



UGI
CORPORATION



Investor Update



February 24, 2022



About This Presentation



This presentation contains forward-looking statements, including estimates and projections, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are based on management’s beliefs and assumptions and can often be identified by terms and phrases that include believe,” “plan,” “anticipate,” “continue,” “estimate,” “expect,” “may,” “intend,” “target,” “project,” “forecast,” or other similar words. Management believes that these are reasonable as of today’s date only. Actual results may differ significantly because of risks and uncertainties that are difficult to predict and many of which are beyond management’s control; accordingly, there is no assurance that results will be realized. You should read UGI’s Annual Report on Form 10-K for a more extensive list of factors that could affect results. Among them are adverse weather conditions (including increasingly uncertain weather patterns due to climate change) and the seasonal nature of our business; cost volatility and availability of all energy products, including propane, natural gas, electricity and fuel oil as well as the availability of LPG cylinders; increased customer conservation measures; the impact of pending and future legal or regulatory proceedings, inquiries or investigations, liability for uninsured claims and for claims in excess of insurance coverage; domestic and international political, regulatory and economic conditions in the United States and in foreign countries, including the current conflicts in the Middle East and the withdrawal of the United Kingdom from the European Union, and foreign currency exchange rate fluctuations (particularly the euro); the timing of development of Marcellus and Utica Shale gas production; the availability, timing and success of our acquisitions, commercial initiatives and investments to grow our business; our ability to successfully integrate acquired businesses and achieve anticipated synergies; the interruption, disruption, failure, malfunction, or breach of our information technology systems, including due to cyberattack; the inability to complete pending or future energy infrastructure projects; our ability to achieve the operational benefits and cost efficiencies expected from the completion of pending and future transformation initiatives including the impact of customer disruptions resulting in potential customer loss due to the transformation activities; uncertainties related to a global pandemic, including the duration and/or impact of the COVID-19 pandemic; the impact of proposed or future tax legislation, including the potential reversal of existing tax legislation that is beneficial to us; and our ability to overcome supply chain issues that may result in delays or shortages in, as well as increased costs of, equipment, materials or other resources that are critical to our business operations.

Use of Non-GAAP Measures



In this presentation, Management uses certain non-GAAP financial measures, including UGI Corporation adjusted diluted earnings per share, UGI Corporation Adjusted Earnings before interest, taxes, depreciation and amortization (“EBITDA”), Midstream & Marketing Total Margin, UGI Corporation Free Cash Flow, AmeriGas Free Cash Flow and UGI International Free Cash Flow. These financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures. Management believes the presentation of these non-GAAP financial measures provides useful information to investors to more effectively evaluate period-over-period earnings, profitability and cash flow generation of the Company’s businesses. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measure calculated and presented in accordance with GAAP are presented in the Appendix of this presentation.

Agenda



Strategic Overview

5



Natural Gas

11



Global LPG

21



Renewables

28



Financial Overview

31

Appendix

41

STRATEGIC OVERVIEW

A Diversified Energy Provider



UGI Corporation is a distributor and marketer of energy products and services, including natural gas, LPG, electricity and renewable energy solutions



139 years

18 countries

3 million+ customers

11,000+ employees

4 diversified businesses

ONE UGI

Executing on our Strategy

Vision

At UGI, we believe that **safe, reliable, affordable and sustainable energy solutions** are a necessity for our customers and communities. We strive to deliver this fundamental need through best-in-class **safety, operations, products and services** while enhancing the quality of life of our employees, customers and the communities we serve.

Mission

UGI's mission is to be the **preeminent energy distribution company** in our targeted markets by providing a superior range of **clean and sustainable energy solutions** to our customers.



Reliable Earnings Growth



Renewables



Rebalance



Our Long-Term Commitments

• *6 - 10% EPS Growth*

• *4% Dividend Growth*

UGI: Investment Value Proposition



Delivering on long term commitments: 6 – 10 % EPS growth and 4% dividend growth



Balanced growth and income investment



Disciplined capital deployment



11%+ rate base CAGR (2016 - 21)



Strong cash generation; Cash Flow from Operations of \$1.5B in FY2021



Reducing Scope I carbon emissions by 55% by 2025



Committed to Belonging, Inclusion, Diversity & Equity

7.7%

Adjusted Diluted EPS
2011 - 21 CAGR¹

7.2%

Dividend Per Share
2011 - 21 CAGR

1. Adjusted diluted EPS is a non-GAAP measure. Please see appendix for reconciliation.

UGI is Well-Positioned to Meet the Growing Energy Demand



*Providing Safe,
Reliable, Affordable
and Sustainable
Energy Solutions for
the Future*



Natural Gas

- Affordable and reliable
- Fundamental to energy transition



Compressed Natural Gas

- Partnering with customers on their decarbonization journey



Renewables

- Energy solutions for all stakeholders
- Renewable Natural Gas (RNG), Bio-LPG, Renewable Dimethyl Ether (rDME), among others



LPG

- An affordable and lower carbon alternative to coal and fuel oil

Key ESG Focus Areas

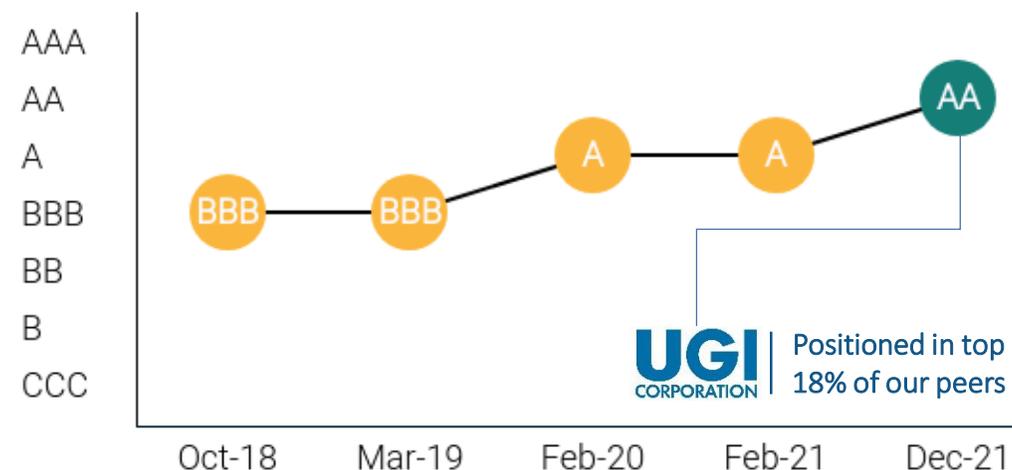
Continue to align disclosure with shareholder expectations

Continue to enhance data collection processes

Establish real-time emissions tracking

Ongoing establishment of relevant KPI's

UGI ESG Rating History - MSCI

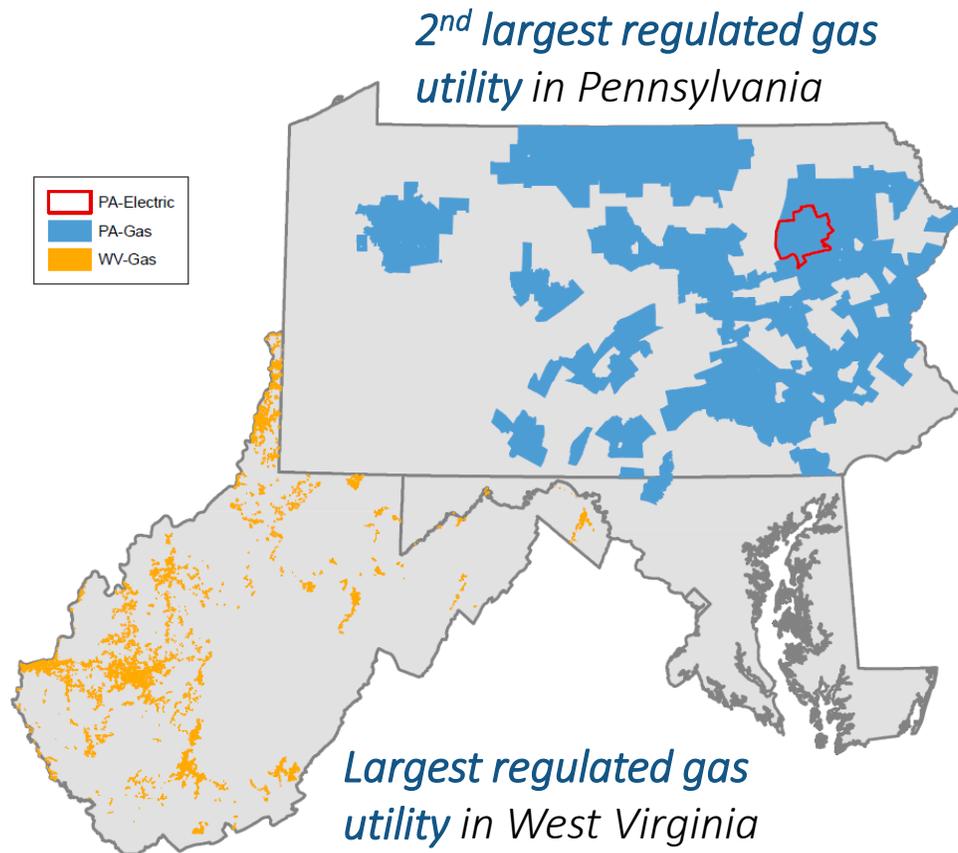


“With its excellent awareness of potential future disruptions, we believe UGI is well positioned to capitalize on the energy transition compared with industry peers ”

- S&P Global Ratings

NATURAL GAS

Regulated Utilities Business

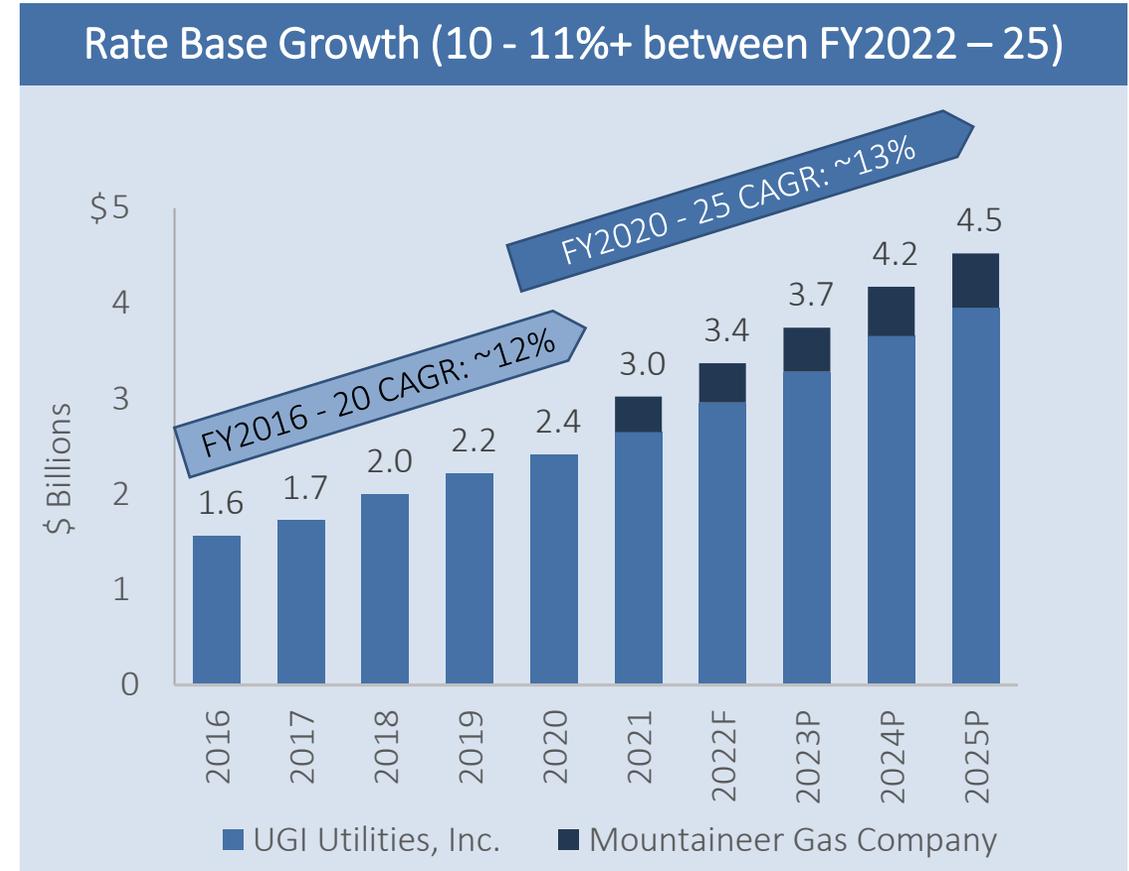
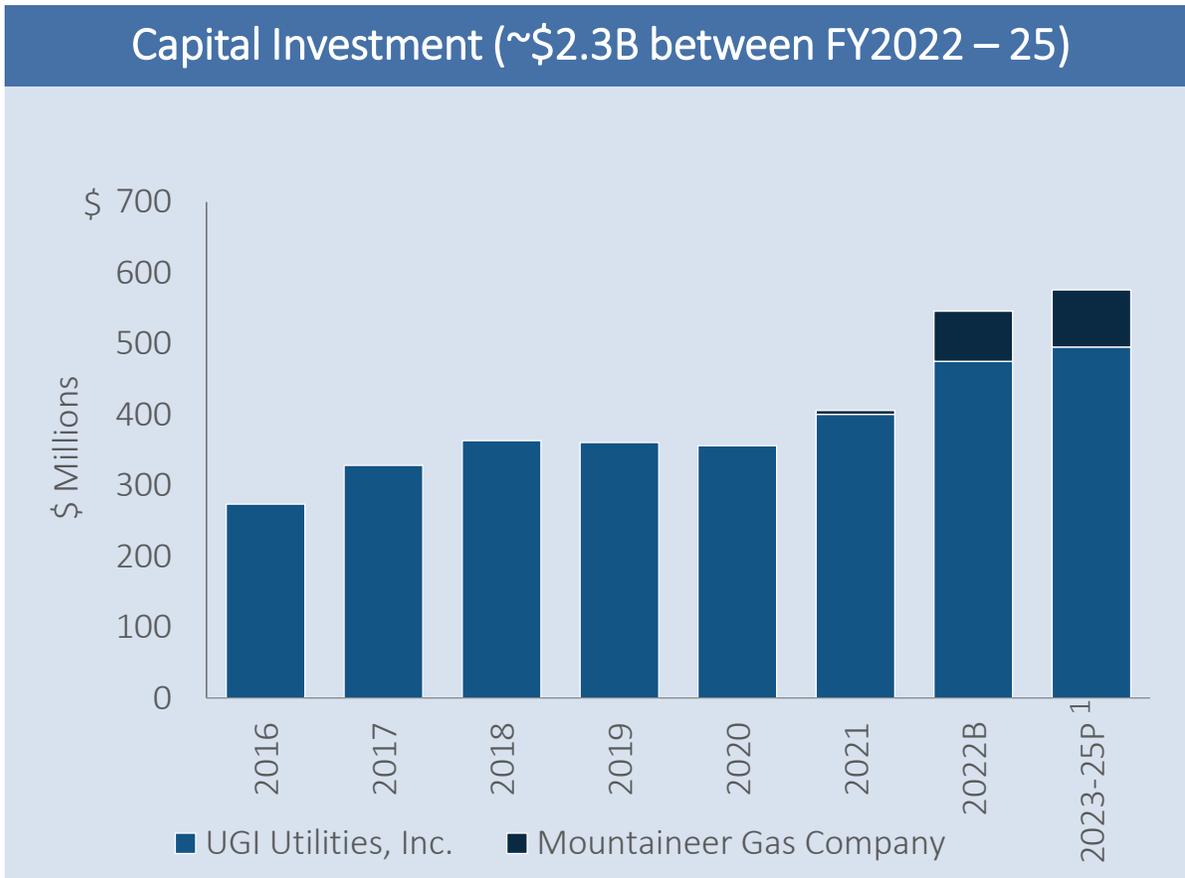


Key Highlights

- **\$3+ billion rate base¹**
- **Record capital investment of over ~\$500 million** projected for FY22 with a focus on safety, reliability and growth
- **Authorized gas ROEs of 10.2% (DSIC) and 9.75% at UGI Utilities, Inc. and Mountaineer Gas Company, respectively**
- **99%+ of UGI Utilities, Inc. natural gas sourced from the Marcellus Shale**
- **Approval from PUC to purchase RNG** on behalf of customers
- **World's largest RNG interconnect** with Archaea
- **Top performer (#1 or #2) in residential customer satisfaction surveys** for the past 5 years within utility peer group
- **Significant customer growth opportunities** – added 15,000+ heating customers annually on average over last 10 years

Capital Investment Drives Rate Base Growth

- Record capital spend, to retire aged infrastructure and expand our systems, drives reliable earnings growth and rebalancing of our portfolio
- Minimal regulatory lag with ~90% of capital recoverable within 12 months



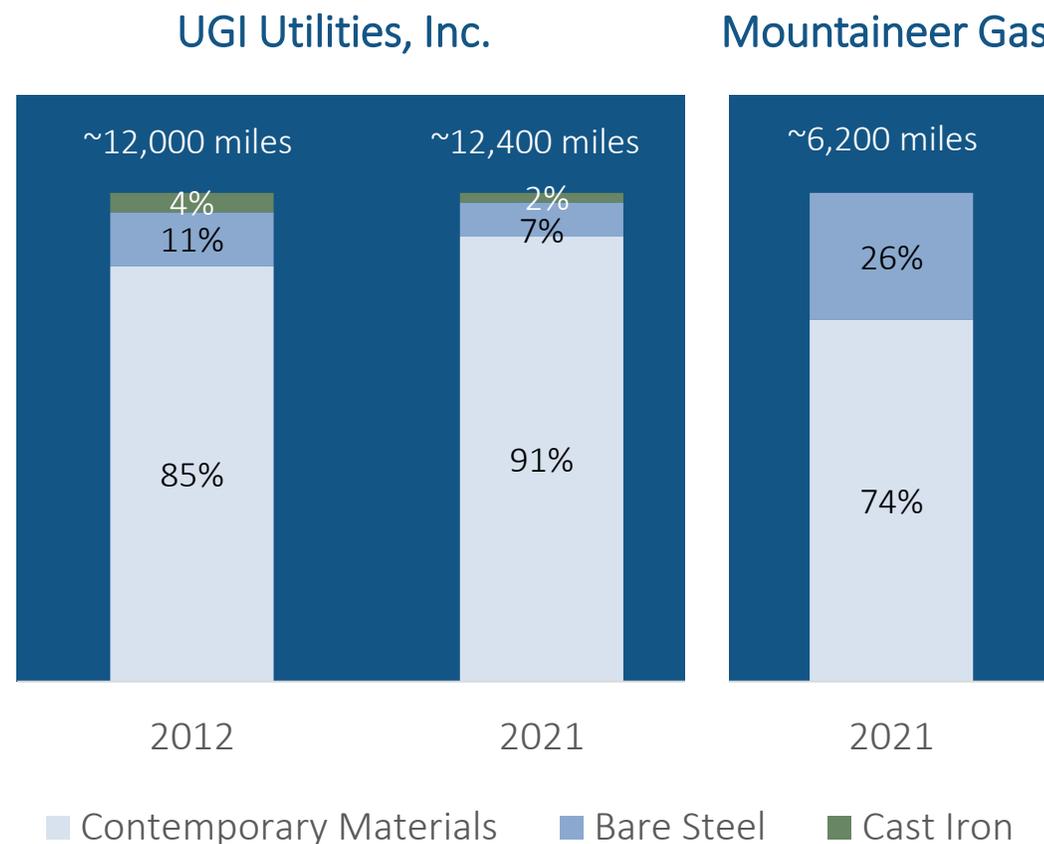
1. Multi-year average across FY2023 - 25.

Pipeline Replacement & Betterment Opportunity



- Commitment to replace all cast iron by 2027 and all bare steel by 2041 at PA Utilities with ~1,100 miles remaining
 - Replaced 78 miles in FY2021
- Constructive regulatory environment:
 - **PA Gas LDC:** Distribution System Improvement Charge (DSIC) provides quarterly adjustments to recover the cost of infrastructure upgrades
 - **WV Gas LDC:** Infrastructure Replacement and Expansion Program (IREP) is similar to DSIC; also includes provisions for recovery of growth capital
 - WV PUC approved \$50+ million of IREP spend for FY2022
- UGI Utilities filed a request with the PAPUC on January 28th to:
 - Increase base rates by ~ \$83 million
 - Request a **weather normalization mechanism**

Pipeline Replacement & Betterment Opportunity

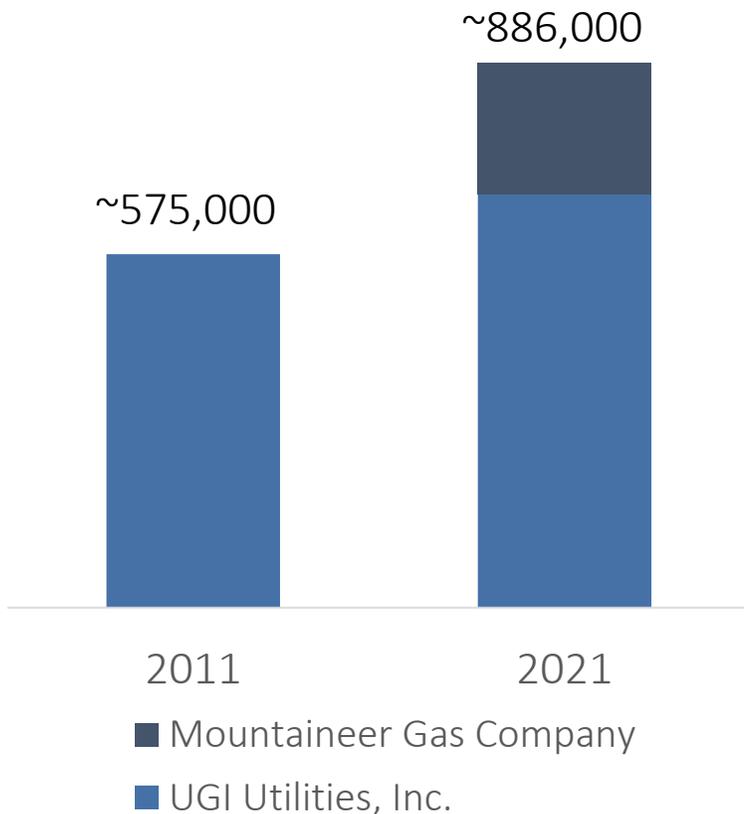


Our Priorities

- Pipeline Safety and Reliability
- Reducing Emissions
- Expanding our systems to drive growth
- Focused on Operational Efficiency

Customer Growth & Affordability

Total Number of Gas Utility Customers



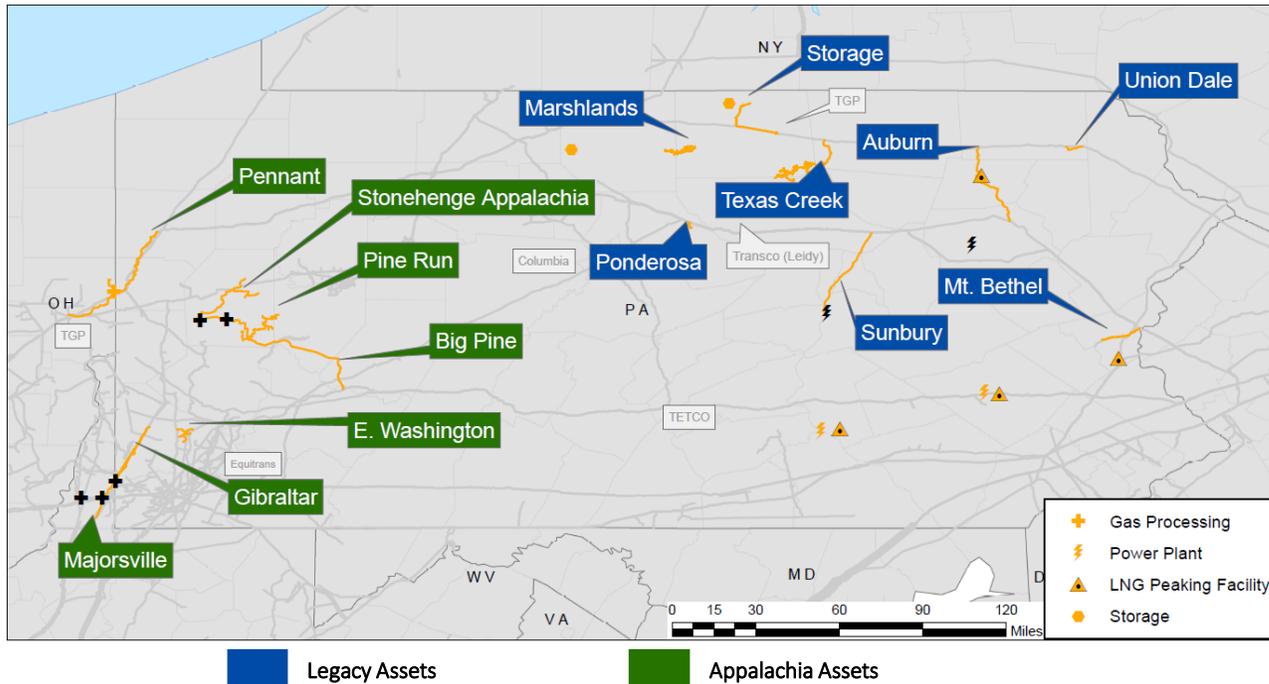
250,000+
conversion prospects
within 150 feet of PA
gas utility mains

Average electric bill was
~3x
higher than the
average PA gas
utility customer
bill in 2021

Sustained Growth

- Strong customer growth at our PA gas LDC adding an average of **15,000+ heating customers annually** over the last 10 years
- Regulatory programs drive growth:
 - Technology and Economic Development Rider
 - Growth Extension Tariff
 - Energy Efficiency & Conservation
 - Main Extension Tariff
 - DSIC

Midstream & Marketing Business



Significant strategic assets within the Marcellus Shale / Utica production area – executing a broad range of investments to leverage continued strong natural gas demand

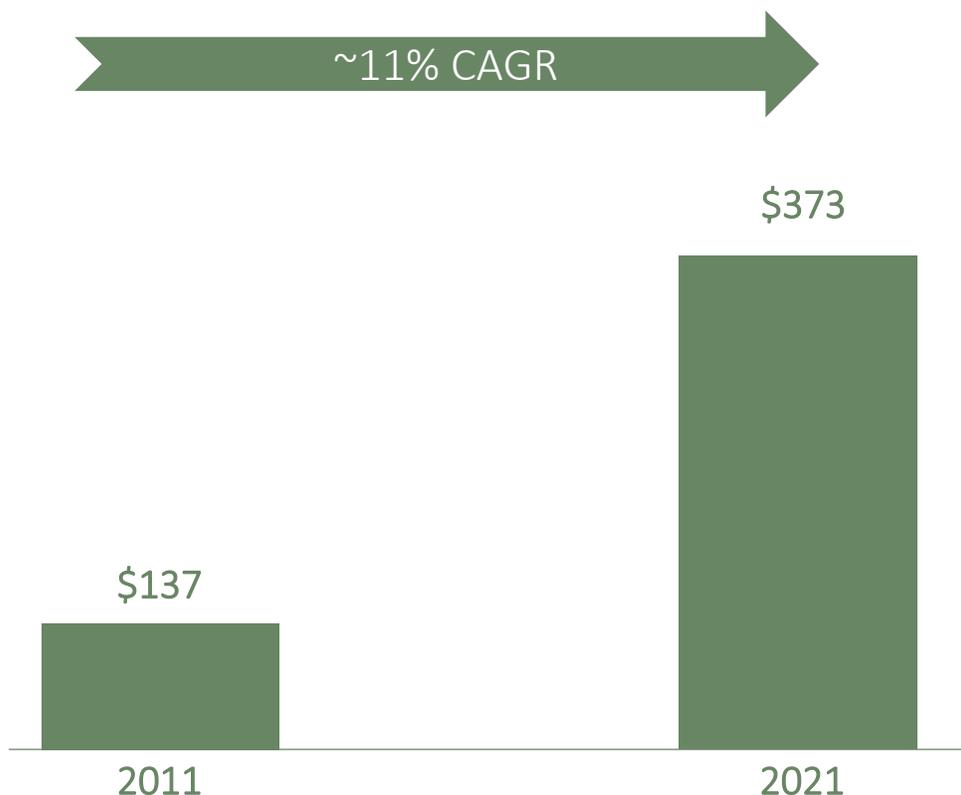
Key Highlights

- Full suite of midstream services
 - Commodity Marketing
 - LNG Peaking
 - Pipeline Capacity
 - Storage
 - Gathering services
- 42,000+ customer locations
- Marketing gas on 46 gas utility systems and 20 electric utility systems in 14 states
- Significant fee-based income providing sustainable growth
- Assets and expertise to meet increasing RNG demand
- Strong track record of project execution

Fee-Based Income Provides Earnings Stability

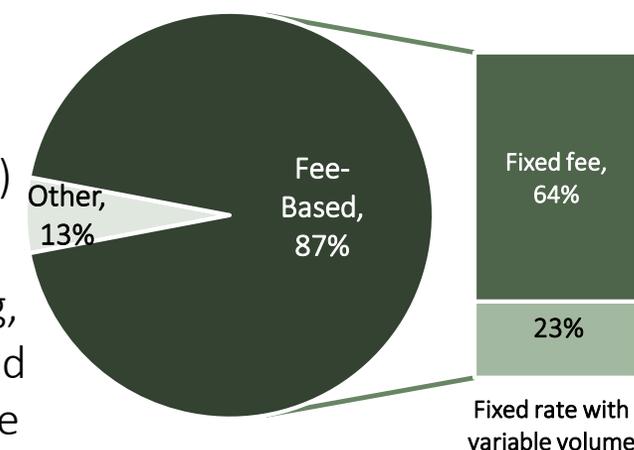
Midstream & Marketing offers services in the Appalachian basin and the eastern US with significant fee-based income.

Total Margin¹ (\$Million)



Midstream & Marketing Fee-Based Margins (2021)

- Our Midstream & Marketing business provides stable earnings, mostly underpinned by fee-based margin
- Fee-based margin includes minimum volume commitments (or take or pay) and other fee based income
 - Includes fixed fee peaking, storage and gathering, and fixed rate, variable volume gathering and marketing transactions



1. Total Margin is a non-GAAP measure. Please see appendix for reconciliation.

Strategic Midstream Capabilities

Strong capabilities across the value chain

- LNG Peaking
 - Total vaporization (~360,000 Dth/day)
 - Total liquefaction (~22,500 Dth/day)
 - 19.5 million gallons of Tank storage
- Built Pipeline Capacity
 - Total capacity (~4,800,000 Dth/day)¹
- Underground Natural Gas Storage
 - 15,000,000 Dth



¹. Includes capacity from JV equity interests.

Commodity Marketing

1 Strong experience in managing margins across economic cycles

Hedging strategy

- 2
- Aggregated fixed price sales are backed with fixed price financial or physical purchases
 - No speculative trading

3 Cost advantage with Marcellus and Utica supply

Customer diversity

- 4
- ~12,600 customers (mostly commercial and industrial)
 - 42,000+ customer locations

5 Broad service territory

Service Area Map



Growing our Appalachian Footprint

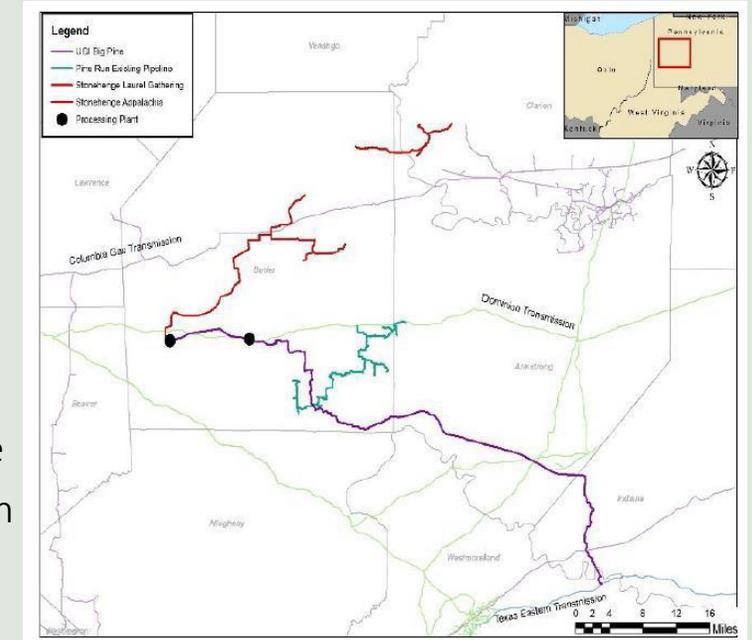
Pine Run Midstream

- In February 2021, acquired a 49% equity interest in **Pine Run Midstream** for \$56mm
- Operates **43-miles of dry gas gathering pipeline** and compression assets located in Western PA
- Gathering capacity of **460,000 Dth/d**
- Has been in operation since 2014 and will be operated by Stonehenge

Has direct connectivity to our Big Pine Pipeline - one of the assets acquired as part of the Columbia Midstream acquisition

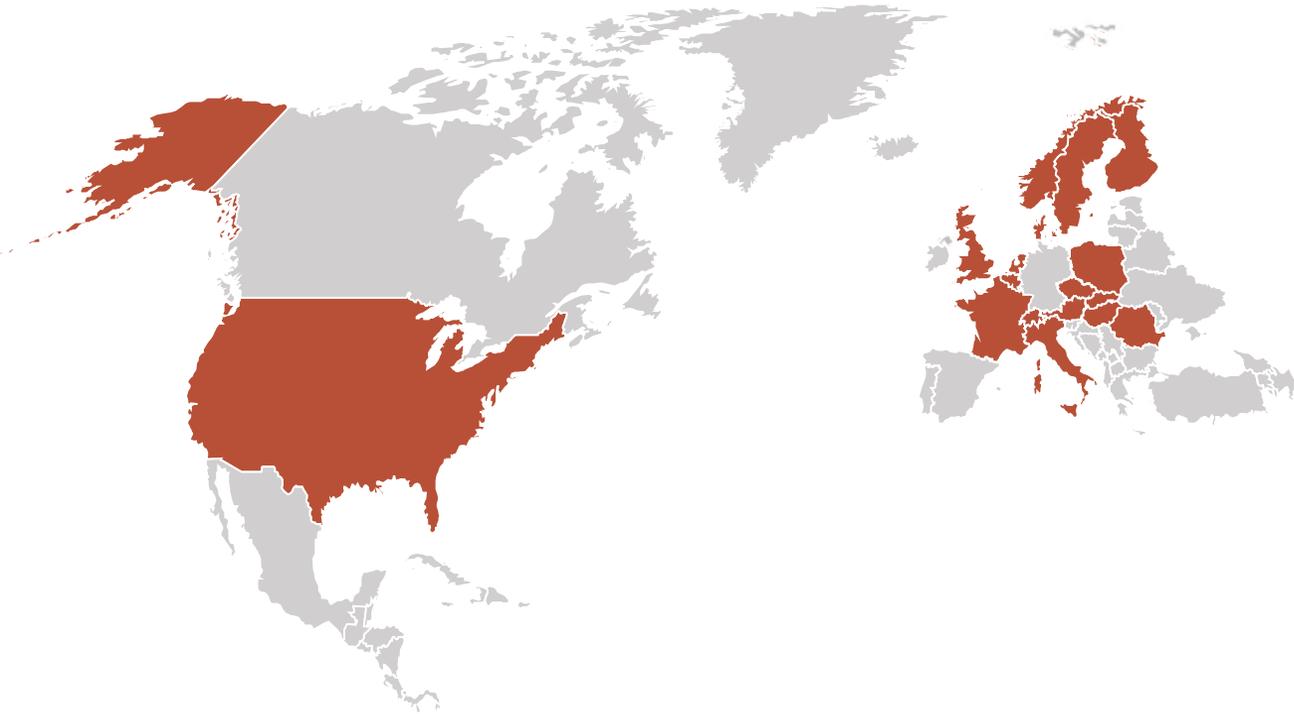
Stonehenge

- In January 2022, UGI Energy Services acquired **Stonehenge Appalachia, LLC** from Stonehenge Energy Holdings for \$190mm
- **47+ miles of pipeline and compression assets** in the Appalachian Basin
 - Gathering capacity of over **130,000 Dth/d**
 - Adjacent to our Big Pine Pipeline
 - Significant acreage dedications in some of the most prolific production areas in the Appalachian basin
- Growing **margin and EBITDA contribution**



Immediately accretive to earnings with stable growing cash flows underpinned by a long term contract with minimum volume commitments

GLOBAL LPG



Brands that act as reliable partners to our customers



Key Highlights

- Robust **transportation and logistics infrastructure** provides flexibility and supply reliability
 - #1 propane distributor in the US; service all 50 states
 - A leading provider in multiple territories of the 17 countries served in Europe
- Track record of **margin management and disciplined expense management**
- Digital **customer service and delivery** platforms
- **Centralized operations**
- **Two centers of excellence** focused on operational and commercial excellence
- Strong and stable **cash generator**

Leveraging Our Supply Infrastructure

Robust, flexible and reliable supply chain coverage to meet customer needs and support expansion into renewable energy solutions.

AmeriGas: Best-in-class network of supply assets that provide the ability to quickly position truck, rail and trans-loading assets to areas in need

UGI International: Strategically located supply assets with strong history of managing an extensive logistics and transportation network

~1,600

Retail Distribution Locations in US

2,400+

Bobtail Trucks operated in US

~880

Trailers

Sea, Pipeline and Rail Terminals
Depots and Storage Locations

~680

Rail Cars

21

Terminals

12

Transflow Units

10

Primary Storage Facilities in Europe

80+

Secondary Storage Facilities in Europe

Pathway to Reliable Earnings Growth



Areas of Focus

Effective margin management

Routing optimization

Operational excellence

Commercial excellence

Enhanced customer experience

Data analytics for customer retention and superior service

Demonstrated Growth

Prioritizing Less Weather Sensitive Programs

7.4%

National Accounts Volume Growth¹

6.4%

Cylinder Exchange (US) Volume Growth¹

Geographic Diversity

18
countries

Global Presence

Increasing Proportion of Variable Costs¹

4.2%

Reduction in Operating Expense as a % of Gross Profit since 2016

Cash Generation Capability¹

\$521M

Average Free Cash Flow³ (FY2019 – 21)

\$745M

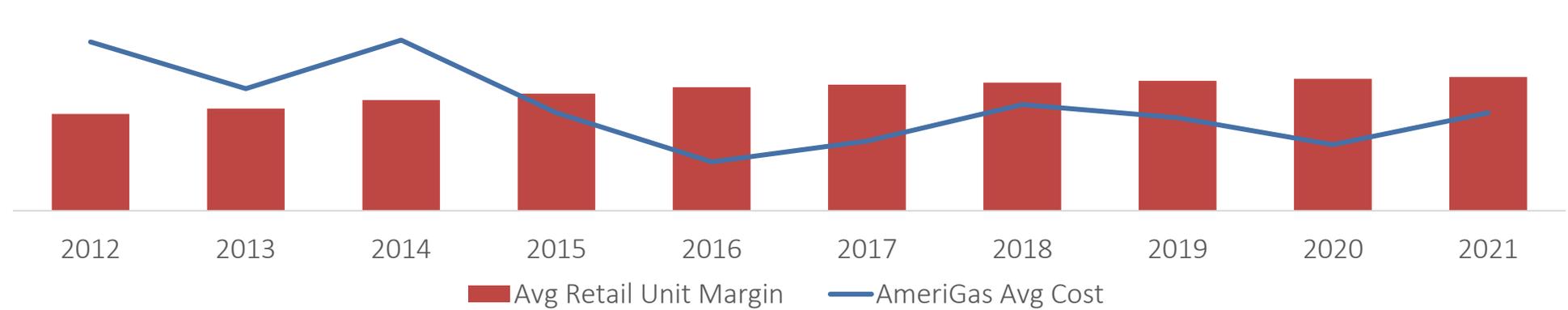
Average Operating Cash Flow (FY2019 – 21)

1. Values include both AmeriGas and UGI International entities for calculations. 2. CAGR FY2016-21. 3. Includes AmeriGas and UGI International free cash flows defined as Net Cash from Operating Activities less Capital Expenditure. Free cash flow is a non-GAAP measure. Please see Appendix for reconciliation.

Strong Margin Management Driving Reliable Earnings

Over the long term, our Global LPG business consistently maintains strong unit margins to provide reliable earnings growth through varying economic cycles.

Unit Margins at AmeriGas



Unit Margins¹ at UGI International



1. Margins pertain to the West unit of the business.

LPG Business Transformation

AmeriGas

Expect to realize **\$150 Million** in permanent annual savings by the end of FY2022

- Total estimated cost to implement: **~\$220 Million**
- Achieved **\$120+ million** of total transformation benefits as of September 30, 2021

UGI International

Expect to spend **~€55 Million** to implement transformation initiatives

- On track to deliver over **€30 Million** of permanent benefits by the end of FY2022
- Achieved **€21 million** of total transformation benefits as of September 30, 2021

FY2022 LPG Business Transformation Benefit¹

\$ and € in Million



Driving Efficiency, Improving Customer Experience

Process Efficiency

- Standardized leading processes across UGI
- Cost savings through economies of scale
- Operations centralized for scale, best practice and automation

Selling Efficiency

- Simple, effective digital platform for customer self-service
- Sales channel development, e.g. cylinder vending machines and home delivery (Cynch)
- Next-generation Customer Relationship Management

Transportation Efficiency

- Optimized routing/logistics
- Leveraging infrastructure for superior customer reach

Our Continuous Improvement Journey

FY2020 – 21

FY2022 and Beyond

Established Centers of
Excellence

On track to realize yearly
savings of \$15+ million
from **support functions
transformation**

- Embarked on **support functions transformation** journey to streamline selected corporate functions (IT, Finance, HR, Procurement) across businesses
 - Committed an investment of **\$40 million over 3 years**
 - Centralized Global LPG supply across entities
 - Key work processes centralized with best practices and automation
 - Higher employee engagement and development
- Economies of scale and scope
 - Flexible / adaptive operations
 - Leveraging construction, engineering and operations experience in Midstream & Marketing to expand renewables

RENEWABLES

Renewables: Our Growth Engine for the Future

Investment Priorities

- Investments in renewable energy solutions
- Leverage existing infrastructure and our core competencies
- Achieve carbon emission reduction goals
- Participate in evolving regulatory landscape

Desired Investment Outcomes

- Decarbonize existing energy solutions
- Innovative solutions for our existing and expanded customer base
- Balance price and operational risk
- Shareholder value creation

\$1 - 1.25B

Projected investment
in renewable energy
solutions
(FY2021 - 25)



10%+ Targeted
Unlevered IRR

Establishing a Broad Renewables Footprint

RNG Production

Joint Ventures	Location	Expected Completion Date	Expected Production ¹ (~ Mmcf)
New Energy One	Idaho	Early CY 2022	250
Cayuga - Spruce Haven	New York	2 nd half CY 2022	50
Cayuga - Allen Farms	New York	2 nd half CY 2022	85
Hamilton - Synthica St. Bernard	Ohio and Kentucky	1 st half CY 2023	250
Cayuga - El-Vi	New York	1 st half CY 2023	55
MBL Bioenergy	South Dakota	End of CY 2024	650

RNG Marketing

- In July 2020, acquired **GHI Energy**, a leading marketer of RNG in California, providing vehicle fleets with RNG
- **Expanding existing platform** to safely and reliably provide renewables to customers across nation
 - Leveraging **expertise in operating within a dynamic regulatory environment** – RINs and LCFS

Bio-LPG, rDME Production – USA & Europe

Project	Total Investment	Expected Production ¹	Product
JV with SHV Energy	\$1B over 5 years by JV parties; may include 3 rd party investment	300 kilotons ²	rDME
Partnership with Vertimass	\$500 million over 15 years; may include 3 rd party investment	~1 billion gallons	Renewable propane and sustainable aviation fuel

Other Collaborations

- **Archaea (Pennsylvania)**: Largest³ interconnection with an RNG producer
- **Energy Developments (Ohio)**: Accepting RNG into system to transport from the Carbon Limestone Landfill
- **Ekobenz (Europe)**: Exclusive supply agreement for bio-LPG to better meet European customer demand
- **Global Clean Energy (USA)**: Exclusive supply agreement for renewable LPG

1. Expected annual production when fully operational. Funding decisions that will be made on a per project basis. 2. Annual production once operational. 3. In the US to-date, once completed.

FINANCIAL OVERVIEW

Our Core Financial Strengths



Sustainable Earnings Growth



Excellent Track Record of Cash Generation



Strong Balance Sheet Position



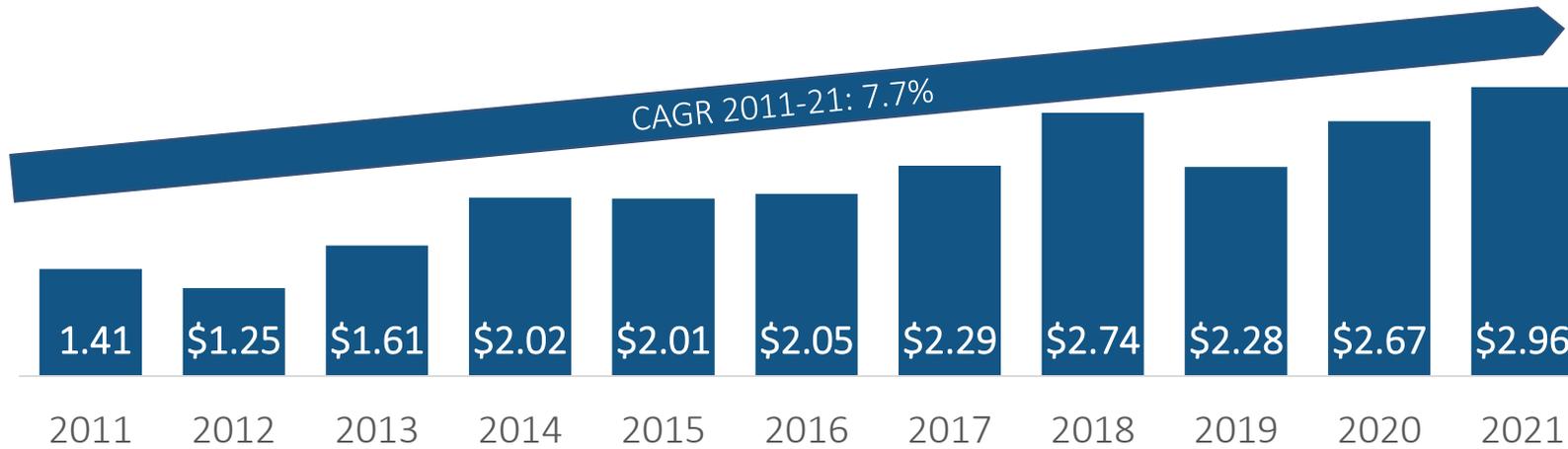
Strong Dividend Growth



*Balanced Growth and
Income Investment*

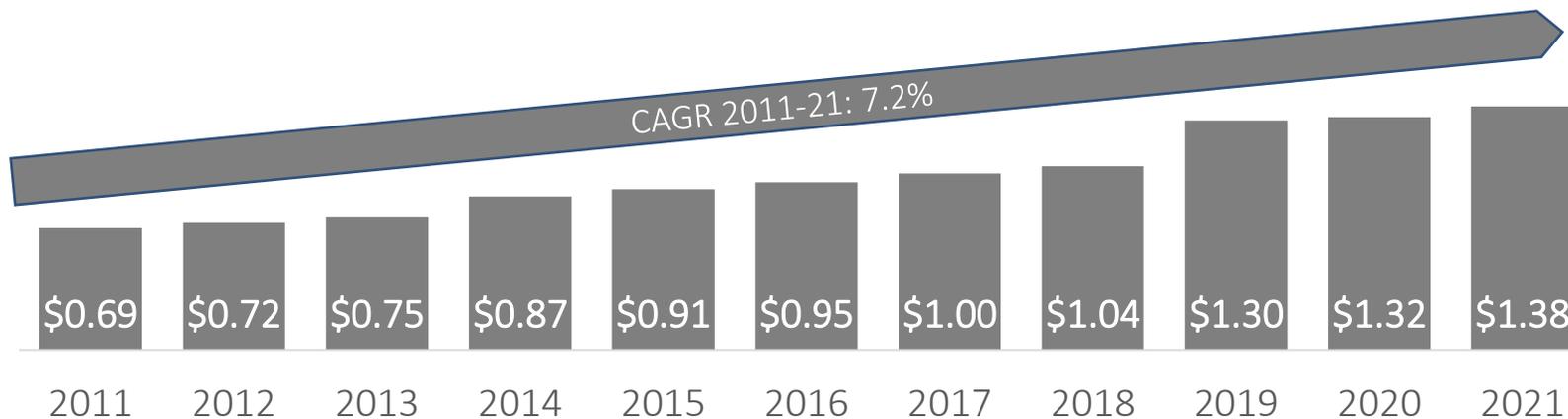
Creating Long-Term Value

Adjusted Diluted Earnings Per Share^{1,2}(\$)



6 - 10%
Long-term EPS Growth Target

Dividend Per Share² (\$)



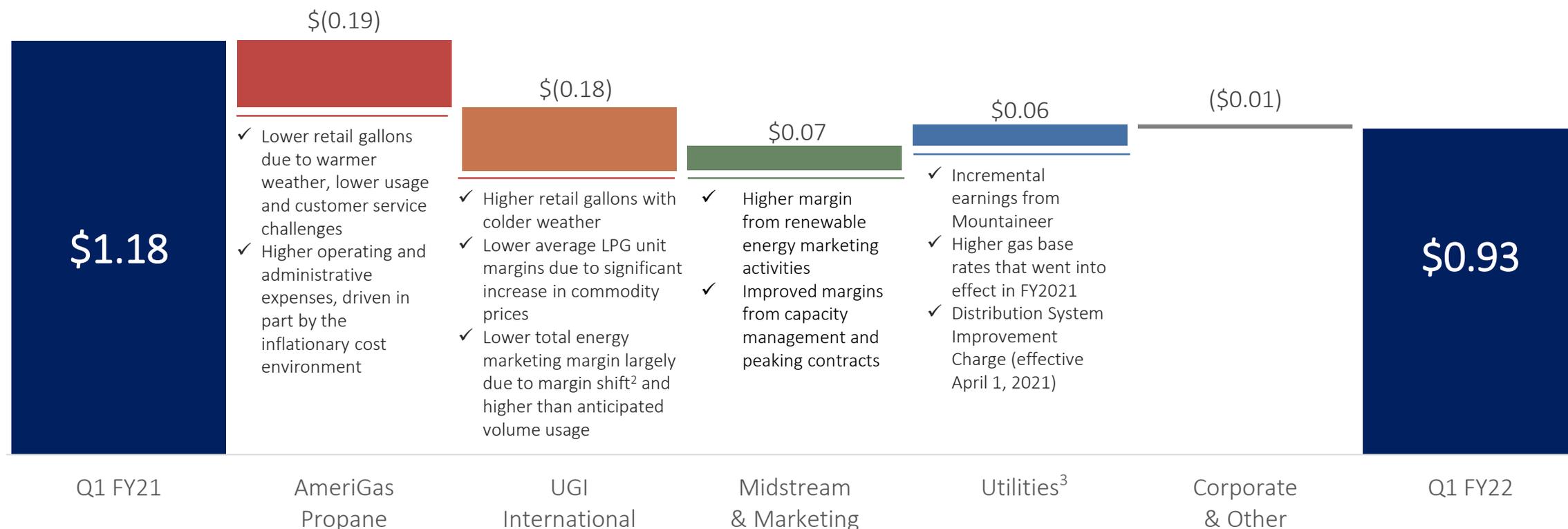
137 years
Consecutively Paying Common Dividends

34 years
Consecutively Increasing Dividends

1. Adjusted Diluted EPS is a Non-GAAP measure. Please see appendix for reconciliation. 2. Adjusted for stock splits.

Q1 FY2022 Results Recap

Q1 FY22 Adjusted Diluted EPS¹ Compared to Q1 FY21



Q1 FY2022 GAAP diluted EPS of \$(0.46) compared to \$1.44 in Q1 FY2021

1. Adjusted Diluted EPS is a non-GAAP measure. See Appendix for reconciliation. 2. Please see the Appendix for more information on margin shift. 3. Includes Mountaineer Gas Company acquired on September 1, 2021.

Leveraging our core competencies to drive FY2022 performance

Focused Margin Management

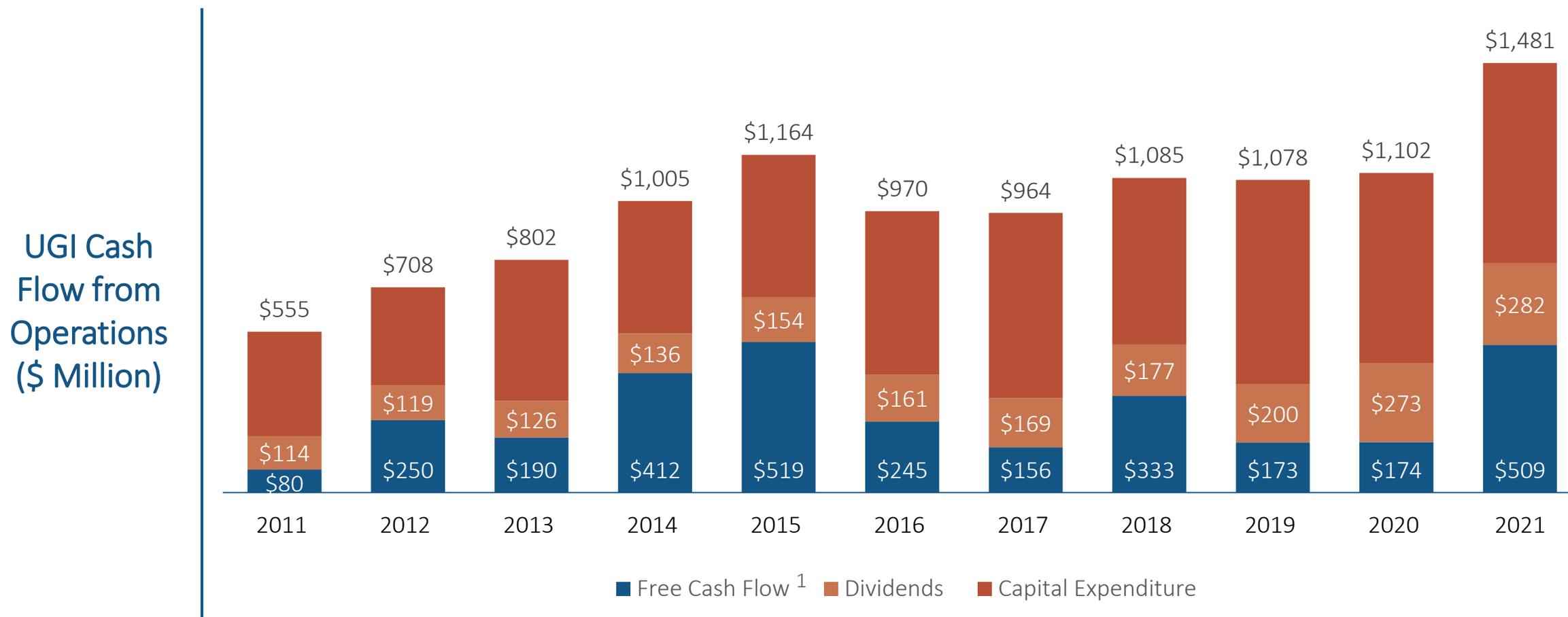
- Recovery of higher commodity cost

Disciplined Expense Management

- Control of operating expenses
- Accelerating the Corporate Functions Transformation initiative

Strong Cash Generation Capability

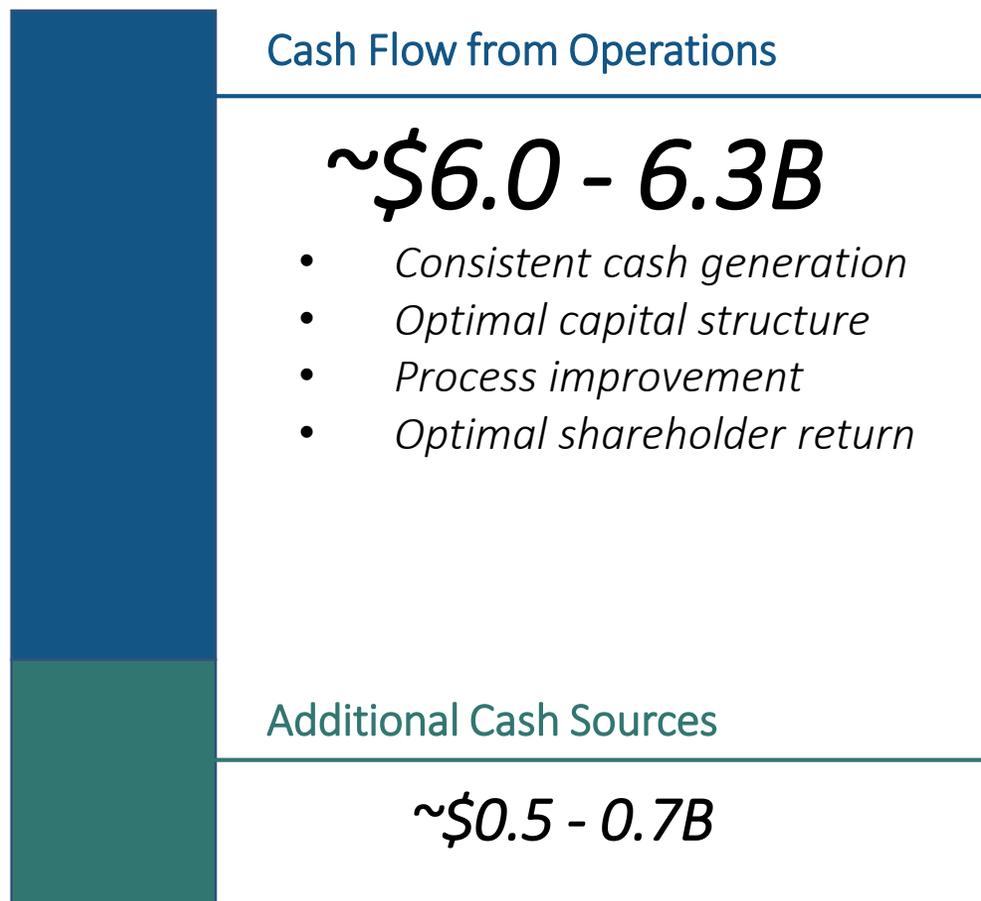
Cash flow generation remains key differentiator for UGI. Focus on liquidity provides resilience against macro risks as well as flexibility in our capital project execution and operational process innovation.



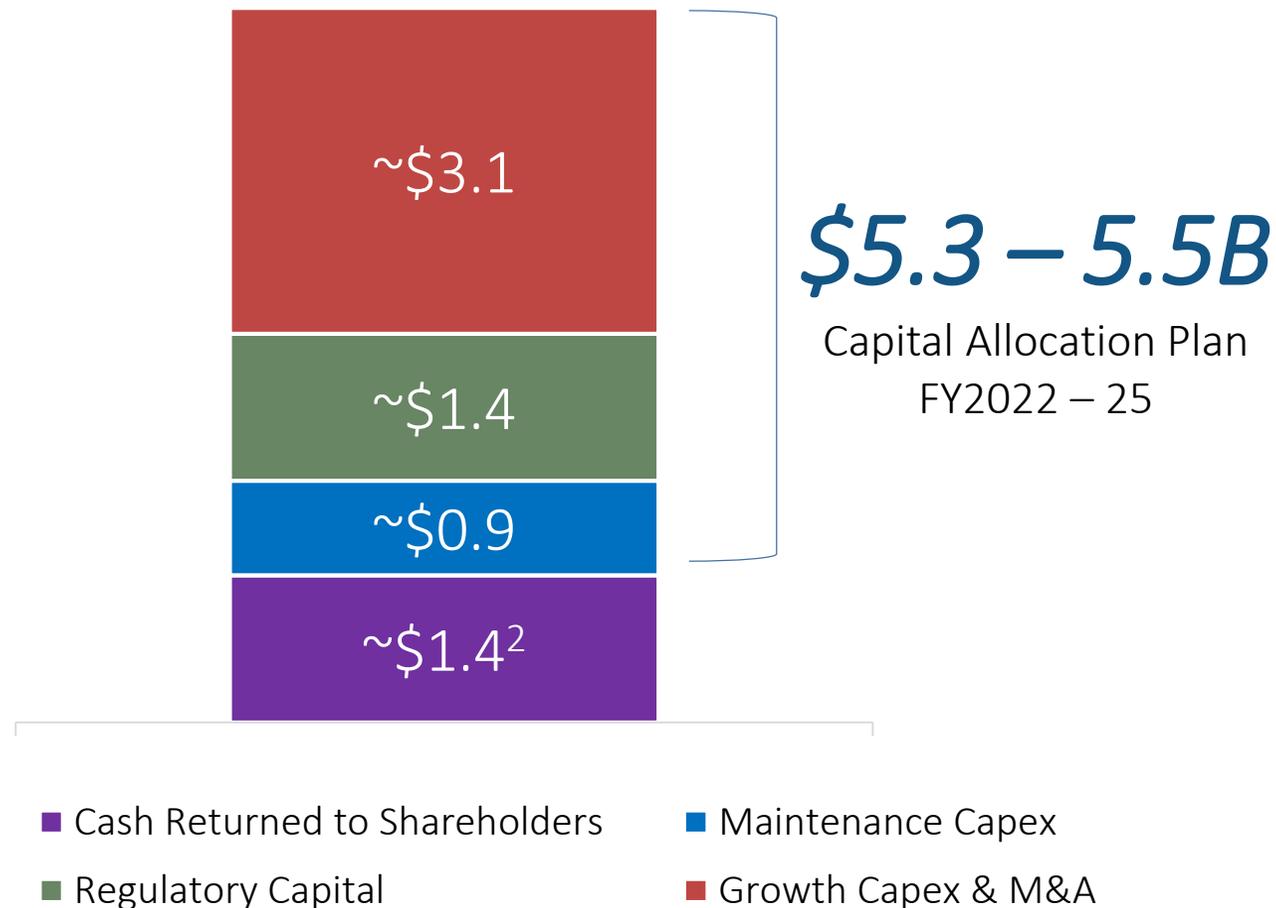
1. Free Cash flow is a non-GAAP measure and is calculated as Cash Flow from Operations – Dividends – Capital Expenditures. Please see Appendix for reconciliation.

FY2022 – 25 Cash Deployment Plan

Sources of Cash (\$ in Billion)¹



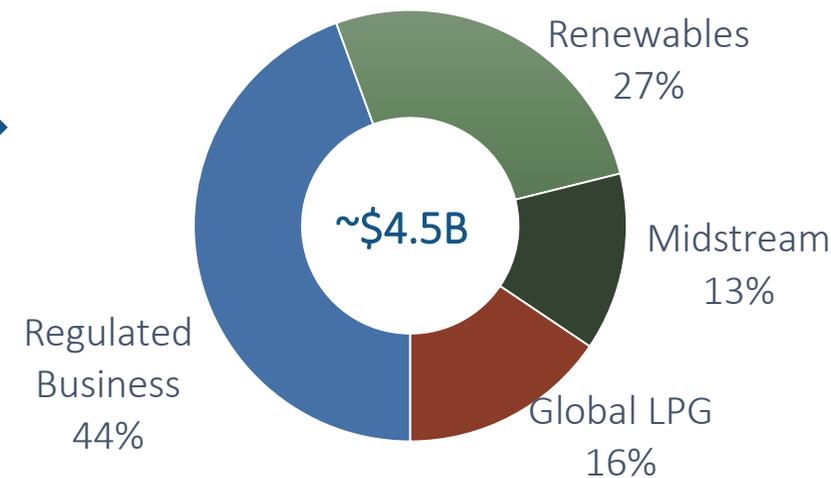
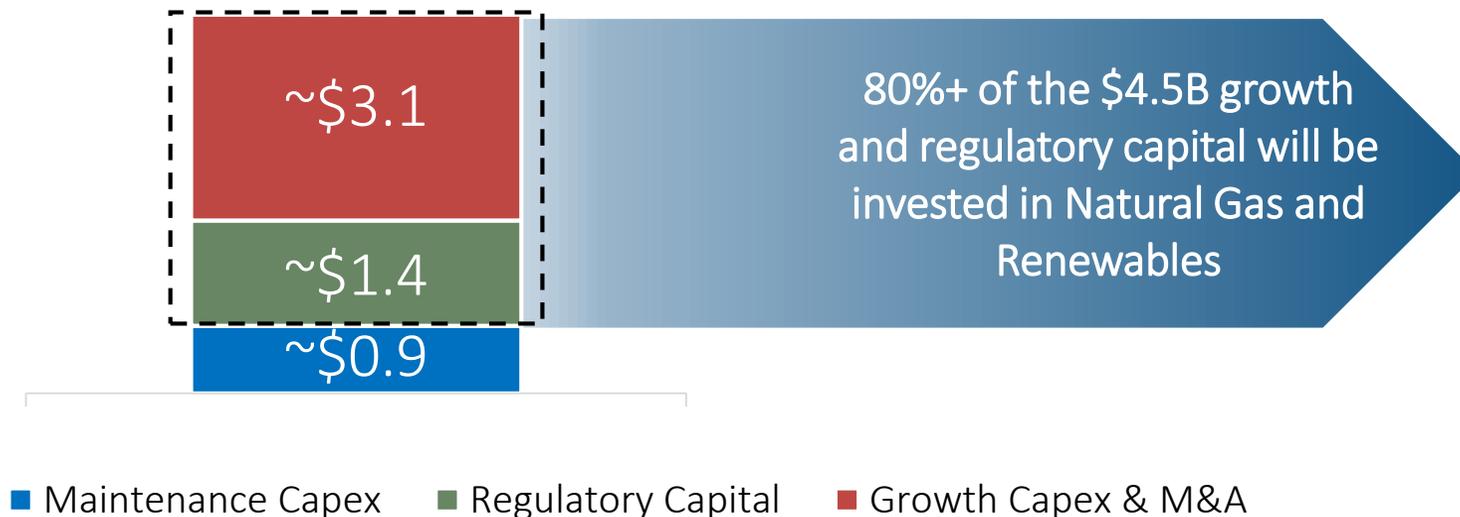
Uses of Cash (\$ in Billion)¹



1. The forward looking information used on this slide is for illustrative purposes only. Actual amounts may differ substantially from the capital allocation figures presented. 2. Includes return of capital as well as provision for share repurchase program associated with approval received from Board of Directors on February 2nd, 2022 related to extension of an existing share repurchase program for up to 8 million shares of UGI Corporation Common Stock for an additional four-year period, expiring in February 2026.

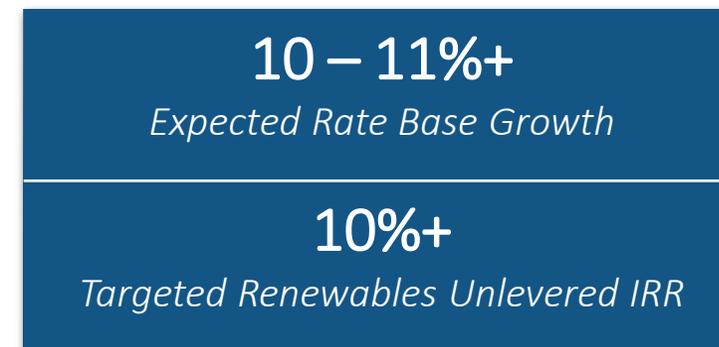
FY2022 – 25 Capital Allocation Plan

FY2022 – 25 Growth and Regulatory Capital Plan¹ (\$5.3 – 5.5B)



Capital Allocation Principles

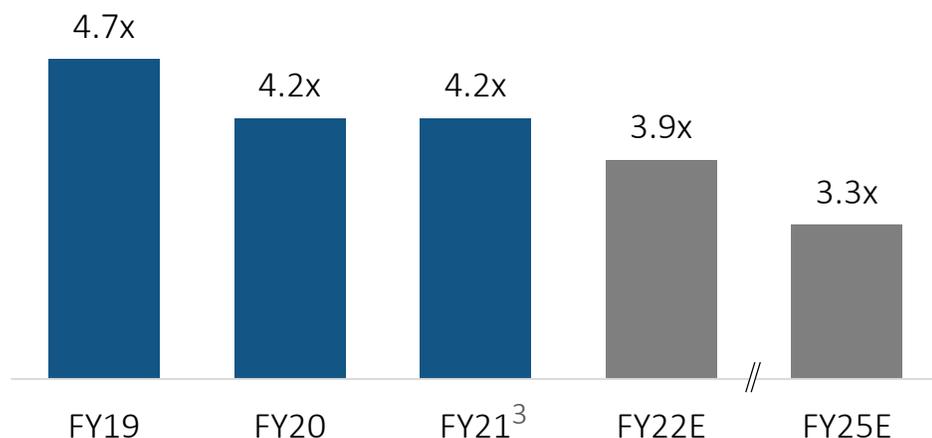
- ✓ 6% – 10% EPS growth target
- ✓ 4% dividend growth target
- ✓ Maintain significant dividend payout ratio of 35% - 45%
- ✓ 3.0x – 3.5x Debt / Adjusted EBITDA
- ✓ Maintain safety and operational excellence



1. The forward looking information used on this slide is for illustrative purposes only. Actual amounts may differ substantially from the capital allocation figures presented.

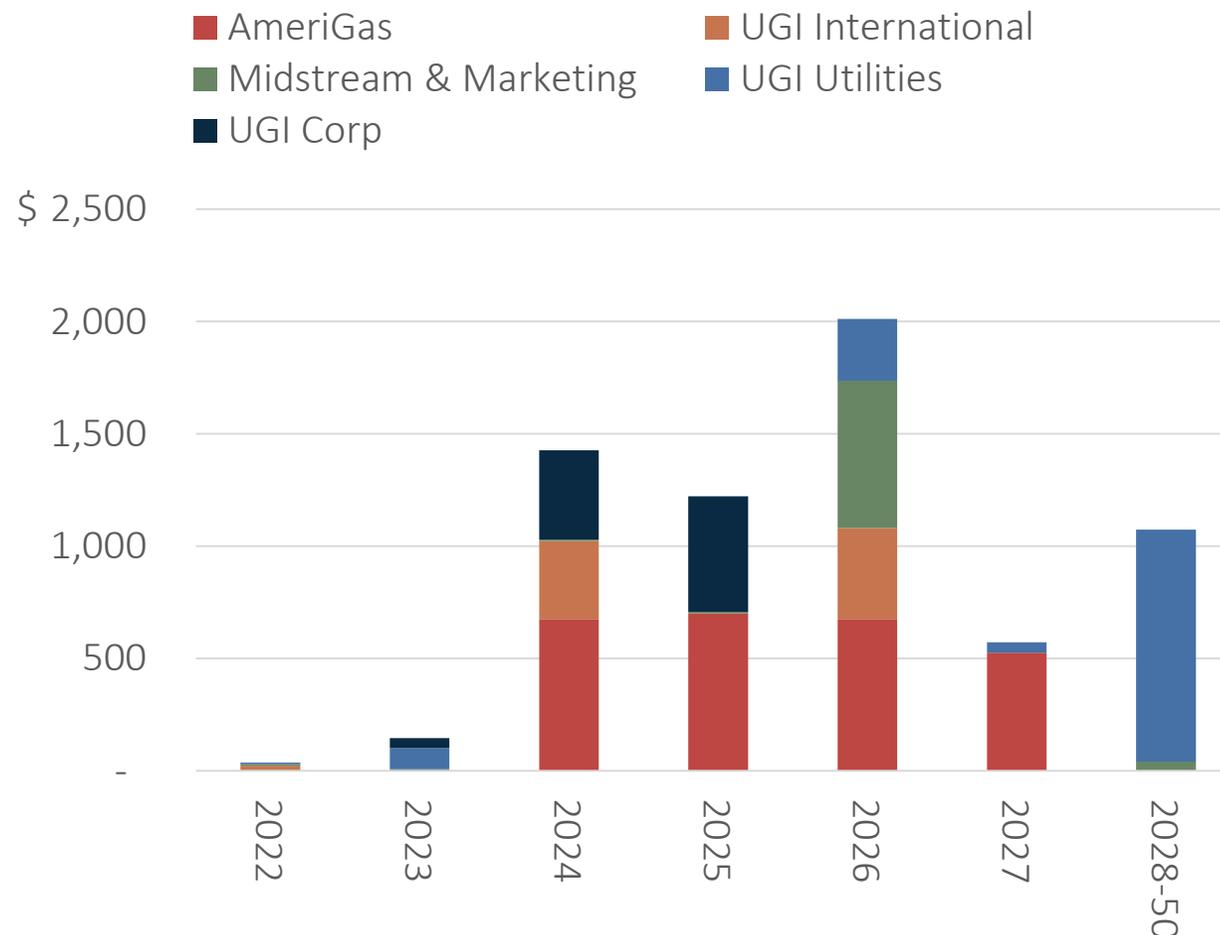
Financial Stability

Leverage^{1,2}



- UGI’s philosophy is to hold debt at its business units and keep capacity at the holding company level for strategic opportunities
- Plans to achieve leverage² of 3.0x - 3.5x over the next several years
- Limited near term financing needs

Debt Maturities⁴ (\$ Million)



1. Estimated using long-term business planning and debt repayment assumptions as of our Investor Day on December 2, 2021. 2. Total debt over Adjusted EBITDA. Adjusted EBITDA is a non-GAAP measure. Please see Appendix for reconciliation. 3. Includes 1-month of EBITDA associated with Mountaineer Gas Company (transaction closed on September 1, 2021) and the entire debt associated with it. 4. Long-term debt maturities as of September 30, 2021 by Fiscal Year.

Our Key Takeaways

- ✓ Disciplined capital deployment **delivering reliable earnings growth while rebalancing our portfolio**
- ✓ Differentiated strategic assets facilitating **renewable energy investments and growth**
- ✓ **Robust pipeline of investment opportunities** insuring delivery on our financial commitments
- ✓ **Financial flexibility** through excellent cash generation and a strong balance sheet
- ✓ **Innovative culture** positioning UGI for a lower carbon future
- ✓ **ESG efforts** driving reliable earnings growth and **creating sustainable shareholder value**



*Reliable Earnings
Growth*



Renewables



Rebalance

APPENDIX

Adjusted Net Income and Adjusted Diluted EPS Reconciliations



(Millions of dollars, except per share amounts)

	Year Ended September 30,										
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
NON-GAAP RECONCILIATION:											
Adjusted net income attributable to UGI Corporation:											
Net income attributable to UGI Corporation	\$210	\$278	\$337	\$281	\$365	\$437	\$719	\$256	\$532	\$1,467	
Net (gains) losses on commodity derivative instruments not associated with current-period transactions (net of tax of \$12, \$6, \$3, \$(5), \$(31), \$14, \$32, \$27, \$(60), \$35 and \$389 respectively) (a) (b)	(9)	(4)	7	53	(30)	(51)	(69)	148	(82)	(1,001)	
Integration and acquisition expenses associated with Finagaz (net of tax of \$(2), \$(8), \$(11), \$(14) and \$(12) in 2014, 2015, 2016, 2017 and 2018 respectively) (a)	-	-	4	15	17	26	19	-	-	-	
Unrealized losses (gains) on foreign currency derivative instruments (net of tax of \$(10) \$9, \$9, \$(10), and \$2 in 2017, 2018, 2019 and 2020 and 2021, respectively) (a)	-	-	-	-	-	14	(20)	(23)	26	(6)	
Loss on extinguishments of debt (net of tax of \$(1), \$(5), \$(6) and \$(2) in 2012, 2016, 2017 and 2019 respectively) (a)	2	-	-	-	8	9	-	4	-	-	
AmeriGas Merger expenses (net of tax \$0 across all years) (a)	-	-	-	-	-	-	-	1	-	-	
Acquisition and integration expenses associated with the CMG Acquisition (net of tax of \$(5) and \$(1) in 2019 and 2020, respectively) (a)	-	-	-	-	-	-	-	11	1	-	
Business transformation expenses (net of tax of \$(5), \$(17), and \$(27) in 2019, 2020 and 2021, respectively) (a)	-	-	-	-	-	-	-	16	45	74	
Loss on disposals of Conemaugh and HVAC (net of tax of \$(15) in 2020) (a)	-	-	-	-	-	-	-	-	39	-	
Costs associated with extinguishment of debt (net of tax of \$(7) and \$(6) in 2011 and 2015 respectively) (a) (c)	-	-	-	5	-	-	-	-	-	-	
Impact of retroactive change in French tax law	-	-	6	-	-	-	-	-	-	-	
Integration and acquisition expenses associated with the acquisition of Heritage Propane (net of tax of \$(6) and \$(3) in 2012 and 2013 respectively) (a)	9	4	-	-	-	-	-	-	-	-	
Impairment of Partnership tradenames and trademarks (net of tax of \$(6) in 2018) (a)	-	-	-	-	-	-	15	-	-	-	
Impact from change in French tax rate	-	-	-	-	-	(29)	(12)	-	-	-	
Remeasurement impact from TCJA	-	-	-	-	-	-	(166)	-	-	-	
Acquisition and integration expenses associated with the Mountaineer Acquisition (net of tax of \$(4) in 2021)	-	-	-	-	-	-	-	-	-	10	
Impairment of customer relationship intangible (net of tax of \$(5) in 2021)	-	-	-	-	-	-	-	-	-	15	
Impairment of investment in PennEast (net of tax of \$0 in 2021)	-	-	-	-	-	-	-	-	-	93	
Impact of change in Italian tax law	-	-	-	-	-	-	-	-	-	(23)	
Adjusted net income attributable to UGI Corporation (d)	212	278	354	354	360	406	486	413	561	629	
Adjusted diluted earnings per common share attributable to UGI stockholders:											
UGI Corporation earnings per share - diluted	\$1.24	\$1.60	\$1.92	\$1.60	\$2.08	\$2.46	\$4.06	\$1.41	\$2.54	\$6.92	
Net (gains) losses on commodity derivative instruments not associated with current-period transactions (b)	(0.05)	(0.02)	0.04	0.30	(0.17)	(0.29)	(0.39)	0.82	(0.39)	(4.72)	
Integration and acquisition expenses associated with Finagaz	-	-	0.03	0.08	0.10	0.15	0.10	-	-	-	
Unrealized losses (gains) on foreign currency derivative instruments	-	-	-	-	-	0.08	(0.11)	(0.13)	0.12	(0.03)	
Loss on extinguishments of debt	0.01	-	-	-	0.04	0.05	-	0.02	-	-	
AmeriGas Merger expenses	-	-	-	-	-	-	-	0.01	-	-	
Acquisition and integration expenses associated with the CMG Acquisition	-	-	-	-	-	-	-	0.06	0.01	-	
Business transformation expenses	-	-	-	-	-	-	-	0.09	0.21	0.35	
Loss on disposals of Conemaugh and HVAC	-	-	-	-	-	-	-	-	0.18	-	
Costs associated with extinguishment of debt	-	-	-	0.03	-	-	-	-	-	-	
Impact of retroactive change in French tax law	-	-	0.03	-	-	-	-	-	-	-	
Integration and acquisition expenses associated with the the acquisition of Heritage Propane	0.05	0.03	-	-	-	-	-	-	-	-	
Impairment of Partnership tradenames and trademarks	-	-	-	-	-	-	0.08	-	-	-	
Impact from change in French tax rate	-	-	-	-	-	(0.16)	(0.07)	-	-	-	
Remeasurement impact from TCJA	-	-	-	-	-	-	(0.93)	-	-	-	
Acquisition and integration expenses associated with the Mountaineer Acquisition	-	-	-	-	-	-	-	-	-	0.04	
Impairment of customer relationship intangible	-	-	-	-	-	-	-	-	-	0.07	
Impairment of investment in PennEast	-	-	-	-	-	-	-	-	-	0.44	
Impact of change in Italian tax law	-	-	-	-	-	-	-	-	-	(0.11)	
Adjusted diluted earnings per share (d)	\$1.25	\$1.61	\$2.02	\$2.01	\$2.05	\$2.29	\$2.74	\$2.28	\$2.67	\$2.96	

(a) Income taxes associated with pre-tax adjustments determined using statutory business unit tax rate.

(b) Includes the effects of rounding.

(c) Costs associated with extinguishment of debt in 2015 are included in interest expense on the Consolidated Statements of Income.

(d) Management uses "adjusted net income attributable to UGI Corporation" and "adjusted diluted earnings per share," both of which are financial measures not in accordance with GAAP, when evaluating UGI's overall performance. Non-GAAP financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures. Management believes that these non-GAAP measures provide meaningful information to investors about UGI's performance because they eliminate the impact of gains and losses on commodity and certain foreign currency derivative instruments not associated with current-period transactions and other significant discrete items that can affect the comparison of period-over-period results

UGI Corp Free Cash Flow (\$ in millions)



	Year Ended September 30,				
	2011	2012	2013	2014	2015
Net Cash Provided By Operating Activities	\$555	\$708	\$802	\$1,005	\$1,164
Less: Expenditures for property, plant, and equipment	(361)	(339)	(486)	(457)	(491)
Less: Dividends	(114)	(119)	(126)	(136)	(154)
Free Cash Flow	\$80	\$250	\$190	\$412	\$519

	Year Ended September 30,					
	2016	2017	2018	2019	2020	2021
Net Cash Provided By Operating Activities	\$970	\$964	\$1,085	\$1,078	\$1,102	\$1,481
Less: Expenditures for property, plant, and equipment	(564)	(639)	(575)	(705)	(655)	(690)
Less: Dividends	(161)	(169)	(177)	(200)	(273)	(282)
Free Cash Flow	\$245	\$156	\$333	\$173	\$174	\$509

Free Cash Flow for the Global LPG Businesses (\$ in millions)



	Year Ended September 30,		
	2019	2020	2021
AmeriGas			
Cash flow from Operations	\$415	\$374	\$268
Less: Capital Expenditure	(107)	(135)	(130)
Free Cash Flow	\$308	\$239	\$138
UGI International			
Cash flow from Operations	\$283	\$253	\$643
Less: Capital Expenditure	(106)	(89)	(107)
Free Cash Flow	\$177	\$164	\$536
Total Global LPG Cash Flow	\$485	\$403	\$674

Midstream & Marketing Total Margins (\$ in millions)



	Year Ended September 30,	
	2011	2021
Total Revenues	\$1,156	\$1,406
Total Cost of Sales	(987)	(1,033)
Margin - Midstream & Marketing	\$169	\$373
Less: HVAC	32	-
UGIES Margin	\$137	\$373

UGI Corporation Adjusted EBITDA and Leverage

(\$ in millions)



	Year Ended September 30,		
	2019	2020	2021
Net income including noncontrolling interests	\$308	\$532	\$1,467
Income taxes	93	135	522
Interest expense	258	322	310
Depreciation and amortization	448	484	502
EBITDA	1,107	1,473	2,801
Unrealized losses (gains) on commodity derivative instruments	290	(117)	(1,390)
Unrealized (gains) losses on foreign currency derivative instruments	(32)	36	(8)
Loss on extinguishments of debt	6	-	-
AmeriGas Merger expenses	6	-	-
Acquisition and integration expenses associated with the CMG Acquisition	16	2	-
Acquisition expenses associated with the Mountaineer Acquisition	-	-	14
Business transformation expenses	23	62	101
Impairment of investment in PennEast	-	-	93
Impairment of customer relationship intangible	-	-	20
Loss on disposals of Conemaugh and HVAC	-	54	-
Adjusted EBITDA	\$1,416	\$1,510	\$1,631
Total Debt	\$6,600	\$6,381	\$6,816
Leverage	4.7x	4.2x	4.2x

Q1 FY2022 Adjusted Diluted Earnings per Share



	Q1 FY22	Q1 FY21
AmeriGas Propane	\$0.16	\$0.35
UGI International	0.26	0.44
Midstream & Marketing	0.24	0.17
Utilities	0.29	0.23
Corporate & Other (a)	(1.41)	0.25
(Loss) earnings per share – diluted (b)	(0.46)	1.44
Net losses (gains) on commodity derivative instruments not associated with current-period transactions	1.37	(0.40)
Unrealized (gains) losses on foreign currency derivative instruments	(0.02)	0.07
Loss on extinguishment of debt	0.03	—
Acquisition and integration expenses associated with the Mountaineer Acquisition	—	0.01
Business transformation expenses	0.01	0.06
Total adjustments (a)	1.39	(0.26)
Adjusted earnings per share – diluted (b)	\$0.93	\$1.18

(a) Corporate & Other includes certain adjustments made to our reporting segments in arriving at net income attributable to UGI Corporation. These adjustments have been excluded from the segment results to align with the measure used by our Chief Operating Decision Maker in assessing segment performance and allocating resources. (b) The loss per share for the three months ended December 31, 2021, was determined excluding the effect of 6.49 million dilutive shares as the impact of such shares would have been antidilutive to the net loss for the period. Adjusted earnings per share for the three months ended December 31, 2021, was determined based upon fully diluted shares of 216.16 million.

UGI International - Energy Marketing Margin Shift

- During Q1 FY22, there was a significant increase and unprecedented volatility in natural gas and power prices that had a negative impact on energy marketing margins
- When there is backwardation in the market, the margin earned increases over the life of the contract which is typically 2-3 years in length
- Below is an illustrative example of how margin may be earned over a 2 year contract, when there is significant backwardation of the forward curve

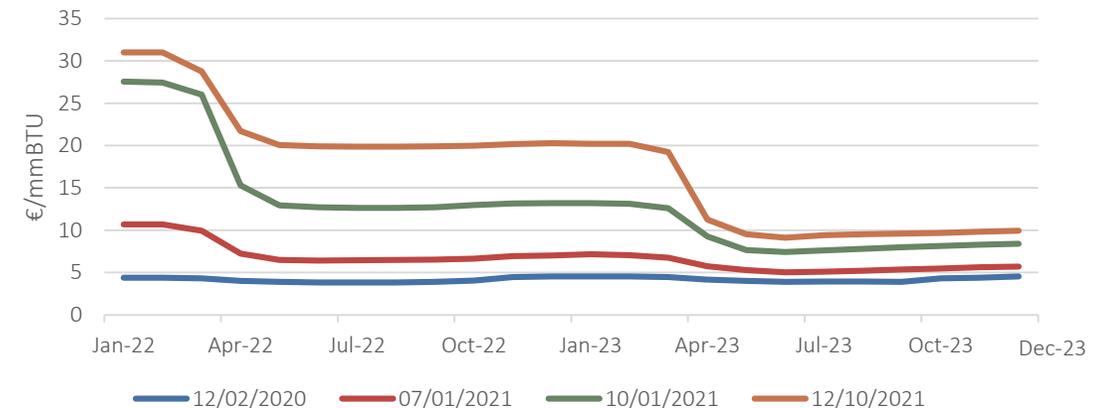
Illustrative Example



Natural Gas Prices in Europe – Q1 FY21 to Q1 FY22^{1,2}



Natural Gas Forward Curve¹



Source: 1. ICE Dutch TTF Gas futures settlement prices. 2. Represents the delivered price for the month ahead.