used for determining TUR at such date will be the average price for the 90 calendar day period ending on the day immediately prior to the first public announcement of the Adjustment Event. The TUR calculation gives effect to all dividends throughout the applicable Performance Period, as if such dividends had been reinvested.
- 5. <u>Customer Gain/Loss Performance Goals</u>. The Customer Gain/Loss Target Award will be payable if and to the extent that the following Customer Gain/Loss Performance Goals are met for the Performance Period and the Participant continues in employment or service through December 31, 2017, subject to Sections 6 and 9 below.
- (a) <u>Performance Goals</u>. For each of the fiscal years ending September 30, 2015, September 30, 2016 and September 30, 2017, a portion of the Customer Gain/Loss Target Award may be contingently earned based on the extent to which the year-over-year Customer Gain or Loss for the fiscal year meets the following Customer Gain/Loss Performance Goals, subject to adjustment as described in subsection (c) below:

	Year-over-	Year Customer Ga	in/Loss Goals	Portion of Customer Gain/Loss Target		
Year	Threshold	Target	Maximum	Award that May Be Contingently Earned For The Fiscal Year		
Fiscal Year 2015	[***]%	[***]%	[***]%	33-1/3%		
Fiscal Year 2016	[***]%	[***]%	[***]%	33-1/3%		
Fiscal Year 2017	[***]%	[***]%	[***]%	33-1/3%		

Attainment of Customer Gain/Loss Performance Goal for the Fiscal Year	Percentage of Fiscal Year's Customer Gain/Loss Target Award Contingently Earned
Less than Threshold	0%
Threshold	25%
Target	100%
Maximum	200%

The award percentage will be interpolated between each of the measuring points and will be adjusted as described in subsection (c) below.

- (b) <u>Customer Gain/Loss for a Fiscal Year</u>. The year-over-year Customer Gain or Loss for each fiscal year shall be calculated by comparing the Starting Customer Count for the applicable fiscal year to the number of Customers on the last day of such fiscal year, as determined in accordance with the calculation methodology approved by the Committee as of the Date of Grant and described in <u>Exhibit B</u>.
- (c) <u>Modifier</u>. The performance results based on Customer Gain/Loss for the fiscal years ending September 30, 2015 and September 30, 2016, respectively, shall be adjusted as described in this subsection (c) to determine the actual amount of Performance Units payable under this Section 5 for those fiscal years. At the end of the Performance Period, the Company will calculate the total Customer Gain or Loss for the Performance Period by comparing the Starting Customer Count as of September 30, 2014 to the number of Customers on the last day of the Performance Period, as determined in accordance with the calculation methodology approved by the Committee as of the Date of Grant and described in <u>Exhibit B</u>. The performance results described in subsection (a) for each of the fiscal years ending September 30, 2015 and September 30, 2016 shall be modified as follows:
  - (i) If the Customer Gain or Loss for the Performance Period is [\*\*\*], the performance results described in subsection (a) for the fiscal year shall be multiplied by 130%. The Customer Gain or Loss for the Performance Period will be [\*\*\*] if it is, for example, [\*\*\*] or higher.

(ii) If the Customer Gain or Loss for the Performance Period is [\*\*\*], the performance results described in subsection (a) for the fiscal year shall be multiplied by 70%. The Customer Gain or Loss for the Performance Period will be [\*\*\*] if it is, for example, [\*\*\*], [\*\*\*] or lower.

Notwithstanding the foregoing, in no event may the percentage exceed 200% of the applicable portion of the Customer Gain/Loss Target Award for the fiscal year.

(d) Examples. For example, if the Customer Gain or Loss results under subsection (a) for the fiscal year ending September 30, 2015 would produce a 100% award and the adjustment under subsection (c) is 130% (e.g., based on a Customer Gain or Loss for the Performance Period of [\*\*\*]), the award based on attainment of the Customer Gain/Loss Performance Goals for the fiscal year ending September 30, 2015 would be 130% of the applicable portion of the Customer Gain/Loss Target Award (i.e., 33-1/3%) for the fiscal year, subject to continued employment or service as described herein. If the Customer Gain or Loss results under subsection (a) for the fiscal year ending September 30, 2015 would produce a 200% award and the adjustment under subsection (c) is 130% (e.g., based on a Customer Gain or Loss for the Performance Period of [\*\*\*]), the award based on attainment of the Customer Gain/Loss Performance Goals for the fiscal year ending September 30, 2015 would be 200% of the applicable portion of the Customer Gain/Loss Target Award (i.e., 33-1/3%) for the fiscal year, subject to continued employment or service as described herein.

## 6. <u>Termination of Employment or Service</u>.

- (a) Except as described below, if the Participant ceases to be employed by, or provide services to, the Company and its Affiliates before December 31, 2017, the Performance Units and all Distribution Equivalents credited under this Grant Letter will be forfeited.
- (b) If the Participant terminates employment or service on account of Retirement (as defined below), Disability (as defined in the Plan) or death, the Participant will earn a pro-rata portion of the Participant's outstanding Performance Units and Distribution Equivalents, if the Performance Goals and the requirements of this Grant Letter are met. The prorated portion will be determined as the amount that would otherwise be paid after December 31, 2017, based on achievement of the Performance Goals for the applicable Performance Period, multiplied by a fraction, the numerator of which is the number of calendar years from January 1, 2015 through December 31, 2017 in which the Participant has been employed by, or provided service to, the Company or its Affiliates and the denominator of which is three. For purposes of the proration calculation, the calendar year in which the Participant's termination of employment or service on account of Retirement, Disability, or death occurs will be counted as a full year.
- (c) In the event of termination of employment or service on account of Retirement, Disability or death, the prorated amount shall be paid between January 1, 2018 and March 15, 2018 pursuant to Section 7, except as provided in Section 9.
- 7. <u>Payment with Respect to Performance Units</u>. If the Committee determines that the conditions to payment of the Performance Units have been met, the Company shall pay to the

Participant (i) Common Units equal to the number of Performance Units to be paid according to achievement of the Performance Goals, up to the Target Award, provided that the Company may withhold Common Units to cover required tax withholding in an amount equal to the minimum statutory tax withholding requirement in respect of the Performance Units earned up to the Target Award, and (ii) cash in an amount equal to the Fair Market Value (as defined in the Plan) of the number of Common Units equal to the Performance Units to be paid in excess of the Target Award, subject to applicable tax withholding. Payment shall be made between January 1, 2018 and March 15, 2018, except as provided in Section 9 below.

## 8. <u>Distribution Equivalents with Respect to Performance Units</u>.

- (a) Distribution Equivalents shall accrue with respect to Performance Units and shall be payable subject to the same Performance Goals and terms as the Performance Units to which they relate. Distribution Equivalents shall be credited with respect to the Target Award of Performance Units from the Date of Grant until the payment date. If and to the extent that underlying Performance Units are forfeited, all related Distribution Equivalents shall also be forfeited.
- (b) While the Performance Units are outstanding, the Company will keep records of Distribution Equivalents in a bookkeeping account for the Participant. On each payment date for a distribution paid by APLP on its Common Units, the Company shall credit to the Participant's account an amount equal to the Distribution Equivalents associated with the Target Award of Performance Units held by the Participant on the record date for the distribution. No interest will be credited to any such account. The Distribution Equivalents shall be payable if and to the extent that the underlying Performance Units are payable. The target amount of Distribution Equivalents (100% of the Distribution Equivalents credited to the Participant's account) will be payable if the applicable Performance Goals are met at target, subject to continued employment. The Participant can earn from 0% to 200% of the target amount of the Distribution Equivalents based on attainment of the Performance Goals and continued employment or service.
- (c) Except as described in Section 6(b) above or Section 9, if the Participant's employment or service with the Company and its Affiliates terminates before December 31, 2017, all Distribution Equivalents will be forfeited.
- (d) Distribution Equivalents will be paid in cash at the same time and on the same terms as the underlying Performance Units are paid, after the Committee determines that the conditions to payment have been met.

## 9. Change of Control.

(a) If a Change of Control (as defined in the Plan) occurs, the Performance Units and Distribution Equivalents shall not automatically become payable upon the Change of Control but, instead, shall become payable as described in this Section 9. The Committee may take such other actions with respect to the Performance Units and Distribution Equivalents as it deems appropriate pursuant to the Plan.

- (b) If a Change of Control occurs on or before December 31, 2017, the Committee shall calculate a Change of Control Amount as follows:
  - (i) The Performance Period shall end as of the closing date of the Change of Control (the "Change of Control Date"). The TUR ending date calculations for the Performance Period shall be based on the 90 calendar day period ending on the Change of Control Date, subject to adjustment as provided in Section 4 above with respect to an Adjustment Event that occurred before the Change of Control Date. Achievement of the Customer Gain/Loss Performance Goals for fiscal years ending before the fiscal year in which the Change of Control occurs shall be based on achievement of the Customer Gain/Loss Performance Goals for the fiscal year, with no adjustment pursuant to Section 5(c). Achievement of the Customer Gain/Loss Performance Goals for the fiscal year in which Change of Control occurs and subsequent fiscal years shall be based on the applicable target award level.
  - (ii) The Committee shall calculate a "Change of Control Amount" equal to the greater of (i) the Target Award amount or (ii) the amount of Performance Units that would be payable based on the Company's achievement of the Performance Goals as of the Change of Control Date as described in subsection (i) above.
  - (iii) The Change of Control Amount shall include related Distribution Equivalents and, if applicable, interest, as described below.
  - (iv) The Committee shall determine whether the Change of Control Amount attributable to Performance Units shall be (A) converted to units with respect to shares or other equity interests of the acquiring company or its parent ("Successor Units"), in which case Distribution Equivalents shall continue to be credited on the Successor Units, or (B) valued based on the Fair Market Value of the Performance Units as of the Change of Control Date and credited to a bookkeeping account for the Participant, in which case interest shall be credited on the amount so determined at a market rate for the period between the Change of Control Date and the applicable payment date. Notwithstanding the provisions of Section 7, all payments on and after a Change of Control shall be made in cash. If alternative (A) above is used, the cash payment shall equal the Fair Market Value on the date of payment of the number of shares or other equity interests underlying the Successor Units, plus accrued Distribution Equivalents. All payments shall be subject to applicable tax withholding.
- (c) If a Change of Control occurs and the Participant continues in employment or service through December 31, 2017, the Change of Control Amount shall be paid in cash between January 1, 2018 and March 15, 2018.
- (d) If a Change of Control occurs and the Participant has a Termination without Cause or a Good Reason Termination upon or within two years after the Change of Control Date and before December 31, 2017, the Change of Control Amount shall be paid in cash within 30 days after the Participant's separation from service, subject to Section 16 below.

- (e) If a Change of Control occurs and the Participant terminates employment or service on account of Retirement, Disability or death upon or after the Change of Control Date and before December 31, 2017, the Change of Control Amount shall be paid in cash within 30 days after the Participant's separation from service, subject to Section 16 below; provided that, if required by section 409A, if the Participant's Retirement, Disability or death occurs more than two years after the Change of Control Date, payment will be made between January 1, 2018 and March 15, 2018, and not upon the earlier separation from service.
- (f) If a Participant's employment or service terminates on account of Retirement, death or Disability before a Change of Control, and a Change of Control subsequently occurs on or before December 31, 2017, the prorated amount described in Section 6(b) shall be calculated by multiplying the fraction described in Section 6(b) by the Change of Control Amount. The prorated Change of Control Amount shall be paid in cash within 30 days after the Change of Control Date, subject to Section 16 below.
- 10. <u>Definitions</u>. For purposes of this Grant Letter, the following terms will have the meanings set forth below:
- (a) "Employed by, or provide service to, the Company or its Affiliates" shall mean employment or service as an employee or director of the Company or its Affiliates. The Participant shall not be considered to have a termination of employment or service under this Grant Letter until the Participant is no longer employed by, or performing services for, the Company.
- (b) "*Good Reason Termination*" shall mean a termination of employment or service initiated by the Participant upon or after a Change of Control upon one or more of the following events:
  - (i) a material diminution in the authority, duties or responsibilities held by the Participant immediately prior to the Change of Control;
    - (ii) a material diminution in the Participant's base salary as in effect immediately prior to the Change of Control; or
  - (iii) a material change in the geographic location at which the Participant must perform services (which, for purposes of this Agreement, means the Participant is required to report, other than on a temporary basis (less than 12 months), to a location which is more than 50 miles from the Participant's principal place of business immediately before the Change of Control, without the Participant's express written consent).

Notwithstanding the foregoing, the Participant shall be considered to have a Good Reason Termination only if the Participant provides written notice to the Company, pursuant to Section 18, specifying in reasonable detail the events or conditions upon which the Participant is basing such Good Reason Termination and the Participant provides such notice within 90 days after the event that gives rise to the Good Reason Termination. Within 30 days after notice has

been provided, the Company shall have the opportunity, but shall have no obligation, to cure such events or conditions that give rise to the Good Reason Termination. If the Company does not cure such events or conditions within the 30-day period, the Participant may terminate employment or service with the Company based on Good Reason Termination within 30 days after the expiration of the cure period.

Notwithstanding the foregoing, if the Participant has in effect a Change in Control Agreement with the Company or an Affiliate, the term "Good Reason Termination" shall have the meaning given that term in the Change in Control Agreement.

- (c) "*Retirement*" means the Participant's separation from employment or service upon or after attaining (i) age 55 with at least 10 years of service with the Company and its Affiliates, or (ii) age 65 with at least 5 years of service with the Company and its Affiliates.
- (d) "*Termination without Cause*" means termination of employment or service by the Company for the convenience of the Company for any reason other than (i) theft, misappropriation of funds or conduct that has an adverse effect on the reputation of the Company, (ii) conviction of a felony or a crime involving moral turpitude, (iii) material breach of the Company's written code of conduct, or other material written employment policies, applicable to the Participant, (iv) breach of any written confidentiality, non-competition or non-solicitation covenant between the Participant and the Company, (v) gross misconduct in the performance of duties, or (vi) intentional refusal or failure to perform the material duties of the Participant's position.
- 11. <u>Withholding</u>. All payments under this Grant Letter are subject to applicable tax withholding. The Participant shall be required to pay to the Company, or make other arrangements satisfactory to the Company to provide for the payment of, any federal (including FICA), state, local or other taxes that the Company is required to withhold with respect to the payments under this Grant Letter. The Company may withhold from cash distributions to cover required tax withholding, or may withhold Units to cover required tax withholding in an amount equal to the minimum applicable tax withholding amount.

## 12. Grant Subject to Plan Provisions and Company Policies; Committee Discretion.

- (a) This grant is made pursuant to the Plan which is incorporated herein by reference, and in all respects shall be interpreted in accordance with the Plan. The grant and payment of Performance Units and Distribution Equivalents are subject to interpretations, regulations and determinations concerning the Plan established from time to time by the Committee in accordance with the provisions of the Plan, including, but not limited to, provisions pertaining to (i) the registration, qualification or listing of the Common Units, (ii) adjustments pursuant to Section 5(c) of the Plan and (iii) other requirements of applicable law.
- (b) The Committee shall have the sole and absolute authority to interpret and construe the grant pursuant to the terms of the Plan, including discretion to determine whether and to what extent the Performance Goals are met and, when calculating performance results, to make such

adjustments as it deems appropriate. The Committee's decisions shall be conclusive as to any questions arising hereunder.

- (c) This Performance Unit grant and all Common Units issued pursuant to this Performance Unit grant shall be subject to the UGI Corporation Stock Ownership Policy as adopted by the Board of Directors of UGI Corporation or the Company and any applicable clawback and other policies implemented by the Board of Directors of UGI Corporation or the Company, as in effect from time to time.
- 13. <u>No Employment or Other Rights</u>. The grant of Performance Units shall not confer upon the Participant any right to be retained by or in the employ or service of the Company and shall not interfere in any way with the right of the Company to terminate the Participant's employment at any time. The right of the Company to terminate at will the Participant's employment at any time for any reason is specifically reserved.
- 14. <u>No Unit Holder Rights</u>. Neither the Participant, nor any person entitled to receive payment in the event of the Participant's death, shall have any of the rights and privileges of a Unitholder with respect to the Common Units related to the Performance Units, unless and until Common Units have been distributed to the Participant or successor.
- 15. <u>Assignment and Transfers</u>. The rights and interests of the Participant under this Grant Letter may not be sold, assigned, encumbered or otherwise transferred except, in the event of the death of the Participant, by will or by the laws of descent and distribution. If the Participant dies, any payments to be made under this Grant Letter after the Participant's death shall be paid to the Participant's estate. The rights and protections of the Company hereunder shall extend to any successors or assigns of the Company and to the Company's parents, subsidiaries, and Affiliates.
- 16. Compliance with Code Section 409A. Notwithstanding the other provisions hereof, this Grant Letter is intended to comply with the requirements of section 409A of the Internal Revenue Code of 1986, as amended, or an exception, and shall be administered accordingly. Any reference to a Participant's termination of employment or service shall mean a Participant's "separation from service," as such term is defined under section 409A. For purposes of section 409A, each payment of compensation under this Grant Letter shall be treated as a separate payment. Notwithstanding anything in this Grant Letter to the contrary, if the Participant is a "key employee" under section 409A and if payment of any amount under this Grant Letter is required to be delayed for a period of six months after separation from service pursuant to section 409A, payment of such amount shall be delayed as required by section 409A and shall be paid within 10 days after the end of the six-month period. If the Participant dies during such six-month period, the amounts withheld on account of section 409A shall be paid to the personal representative of the Participant's estate within 60 days after the date of the Participant's death. Notwithstanding anything in this Grant Letter to the contrary, if a Change of Control is not a "change in control event" under section 409A, any Performance Units and Distribution Equivalents that are payable pursuant to Section 9 shall be paid to the Participant between January 1, 2018 and March 15, 2018, and not upon the earlier separation from service, if required by section 409A.

- 17. <u>Applicable Law</u>. The validity, construction, interpretation and effect of this Grant Letter shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without giving effect to the conflicts of laws provisions thereof.
- 18. <u>Notice</u>. Any notice to the Company provided for in this Grant Letter shall be addressed to the Company in care of the Corporate Secretary at the Company's headquarters, and any notice to the Participant shall be addressed to such Participant at the current address shown on the payroll of the Company, or to such other address as the Participant may designate to the Company in writing. Any notice shall be delivered by hand, sent by telecopy or enclosed in a properly sealed envelope addressed as stated above, registered and deposited, postage prepaid, in a post office regularly maintained by the United States Postal Service.
- 19. <u>Acknowledgement</u>. By accepting this grant through the Morgan Stanley on-line system, the Participant (i) acknowledges receipt of the Plan incorporated herein, (ii) acknowledges that he or she has read the Grant Summary and Grant Letter and understands the terms and conditions of them, (iii) accepts the Performance Units described in the Grant Letter, (iv) agrees to be bound by the terms of the Plan and the Grant Letter, and (v) agrees that all the decisions and determinations of the Board or the Committee shall be final and binding on the Participant and any other person having or claiming a right under this grant.

#### **EXHIBIT A**

## Performance Period January 1, 2015 through December 31, 2017

## Alerian MLP Index

Access Midstream Partners LP Martin Midstream Partners

Alliance Resource Partners LP

AmeriGas Partners, L.P. Memorial Production

Atlas Pipeline Partners LP Partners LP Atlas Resource Partners LP MPLX LP

BreitBurn Energy Partners LP **Natural Resource Partners** 

**Buckeye Partners LP** 

**Calumet Specialty Products** Navios Maritime Partners LP Partners LP NGL Energy Partners LP Crestwood Midstream Partners NuStar Energy LP Oiltanking Partners LP DCP Midstream Partners LP ONEOK Partners LP

Enable Midstream Partners LP Phillips 66 Partners LP Plains All American Pipeline **Enbridge Energy Partners LP** 

**Energy Transfer Partners LP** 

EnLink Midstream Partners LP Regency Energy Partners LP Enterprise Products Partners LP Seadrill Partners LLC **EQT Midstream Partners LP** Spectra Energy Partners LP **EV Energy Partners LP** Suburban Propane Partners

Ferrellgas Partners LP

Genesis Energy LP Sunoco Logistics Partners LP Golar LNG Partners LP Targa Resources Partners LP

TC Pipelines LP Hi-Crush Partners LP

Teekay LNG Partners LP Legacy Reserves LP Linn Energy LLC Teekay Offshore Partners LP Magellan Midstream Partners Tesoro Logistics LP

Valero Energy Partners LP

MarkWest Energy Partners LP Vanguard Natural Resources

LLC

Western Gas Partners LP Williams Partners LP

### **EXHIBIT B**

## Calculation Methodology

For purposes of calculation of Customer Gain or Loss pursuant to Sections 5(b) and 5(c):

(i) "Customer" shall mean an [\*\*\*] as of the applicable measurement date [\*\*\*] the applicable measurement date as reflected in the Company's [\*\*\*] reporting system (or any successor system); provided that the definition of Customer shall not include [\*\*\*] otherwise meeting the definition of Customer but (i) located in [\*\*\*], (ii) related to the Company's [\*\*\*] programs, or (iii) acquired by the Company from an unrelated business (provided that such acquired [\*\*\*] shall be excluded only until such time as they shall have been required to be included in a Starting Customer Count for a fiscal year (as set forth below)). For the avoidance of doubt, (x) an [\*\*\*] divested by the Company to an unrelated business shall cease to be a Customer immediately following the date of divestiture, and (y) an acquired [\*\*\*] shall not be included in any Customer calculations unless and until the [\*\*\*] requirements of the definition of Customer shall have been satisfied following the integration of such acquired [\*\*\*] into the Company's [\*\*\*] reporting system (or any successor system). The Company shall track [\*\*\*] acquired by the Company from an unrelated business as "acquired [\*\*\*]" for [\*\*\*].

- (ii) The "Starting Customer Count" shall be determined as follows:
- (1) The Starting Customer Count for purposes of the fiscal year ending September 30, 2015 shall be deemed to be [\*\*\*], minus the aggregate number of Customers (determined as of the date of divestiture) divested by the Company to an unrelated business during the fiscal year ending September 30, 2015.
- (2) The Starting Customer Count for purposes of the fiscal year ending September 30, 2016 shall equal the aggregate number of Customers as of September 30, 2015, minus the aggregate number of Customers (determined as of the date of divestiture) divested by the Company to an unrelated business during the fiscal year ending September 30, 2016, plus the number of Customers (not otherwise in the Customer count) acquired by the Company from an unrelated business on or before September 30, 2015 [\*\*\*].
- (3) The Starting Customer Count for purposes of the fiscal year ending September 30, 2017 shall equal the aggregate number of Customers as of September 30, 2016, minus the aggregate number of Customers (determined as of the date of divestiture) divested by the Company to an unrelated business during the fiscal year ending September 30, 2017, plus the number of Customers (not otherwise in the Customer count) acquired by the Company from an unrelated business on or before September 30, 2016 [\*\*\*].
- (4) For purposes of calculating the modifier pursuant to Section 5(c), the Starting Customer Count as of September 30, 2014 shall be deemed to be [\*\*\*], minus the aggregate number of Customers (determined as of the date of divestiture) divested by the Company to an unrelated business during the Performance Period, plus the number of Customers (not otherwise in the Customer count) acquired by the Company from an unrelated business and added to the Starting Customer Count for the 2016 and 2017 fiscal years.
- (iii) Notwithstanding the foregoing, there shall be excluded from the definition of Customer (and from the calculation of the Starting Customer Count) for all purposes for the duration of the Performance Period any [\*\*\*] otherwise meeting the definition of Customer but acquired by the Company from an unrelated business in a single transaction involving [\*\*\*].

# AMERIGAS PROPANE, INC. 2010 LONG-TERM INCENTIVE PLAN ON BEHALF OF AMERIGAS PARTNERS, L.P.

## PHANTOM UNIT GRANT LETTER

This PHANTOM UNIT GRANT, dated January 8, 2015 (the "Date of Grant"), is delivered by AmeriGas Propane, Inc. (the

"Com	pany") to (the "Participant").
	RECITALS
provid	WHEREAS, the AmeriGas Propane, Inc. 2010 Long-Term Incentive Plan on Behalf of AmeriGas Partners, L.P. (the "Plan") les for the grant of Phantom Units ("Phantom Units") with respect to common units of AmeriGas Partners, L.P. ("APLP");
unit ho	WHEREAS, the Plan has been adopted by the Board of Directors of the Company (the "Board"), and approved by common olders of APLP ("Unitholders");
and	WHEREAS, a Phantom Unit is a Phantom Unit that represents the value of one common unit of APLP ("Common Unit");
	WHEREAS, the Board has decided to grant Phantom Units to the Participant on the terms described below.
	NOW. THEREFORE, the parties to this Grant Letter, intending to be legally bound hereby, agree as follows:

## 1. <u>Grant of Phantom Units</u>.

- (a) Subject to the terms and conditions set forth in this Grant Letter, the Board hereby awards the Participant an award of 1,300 Phantom Units (as defined in Section 4). The Phantom Units are granted with Distribution Equivalents (as defined in Section 4).
- (b) The Company shall keep records in an Account (as defined in Section 4) to reflect the number of Phantom Units and Distribution Equivalents credited to the Participant. Fractional Phantom Units shall accumulate in the Participant's Account and shall be added to other fractional Phantom Units to create whole Phantom Units.

## 2. <u>Distribution Equivalents with Respect to Phantom Units</u>.

(a) *Crediting of Distribution Equivalents*. From the Date of Grant until the Participant's Account has been fully distributed, on each payment date for a distribution paid by APLP on its Common Units, the Company shall credit to the Participant's Account an amount

equal to the Distribution Equivalent associated with the Phantom Units credited to the Participant on the record date for the distribution.

(b) Conversion to Phantom Units. On the last day of each Plan Year (as defined in Section 4), the amount of the Distribution Equivalents credited to the Participant's Account during that Plan Year shall be converted to a number of Phantom Units, based on the Unit Value (as defined in Section 4) on the last day of the Plan Year. In the event of a Change of Control (as defined in the Plan) or in the event the Participant dies or Separates from Service (as defined in Section 4) prior to the last day of the Plan Year, as soon as practicable following such event, and in no event later than the date on which Phantom Units are redeemed in accordance with Section 3, the Company shall convert the amount of Distribution Equivalents previously credited to the Participant's Account during the Plan Year to a number of Phantom Units based on the Unit Value on the date of such Change of Control, death or Separation from Service.

## 3. Events Requiring Redemption of Phantom Units.

- (a) *Redemption*. The Company shall redeem Phantom Units credited to the Participant's Account at the times and in the manner prescribed by this Section 3. When Phantom Units are to be redeemed, the Company will determine the Unit Value of the Phantom Units credited to the Participant's Account as of the date of the Participant's Separation from Service or death. Except as described in subsection (c) below, an amount equal to 65% of the aggregate Unit Value will be paid in the form of whole Common Units (with fractional Common Units paid in cash), and the remaining 35% of the aggregate Unit Value will be paid in cash.
- (b) Separation from Service or Death. In the event the Participant Separates from Service or dies, the Company shall redeem all the Phantom Units then credited to the Participant's Account as of the date of the Participant's Separation from Service or death. In the event of a Separation from Service, the redemption amount shall be paid within 30 business days after the date of the Participant's Separation from Service. In the event of death, the redemption amount shall be paid to the Participant's estate within 60 business days after the Participant's death.
- (c) Change of Control. In the event of a Change of Control, the Company shall redeem all the Phantom Units then credited to the Participant's Account. The redemption amount shall be paid in cash on the closing date of the Change of Control (except as described below). The amount paid shall equal the product of the number of Phantom Units being redeemed multiplied by the Unit Value at the date of the Change of Control. However, in the event that the transaction constituting a Change of Control is not a change in control event under section 409A of the Code (as defined in Section 4), the Participant's Phantom Units shall be redeemed and paid in cash upon Separation from Service or death on the applicable date described in subsection (b) above (based on the aggregate Unit Value on the date of Separation from Service or death as determined by the Board), instead of upon the Change of Control pursuant to this subsection (c). If payment is delayed after the Change of Control, pursuant to the preceding sentence, the Board may provide for the Phantom Units to be valued as of the date of the Change of Control and interest to be credited on the amount so determined at a market rate for the period between the Change of Control date and the payment date.

- (d) *Deferral Elections*. Notwithstanding the foregoing, pursuant to the Deferral Plan, the Participant may make a one-time, irrevocable election to elect to have all of the Participant's Phantom Units credited to the Participant's account under the Deferral Plan on the date of the Participant's Separation from Service, in lieu of the redemption and payments described in subsection (b) above. If the Participant makes a deferral election, the Participant's Phantom Units will be credited to the Participant's account under the Deferral Plan at Separation from Service and the amount credited to the Deferral Plan shall be distributed in accordance with the provisions of the Deferral Plan. If the Participant makes a deferral election under the Deferral Plan and a Change of Control occurs: (i) subsection (c) above shall apply if the Change of Control occurs before the Participant's Separation from Service and (ii) the terms of the Deferral Plan shall apply if the Change of Control occurs after or simultaneously with the Participant's Separation from Service. An election under the Deferral Plan shall be made in writing, on a form and at a time prescribed by the committee that administers the Deferral Plan and shall be irrevocable upon submission to the Corporate Secretary. A deferral election shall be made in accordance with section 409A of the Code.
- 4. <u>Definitions</u>. For purposes of this Grant Letter, the following terms will have the meanings set forth below:
- (a) "Account" means the Company's bookkeeping account established pursuant to Section 1, which reflects the number of Phantom Units and the amount of Distribution Equivalents standing to the credit of the Participant.
  - (b) "APLP" means AmeriGas Partners, L.P.
- (c) "Distribution Equivalent" means an amount determined by multiplying the number of Common Units subject to Phantom Units by the per-Common Unit cash distribution, or the per-Common Unit fair market value of any distribution in consideration other than cash, paid by APLP on its Common Units.
  - (d) "Code" means the Internal Revenue Code of 1986, as amended.
  - (e) "Deferral Plan" means the UGI Corporation 2009 Deferral Plan, as amended and restated.
  - (f) "Plan Year" means the calendar year.
- (g) "Separates from Service" or "Separation from Service" means the Participant's termination of service as a non-employee director and as an employee of the Company for any reason other than death and shall be determined in accordance with section 409A of the Code.
- (h) "*Phantom Unit*" means the right of the Participant to receive a Common Unit, or an amount based on the value of a Common Unit, subject to the terms and conditions of this Grant Letter and the Plan.

- (i) "*Unit Value*" means, at any time, the value of each Phantom Unit, which value shall be equal to the Fair Market Value (as defined in the Plan) of a Common Unit on such date.
- 5. <u>Taxes</u>. All obligations of the Company under this Grant Letter shall be subject to the rights of the Company as set forth in the Plan to withhold amounts required to be withheld for any taxes, if applicable.
- 6. <u>Conditions</u>. The obligation of the Company to deliver Common Units shall also be subject to the condition that if at any time the Board shall determine in its discretion that the listing, registration or qualification of the Common Units upon any securities exchange or under any state or federal law, or the consent or approval of any governmental regulatory body is necessary or desirable as a condition of, or in connection with, the issue of Common Units, the Common Units may not be issued in whole or in part unless such listing, registration, qualification, consent or approval shall have been effected or obtained free of any conditions not acceptable to the Board. The issuance of Common Units to the Participant pursuant to this Grant Letter is subject to any applicable taxes and other laws or regulations of the United States or of any state having jurisdiction thereof.

## 7. Grant Subject to Plan Provisions.

- (a) This grant is made pursuant to the Plan, which is incorporated herein by reference, and in all respects shall be interpreted in accordance with the Plan. The grant and payment of Phantom Units are subject to interpretations, regulations and determinations concerning the Plan established from time to time by the Board in accordance with the provisions of the Plan, including, but not limited to, provisions pertaining to (i) the registration, qualification or listing of the Common Units issued under the Plan, (ii) changes in capitalization of APLP and (iii) other requirements of applicable law. The Board shall have the authority to interpret and construe this Grant Letter pursuant to the terms of the Plan, and its decisions shall be conclusive as to any questions arising hereunder.
- (b) All Common Units issued pursuant to this grant shall be subject to any applicable policies implemented by the Board of Directors of the Company, as in effect from time to time.
- 8. <u>No Unit Holder Rights</u>. Neither the Participant, nor any person entitled to receive payment in the event of the Participant's death, shall have any of the rights and privileges of a Unitholder with respect to the Common Units, until certificates for the Common Units have been issued upon payment of Phantom Units. The Participant shall not have any interest in any fund or specific assets of the Company by reason of this award or the Phantom Unit account established for the Participant.
- 9. <u>Assignment and Transfers</u>. The rights and interests of the Participant under this Grant Letter may not be sold, assigned, encumbered or otherwise transferred except, in the event of the death of the Participant, by will or by the laws of descent and distribution. If the Participant dies, any payments to be made under this Grant Letter after the Participant's death shall be paid to the Participant's estate. The rights and protections of the Company hereunder shall extend to any successors or assigns of the Company and to the Company's parents, subsidiaries, and affiliates.

- 10. <u>Compliance with Code Section 409A</u>. Notwithstanding any other provisions hereof, this Grant Letter is intended to comply with the requirements of section 409A of the Code. For purposes of section 409A, each payment of compensation under this Grant Letter shall be treated as a separate payment.
- 11. <u>Applicable Law</u>. The validity, construction, interpretation and effect of this Grant Letter shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without giving effect to the conflicts of laws provisions thereof.
- 12. <u>Notice</u>. Any notice to the Company provided for in this Grant Letter shall be addressed to the Company in care of the Corporate Secretary at the Company's headquarters, and any notice to the Participant shall be addressed to such Participant at the current address shown on the records of the Company, or to such other address as the Participant may designate to the Company in writing. Any notice shall be delivered by hand, sent by telecopy or enclosed in a properly sealed envelope addressed as stated above, registered and deposited, postage prepaid, in a post office regularly maintained by the United States Postal Service.

above, registered an	a deposited, postage prepaid, in a post office regularly maintained by the officed states rostal service.
IN WITNES	S WHEREOF, the parties have executed this Phantom Unit Grant Letter as of the Date of Grant.
Attest	AmeriGas Propane, Inc.
Assistant Secretary Posi	By: Name: tion:
the terms and condit the Plan and the Gra	ledge receipt of the Plan incorporated herein, (ii) acknowledge that I have read the Grant Letter and understand tions of it, (iii) accept the Phantom Units described in the Grant Letter, (iv) agree to be bound by the terms of ant Letter, and (v) agree that all the decisions and determinations of the Board or the Committee shall be final and any other person having or claiming a right under this Grant.
Participant	

# UGI CORPORATION 2013 OMNIBUS INCENTIVE COMPENSATION PLAN NONQUALIFIED STOCK OPTION GRANT LETTER

This STOCK OPTION GRANT, dated January 21, 2015 (the "Date of Grant"), is delivered by UGI Corporation ("UGI") to you (the "Participant").

### **RECITALS**

The UGI Corporation 2013 Omnibus Incentive Compensation Plan (the "Plan"), provides for the grant of options to purchase shares of common stock of UGI. The Compensation and Management Development Committee of the Board of Directors of UGI (the "Committee") has decided to make a stock option grant to the Participant. The Participant's portal in the Morgan Stanley website for Plan participants (the "Grant Summary") sets forth the number of shares subject to the Option granted to the Participant in this grant.

NOW, THEREFORE, the parties to this Grant Letter, intending to be legally bound hereby, agree as follows:

- 1. <u>Grant of Option</u>. Subject to the terms and conditions set forth in this Grant Letter and in the Plan, the Committee hereby grants to the Participant a nonqualified stock option (the "Option") to purchase the number of shares of common stock of UGI ("Shares") specified in the Grant Summary at an exercise price of \$38.05 per Share. The Option shall become exercisable according to Section 2 below.
- 2. <u>Exercisability of Option</u>. The Option shall become exercisable on the following dates, if the Participant is employed by, or providing service to, the Company (as defined below) on the applicable date:

	Shares for Which the
<u>Date</u>	Option is Exercisable
January 21, 2016	331/3%
January 21, 2017	33⅓%
January 21, 2018	331/3%

The exercisability of the Option is cumulative, but shall not exceed 100% of the Shares subject to the Option. If the foregoing schedule would produce fractional Shares, the number of Shares for which the Option becomes exercisable shall be rounded down to the nearest whole Share.

## 3. Term of Option.

- (a) The Option shall have a term of ten years from the Date of Grant and shall terminate at the expiration of that period (5:00 p.m. EST on January 20, 2025), unless it is terminated at an earlier date pursuant to the provisions of this Grant Letter or the Plan.
- (b) If the Participant ceases to be employed by, or provide service to, the Company, the Option will terminate on the date the Participant ceases such employment or service. However, if the Participant ceases to be employed by, or provide service to, the Company by reason of one of the following events, the Option held by the Participant will thereafter be exercisable pursuant to the following terms:
  - (i) *Termination without Cause*. If the Participant terminates employment or service on account of a Termination without Cause, the Option will thereafter be exercisable only with respect to that number of Shares with respect to which the Option is already exercisable on the date the Participant's employment or service terminates, except as provided in subsection (v) below. Such portion of the Option will terminate upon the earlier of the expiration date of the Option or the expiration of the 13-month period commencing on the date the Participant ceases to be employed by, or provide service to, the Company.
  - (ii) *Retirement*. If the Participant ceases to be employed by, or provide service to, the Company on account of Retirement, the Option will thereafter become exercisable as if the Participant had continued to be employed by, or provide service to, the Company after the date of such Retirement. The Option will terminate upon the expiration date of the Option.
  - (iii) *Disability*. If the Participant ceases to be employed by, or provide service to, the Company on account of Disability, the Option will thereafter become exercisable as if the Participant had continued to provide service to the Company for 36 months after the date of such termination of employment or service. The Option will terminate upon the earlier of the expiration date of the Option or the expiration of such 36-month period.
  - (iv) *Death.* In the event of the death of the Participant while employed by, or providing service to, the Company, the Option will be fully and immediately exercisable and may be exercised at any time prior to the earlier of the expiration date of the Option or the expiration of the 12-month period following the Participant's death. Death of the Participant after the Participant has ceased to be employed by, or provide service to, the Company will not affect the otherwise applicable period for exercise of the Option determined pursuant to subsections (i), (ii), (iii) or (v). After the Participant's death, the Participant's Option may be exercised by the Participant's estate.
  - (v) *Termination without Cause or Good Reason Termination upon or within two years after a Change of Control.* Notwithstanding the foregoing, if the Participant's employment or service terminates on account of a Termination without Cause or a Good Reason Termination upon or within two years after a Change of Control, the Option will

be fully and immediately exercisable. The Option will terminate upon the earlier of the expiration date of the Option or the expiration of the 13-month period commencing on the date the Participant ceases to be employed by, or provide service to, the Company; provided that if the Participant is eligible for Retirement at the date of such termination of employment, the Option will terminate on the expiration date of the Option.

### 4. Exercise Procedures.

- (a) Subject to the provisions of Sections 2 and 3 above, the Participant may exercise part or all of the exercisable Option through the Morgan Stanley website for Plan participants. Payment of the exercise price and any applicable withholding taxes must be made prior to issuance of the Shares. The Participant shall pay the exercise price (i) in cash, (ii) by "net exercise," which is the surrender of shares for which the Option is exercisable to the Company in exchange for a distribution of Shares equal to the amount by which the then fair market value of the Shares subject to the exercised Option exceeds the applicable Option Price, (iii) by payment through a broker in accordance with procedures acceptable to the Committee and permitted by Regulation T of the Federal Reserve Board or (iv) by such other method as the Committee may approve. The Committee may impose such limitations as it deems appropriate on the use of Shares to exercise the Option.
- (b) The obligation of UGI to deliver Shares upon exercise of the Option shall be subject to all applicable laws, rules, and regulations and such approvals by governmental agencies as may be deemed appropriate by the Committee, including such actions as UGI's counsel shall deem necessary or appropriate to comply with relevant securities laws and regulations. UGI may require that the Participant (or other person exercising the Option after the Participant's death) represent that the Participant is purchasing Shares for the Participant's own account and not with a view to or for sale in connection with any distribution of the Shares, or such other representation as UGI deems appropriate.
- (c) All obligations of UGI under this Grant Letter shall be subject to the rights of the Company as set forth in the Plan to withhold amounts required to be withheld for any taxes, if applicable.
- 5. <u>Definitions</u>. Whenever used in this Grant Letter, the following terms shall have the meanings set forth below:
- (a) "Change of Control" shall (i) have the meaning given that term in the Plan, or (ii) mean one of the events set forth in Exhibit A with respect to AmeriGas Propane, Inc.
  - (b) "Company" means UGI and its Subsidiaries (as defined in the Plan).
- (c) "*Disability*" means a long-term disability as defined in the Company's long-term disability plan applicable to the Participant.
- (d) "*Employed by, or provide service to, the Company*" shall mean employment or service as an employee or director of the Company.

- (e) "Good Reason Termination" shall mean a termination of employment or service initiated by the Participant upon or within two years after a Change of Control upon one or more of the following occurrences:
  - (i) a material diminution in the authority, duties or responsibilities held by the Participant immediately prior to the Change of Control;
    - (ii) a material diminution in the Participant's base salary as in effect immediately prior to the Change of Control; or
  - (iii) a material change in the geographic location at which the Participant must perform services (which, for purposes of this Grant Letter, means the Participant is required to report, other than on a temporary basis (less than 12 months), to a location which is more than 50 miles from the Participant's principal place of business immediately preceding the Change of Control, without the Participant's express written consent).

Notwithstanding the foregoing, the Participant shall be considered to have a Good Reason Termination only if the Participant provides written notice to the Company, pursuant to Section 13, specifying in reasonable detail the events or conditions upon which the Participant is basing such Good Reason Termination and the Participant provides such notice within 90 days after the event that gives rise to the Good Reason Termination. Within 30 days after notice has been provided, the Company shall have the opportunity, but shall have no obligation, to cure such events or conditions that give rise to the Good Reason Termination. If the Company does not cure such events or conditions within the 30-day period, the Participant may terminate employment or service with the Company based on Good Reason Termination within 30 days after the expiration of the cure period.

Notwithstanding the foregoing, if the Participant has in effect a Change in Control Agreement with the Company or an Affiliate, the term "Good Reason Termination" shall have the meaning given that term in the Change in Control Agreement.

- (f) "Retirement" means the Participant's retirement under the Retirement Income Plan for Employees of UGI Utilities, Inc., if the Participant is covered by that Retirement Income Plan. "Retirement" for other Company employees means termination of employment or service after attaining (i) age 55 with ten or more years of service with the Company or (ii) age 65 with five or more years of service with the Company.
- (g) "Termination without Cause" means termination of employment or service by the Company for the convenience of the Company for any reason other than (i) theft or misappropriation of funds or conduct that has an adverse effect on the reputation of the Company, (ii) conviction of a felony or a crime involving moral turpitude, (iii) material breach of the Company's written code of conduct, or other material written employment policies, applicable to the Participant, (iv) breach of any written confidentiality, non-competition or non-solicitation covenant between the Participant and the Company, (v) gross misconduct in the

performance of duties, or (vi) intentional refusal or failure to perform the material duties of the Participant's position.

- 6. <u>Change of Control</u>. If a Change of Control occurs, the Committee may take such actions with respect to the Option as it deems appropriate pursuant to the Plan. The Option shall not automatically become exercisable upon a Change of Control but, instead, shall become exercisable as described in Sections 2 and 3 above.
- 7. <u>Restrictions on Exercise</u>. Except as the Committee may otherwise permit pursuant to the Plan, only the Participant may exercise the Option during the Participant's lifetime and, after the Participant's death, the Option shall be exercisable by the Participant's estate, to the extent that the Option is exercisable pursuant to this Grant Letter.
- 8. Grant Subject to Plan Provisions and Company Policies.
- (a) This grant is made pursuant to the Plan, which is incorporated herein by reference, and in all respects shall be interpreted in accordance with the Plan. The grant and exercise of the Option are subject to interpretations, regulations and determinations concerning the Plan established from time to time by the Committee in accordance with the provisions of the Plan, including, but not limited to, provisions pertaining to (i) the registration, qualification or listing of the Shares, (ii) changes in capitalization of the Company and (iii) other requirements of applicable law. The Committee shall have the authority to interpret and construe the Option pursuant to the terms of the Plan, and its decisions shall be conclusive as to any questions arising hereunder.
- (b) All Shares issued pursuant to this Option grant shall be subject to the UGI Corporation Stock Ownership Policy. This Option grant and all Shares issued pursuant to this Option grant shall be subject to any applicable clawback and other policies implemented by the Board of Directors of UGI, as in effect from time to time.
- 9. <u>No Employment or Other Rights</u>. The grant of the Option shall not confer upon the Participant any right to be retained by or in the employ or service of the Company and shall not interfere in any way with the right of the Company to terminate the Participant's employment or service at any time. The right of the Company to terminate at will the Participant's employment or service at any time for any reason is specifically reserved.
- 10. <u>No Shareholder Rights</u>. Neither the Participant, nor any person entitled to exercise the Participant's rights in the event of the Participant's death, shall have any of the rights and privileges of a shareholder with respect to the Shares subject to the Option, until certificates for Shares have been issued upon the exercise of the Option.
- 11. <u>Assignment and Transfers</u>. The rights and interests of the Participant under this Grant Letter may not be sold, assigned, encumbered or otherwise transferred except, in the event of the death of the Participant, by will or by the laws of descent and distribution. The rights and protections of the Company hereunder shall extend to any successors or assigns of the Company and to the Company's parents, subsidiaries, and affiliates.

- 12. <u>Applicable Law</u>. The validity, construction, interpretation and effect of this instrument shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without giving effect to the conflicts of laws provisions thereof.
- 13. <u>Notice</u>. Any notice to UGI provided for in this instrument shall be addressed to UGI in care of the Corporate Secretary at UGI's headquarters, and any notice to the Participant shall be addressed to such Participant at the current address shown on the payroll of the Company, or to such other address as the Participant may designate to the Company in writing. Any notice shall be delivered by hand, sent by telecopy or enclosed in a properly sealed envelope addressed as stated above, registered and deposited, postage prepaid, in a post office regularly maintained by the United States Postal Service.
- 14. <u>Acceptance</u>. By accepting this grant through the Morgan Stanley on-line system, the Participant (i) acknowledges receipt of the Plan incorporated herein, (ii) acknowledges that he or she has read the Grant Summary and Grant Letter and understands the terms and conditions of them, (iii) accepts the Option described in the Grant Letter, (iv) agrees to be bound by the terms of the Plan, including the Grant Letter, and (v) agrees that all the decisions and determinations of the Board or the Committee shall be final and binding on the Participant and any other person having or claiming a right under this Grant.

#### **EXHIBIT A**

## Change of Control with Respect to AmeriGas

For Participants who are employees of AmeriGas Propane, Inc. ("AmeriGas"), or a subsidiary of AmeriGas, the term "Change of Control" shall include the events set forth in this Exhibit A with respect to AmeriGas, and the defined terms used in this Exhibit A shall have the following meanings:

- 1. "Change of Control" shall include any of the following events:
- (A) Completion by AmeriGas, the Public Partnership or the Operating Partnership of a reorganization, merger or consolidation (a "Propane Business Combination"), in each case, with respect to which all or substantially all of the individuals and entities who were the respective Beneficial Owners of the AmeriGas voting securities or of the outstanding units of AmeriGas Partners, L.P. ("Outstanding Units") immediately prior to such Propane Business Combination do not, following such Propane Business Combination, Beneficially Own, directly or indirectly, (a) if the entity resulting from such Propane Business Combination is a corporation, more than fifty percent (50%) of, respectively, the then outstanding shares of common stock and the combined voting power of the then outstanding voting securities entitled to vote generally in the election of directors, as the case may be, of such corporation in substantially the same proportion as their ownership immediately prior to such Combination of the AmeriGas' voting securities or the Outstanding Units, as the case may be, or, (b) if the entity resulting from such Propane Business Combination is a partnership, more than fifty percent (50%) of the then outstanding common units of such partnership in substantially the same proportion as their ownership immediately prior to such Propane Business Combination of AmeriGas' voting securities or the Outstanding Units, as the case may be; or
- (B) (a) Completion of a complete liquidation or dissolution of AmeriGas, the Public Partnership or the Operating Partnership or (b) sale or other disposition of all or substantially all of the assets of AmeriGas, the Public Partnership or the Operating Partnership other than to an entity with respect to which, following such sale or disposition, (I) if such entity is a corporation, more than fifty percent (50%) of, respectively, the then outstanding shares of common stock and the combined voting power of the then outstanding voting securities entitled to vote generally in the election of directors is then owned beneficially, directly or indirectly, by all or substantially all of the individuals and entities who were the Beneficial Owners, respectively, of AmeriGas' voting securities or of the Outstanding Units, as the case may be, immediately prior to such sale or disposition, or, (II) if such entity is a partnership, more than fifty percent (50%) of the then outstanding common units is then owned beneficially, directly or indirectly, by all or substantially all of the individuals and entities who were the Beneficial Owners, respectively, of AmeriGas' voting securities or of the Outstanding Units, as the case may be, immediately prior to such sale or disposition in substantially the same proportion as their

ownership of AmeriGas' voting securities or of the Outstanding Units immediately prior to such sale or disposition; or

- (C) UGI and the UGI Subsidiaries fail to own more than fifty percent (50%) of the then outstanding general partnership interests of the Public Partnership or the Operating Partnership; or
- (D) UGI and the UGI Subsidiaries fail to own more than fifty percent (50%) of the then outstanding shares of common stock of AmeriGas or more than fifty percent (50%) of the combined voting power of the then outstanding voting securities of AmeriGas entitled to vote generally in the election of directors; or
- (E) AmeriGas is removed as the general partner of the Public Partnership by vote of the limited partners of the Public Partnership, or is removed as the general partner of the Public Partnership or the Operating Partnership as a result of judicial or administrative proceedings involving AmeriGas, the Public Partnership or the Operating Partnership.
- 2. "Affiliate" and "Associate" shall have the respective meanings ascribed to such terms in Rule 12b-2 of the General Rules and Regulations under the Exchange Act.
- 3. A Person shall be deemed the "Beneficial Owner" of any securities: (i) that such Person or any of such Person's Affiliates or Associates, directly or indirectly, has the right to acquire (whether such right is exercisable immediately or only after the passage of time) pursuant to any agreement, arrangement or understanding (whether or not in writing) or upon the exercise of conversion rights, exchange rights, rights, warrants or options, or otherwise; provided, however, that a person shall not be deemed the "Beneficial Owner" of securities tendered pursuant to a tender or exchange offer made by such Person or any of such person's Affiliates or Associates until such tendered securities are accepted for payment, purchase or exchange; (ii) that such Person or any of such Person's Affiliates or Associates, directly or indirectly, has the right to vote or dispose of or has "beneficial ownership" of (as determined pursuant to Rule 13d-3 of the General Rules and Regulations under the Exchange Act), including without limitation pursuant to any agreement, arrangement or understanding, whether or not in writing; provided, however, that a Person shall not be deemed the "Beneficial Owner" of any security under this clause (ii) as a result of an oral or written agreement, arrangement or understanding to vote such security if such agreement, arrangement or understanding (A) arises solely from a revocable proxy given in response to a public proxy or consent solicitation made pursuant to, and in accordance with, the applicable provisions of the General Rules and Regulations under the Exchange Act, and (B) is not then reportable by such Person on Schedule 13D under the Exchange Act (or any comparable or successor report); or (iii) that are beneficially owned, directly or indirectly, by any other Person (or any Affiliate or Associate thereof) with which such Person (or any of such Person's Affiliates or Associates) has any agreement, arrangement or understanding (whether or not in writing) for the purpose of acquiring, holding, voting (except pursuant to a revocable proxy as described in the proviso to clause (ii) above) or disposing of any securities; provided, however, that nothing in this Section 3 shall cause a Person engaged in business as an underwriter of securities to be the "Beneficial Owner" of any securities acquired through such Person's

participation in good faith in a firm commitment underwriting until the expiration of forty (40) days after the date of such acquisition.

- 4. "Exchange Act" shall mean the Securities Exchange Act of 1934, as amended.
- 5. "Operating Partnership" shall mean AmeriGas Propane, L.P.
- 6. "Public Partnership" shall mean AmeriGas Partners, L.P.
- 7. "Person" shall mean an individual or a corporation, partnership, trust, unincorporated organization, association, or other entity.
- 8. "UGI Subsidiary" shall mean any corporation in which UGI directly or indirectly, owns at least a fifty percent (50%) interest or an unincorporated entity of which UGI, as applicable, directly or indirectly, owns at least fifty percent (50%) of the profits or capital interests.

#### CERTIFICATION

#### I, Jerry E. Sheridan, certify that:

- 1. I have reviewed this periodic report on Form 10-Q of AmeriGas Partners, L.P;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2015

/s/ Jerry E. Sheridan

Jerry E. Sheridan

President and Chief Executive Officer of AmeriGas Propane, Inc.

#### CERTIFICATION

### I, Hugh J. Gallagher, certify that:

- 1. I have reviewed this periodic report on Form 10-Q of AmeriGas Partners, L.P;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report:
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2015

/s/ Hugh J. Gallagher

Hugh J. Gallagher

Vice President - Finance and Chief Financial Officer of AmeriGas Propane, Inc.

## Certification by the Chief Executive Officer and Chief Financial Officer Relating to a Periodic Report Containing Financial Statements

I, Jerry E. Sheridan, Chief Executive Officer, and I, Hugh J. Gallagher, Chief Financial Officer, of AmeriGas Propane, Inc., a Pennsylvania corporation, the General Partner of AmeriGas Partners, L.P. (the "Company"), hereby certify that to our knowledge:

- (1) The Company's periodic report on Form 10-Q for the period ended March 31, 2015 (the "Form 10-Q") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

CHIEF EXECUTIVE OFFICER

/s/ Jerry E. Sheridan

/s/ Hugh J. Gallagher

Jerry E. Sheridan

Hugh J. Gallagher

Date: May 8, 2015 Date: May 8, 2015